



# City of Fontana

## Financial Performance Report

*For the Month Ending June 30, 2019*

| Quick Look Indicators                            | This Month | This Year | See Page |
|--|------------|-----------|----------|
| <b>Cash Balance</b>                              | ↑          | ↑         | 3        |
| <b>Residential Building Permits</b>              | ↓          | ↑         | 4        |
| <b>Industrial &amp; Commercial Bldg. Permits</b> | ↓          | ↑         | 5        |
| <b>Revenues</b>                                  | ↑          | ↑         | 6        |
| <b>Expenditures</b>                              | ↑          | ↑         | 6        |
| <b>Investment Report</b>                         | ↑          | ↑         | 10       |

*July 31, 2019*

# Executive Summary

## **Cash Balances:**

The City's General Fund cash balance is currently in a favorable position at \$36.6 million, increasing \$8.6 million from May's month-end. June 2019's cash balance is \$12.7 million higher than June 2019's cash balance.

## **Development Activity:**

Residential development construction activity through June totals 508 single family dwelling (SFD) permits (107.4% of the budget of 473 SFDs). Last fiscal year a total of 337 SFDs permits were issued.

## **Revenues:**

General Fund revenues through June 2019 are \$14.2 million higher than June 2018. Revenues are at **106.5%** of the current annual budget compared to a target of 100%. Development related revenues have achieved **162.6%** of their annual budget.

## **Expenditures:**

Expenditures for the fiscal year are under budget at **94.8%** compared to a target of 100%.

## **Investment Report:**

The City's investments, through June 2019, have had a rate of return averaging **2.05%**; the City's investment policy benchmark of the "Two-Year Treasury Note" had a return of **2.51%**.

## **Special Reports:**

*Economic Development (page 26):* In June, the City issued 115 new business licenses and has a total of 9,071 active businesses as of June 30<sup>th</sup>. Also, in June, there were 26 residential dwellings ready for occupancy based on the number of new sewer hook-ups.

*Capital Reinvestment Fund (page 27):* For the ten years ending June 30, 2018, the City of Fontana expended \$65.7 million from the General Fund on capital improvement projects throughout the City. As of June 2019, \$4.3 million of General Fund money is budgeted in this fund on various improvement projects throughout the City. This excludes Non-General fund sources.

FONTANA  
CALIFORNIA

# CONTENTS

---

|   |    |
|---|----|
| <b>Report Introduction</b>                        | 2  |
| <b>Cash Balance and Cash Available</b>            | 3  |
| <b>Development Activity</b>                       | 4  |
| Residential Development                           | 4  |
| Commercial and Industrial                         | 5  |
| <b>General Fund</b>                               |    |
| Revenue and Expenditure Summary                   | 6  |
| General Fund Revenue Categories                   | 7  |
| Revenue Highlights                                | 8  |
| Departmental Summary                              | 9  |
| <b>City and Agency Investment Report</b>          | 10 |
| <b>Risk Liability Analysis</b>                    | 19 |
| <b>Cash and Due To/From Detail</b>                | 25 |
| <b>Economic Development</b>                       | 26 |
| <b>Capital Investment Fund #601 and Fund #603</b> | 27 |
| <b>Grants Report</b>                              | 28 |
| <b>Customer Service Quality Assurance Survey</b>  | 32 |
| <b>Fire Services – County Contract</b>            | 33 |

# Report Introduction

The following serves as an introduction to the Goals, Scope and Contents of this report.

**Goals:**

Consistent with the City Council Goals of:

**To Operate in a Businesslike Manner; To Practice Sound Fiscal Management; and To Increase Citizen Involvement.**

This general-purpose “User Friendly” financial report is designed to meet the following objectives:

**To provide concise information needed to gain a fair understanding of the City’s financial position, results of operations and cash flows;**

**To serve as the critical link between accounting systems and the users they are designed to serve; and**

**To serve as an early warning document to indicate unfavorable financial events.**

**Scope:**

Initially, this report’s primary focus is on the fiscal events of the City’s General Fund. This focus will be expanded to other financial activities of the City funds as they occur and this report matures. Current year, monthly and fiscal-year-to-date (F-Y-T-D) information is provided on all charts and prior year data is provided in those areas where trend analysis is applicable. This report is not a substitute for the Comprehensive Annual Financial Report (CAFR).

**Frequency:**

This report will be published monthly.

**Contents:**

This report consists of various sections as detailed on the previous page. Each schedule within these sections contains descriptive information about the schedule. Some of these reports contain graphs to aid the reader. These graphs include a current year and two prior year trend lines and, where available, a five-year averages trend line. These trend lines provide a meaningful comparison of current year data.

**Other Focus Features:** Periodically, special reports will appear highlighting such fiscal areas as debt, cost allocation, long range fiscal plans, etc.

**Contacts...Questions...Suggestions:**

Call Lisa Strong, Management Services Director/Deputy City Treasurer...350-7671.

**Prepared by Dawn Brooks**

# General Fund Cash Balance and Cash Available

## Cash Balance

Similar to a personal bank account, the City's "Cash Balance" is the amount of money in the bank at a certain date.

June's ending cash balance reflects an increase of \$8.6 million as compared to May's ending balance.

## Available Cash

When other funds temporarily "borrow" money from the General Fund, the remaining amount is called "Cash Available".

The City's General Fund "Cash Available" increased by \$8.9 million since April. Other funds have temporarily borrowed **\$1,909,375** from the General Fund to offset **negative cash** balances. This advance is primarily attributable to: After School Programs **\$1,209,471**, and Measure I 2010-2040 Reimb **\$381,579**.

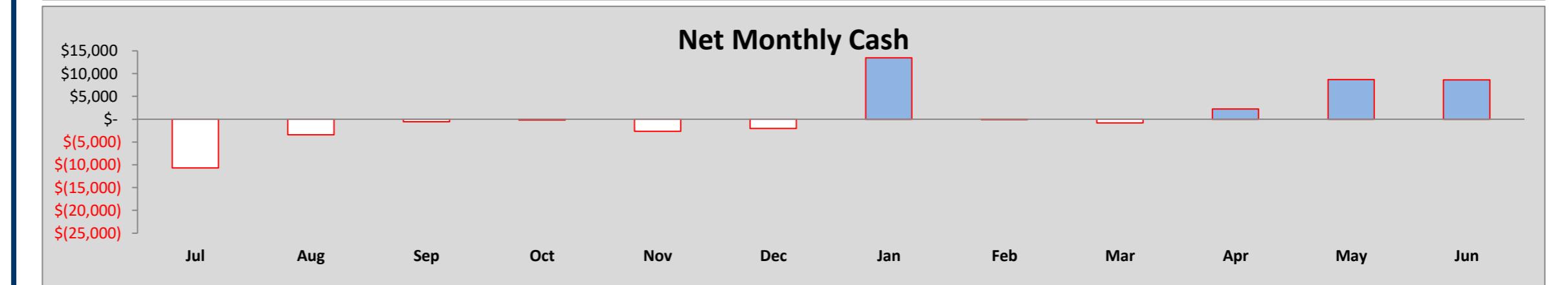
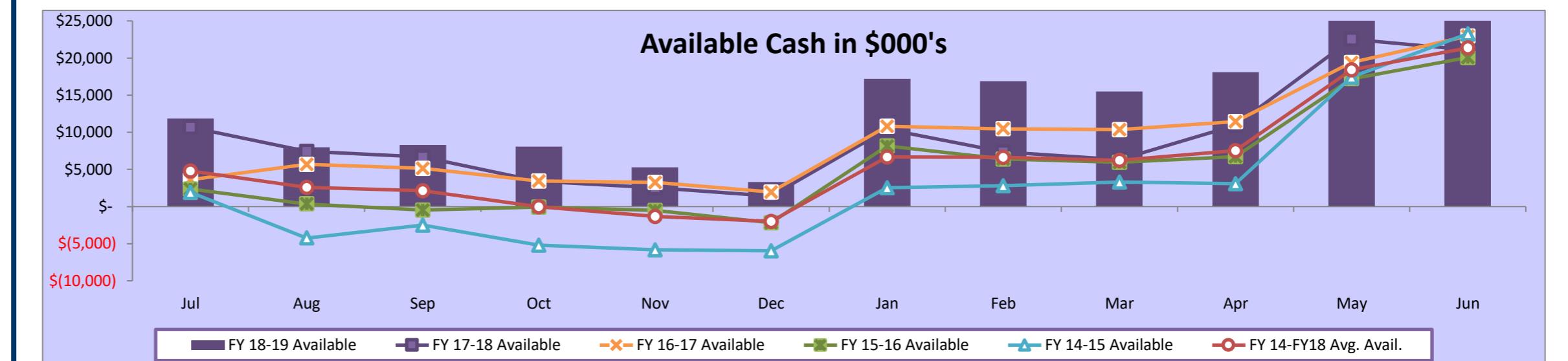
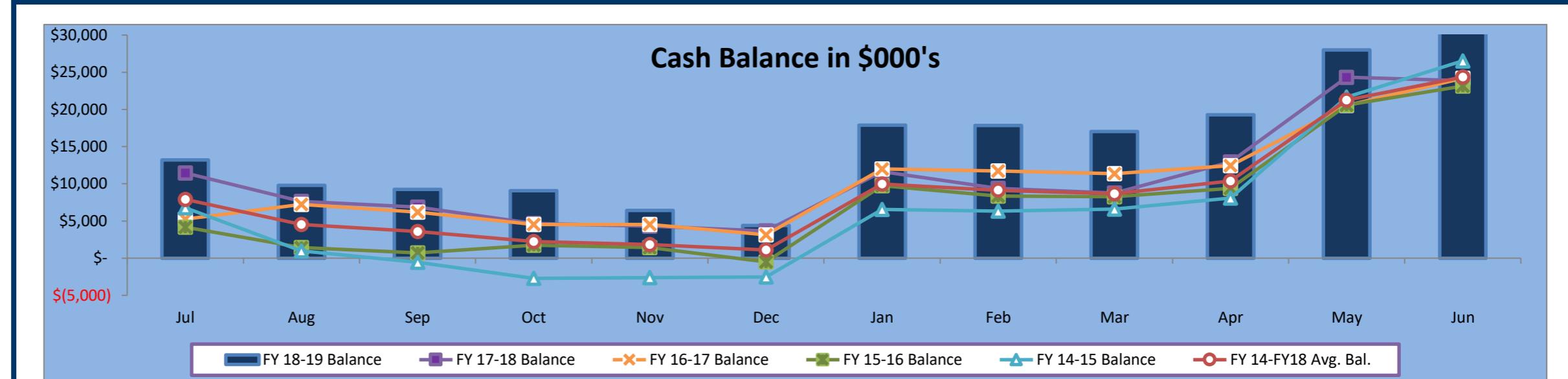
Repayments to the General Fund will be made as funds become available.

## Net Monthly Cash

The "Net Monthly Cash" (blue columns) is the difference between the monthly revenues and expenditures.

Occasionally, more expenditures will be paid than revenues received during the month. When this occurs, the column drops below the zero line and turns **white**. If this situation were continuous, a cash flow problem would develop.

See page 20 for a listing of all funds with negative cash.



| General Fund Cash         | Jul                | Aug               | Sep             | Oct             | Nov               | Dec               | Jan              | Feb            | Mar             | Apr             | May             | Jun             |
|---------------------------|--------------------|-------------------|-----------------|-----------------|-------------------|-------------------|------------------|----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net Monthly Cash</b>   | <b>\$ (10,677)</b> | <b>\$ (3,410)</b> | <b>\$ (547)</b> | <b>\$ (170)</b> | <b>\$ (2,640)</b> | <b>\$ (2,025)</b> | <b>\$ 13,472</b> | <b>\$ (54)</b> | <b>\$ (805)</b> | <b>\$ 2,272</b> | <b>\$ 8,712</b> | <b>\$ 8,606</b> |
| <b>FY 18-19 Balance</b>   | 13,206             | 9,796             | 9,249           | 9,079           | 6,439             | 4,414             | 13,472           | 17,886         | 17,832          | 17,027          | 19,299          | 28,011          |
| <b>FY 18-19 Available</b> | 11,851             | 7,995             | 8,284           | 8,079           | 5,275             | 3,325             | 13,472           | 17,183         | 16,890          | 15,477          | 18,122          | 25,780          |
| <b>FY 17-18 Balance</b>   | 11,474             | 7,610             | 6,884           | 4,647           | 4,304             | 3,660             | 11,652           | 9,403          | 8,747           | 12,951          | 24,336          | 23,883          |
| <b>FY 17-18 Available</b> | 10,666             | 7,446             | 6,659           | 3,419           | 2,548             | 1,411             | 10,402           | 7,364          | 6,303           | 10,939          | 22,533          | 21,128          |

# Development Activity . . . Residential

City of Fontana, Financial Performance Report

**Residential Development** activity often acts as a barometer of local economic conditions. The **brown thick line** on the chart represents last year's building activity within the City. This year's activity is represented by the solid thick blue line.

In June, the City issued **40** SFD building permits.

The following are all located north of Foothill and east of Interstate 15. The West End Development, West Gate, Summit Heights, Landings, Rancho Fontana, Sierra Lakes, Walnut Village, Northgate, Citrus Heights North (7), Bellgrove II, Fontana Star, Morningside, Stratham Homes, Promenade, Providence Point, Sierra Crest, Arboretum (8) and Summit @ Rosena.

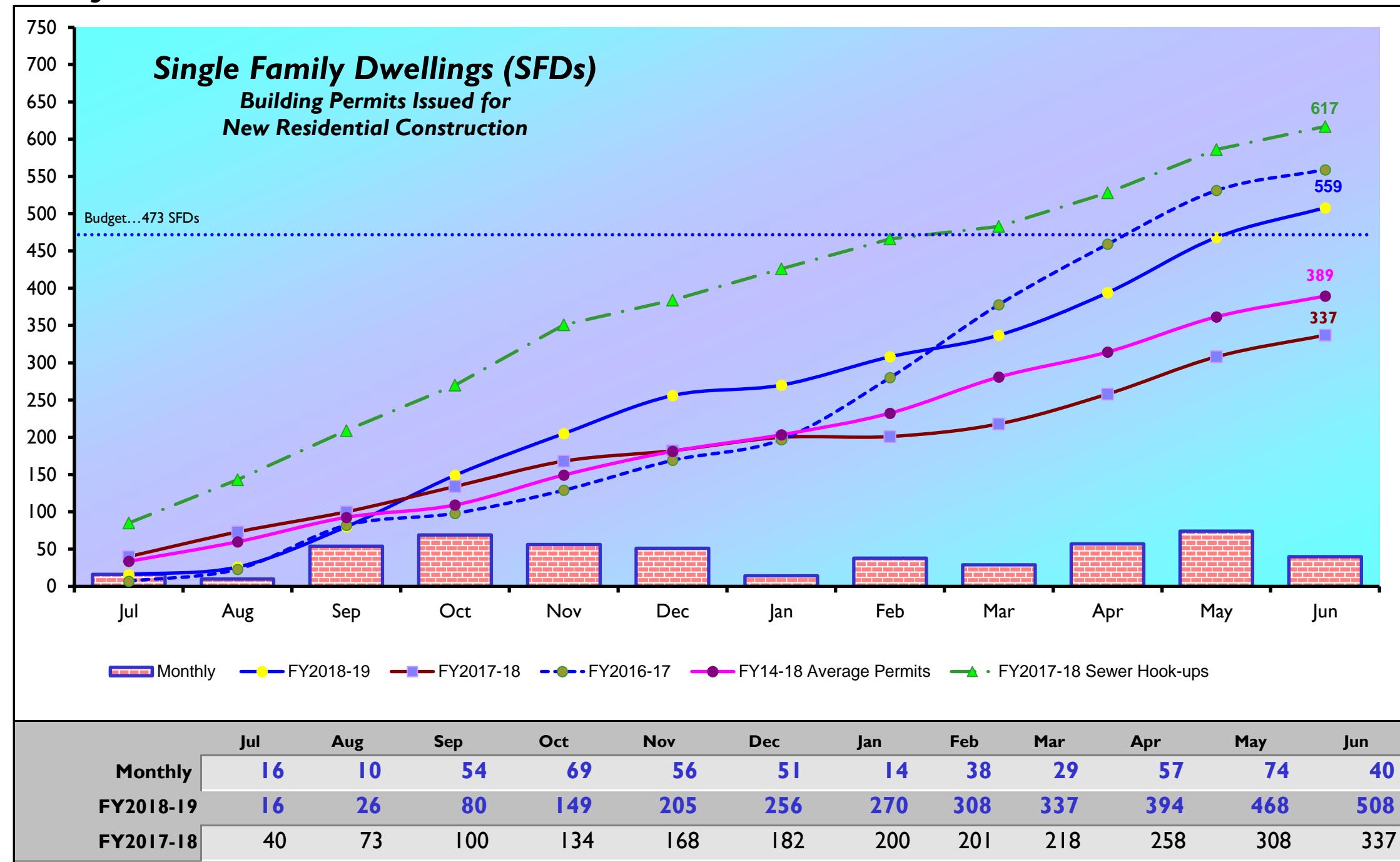
The Hunter's Ridge Development and Coyote Canyon Development are located north of Interstate 15.

The Country Club Estates Development and Sycamore Hills are located south of the Interstate 10 Fwy and east of Sierra Avenue.

The Southridge Development is located south of the Interstate 10 Fwy and west of Sierra Ave.

There were **25** permits issued in the City Wide & In-Fill Area, of which **(1)** was issued to independently owned property.

**Certificates of Occupancy:** New sewer hook-ups (**FYTD 347**) indicate that new construction is ready for occupancy. A large number of residential housing hook-ups follow a large number of previously issued building permits.



Specific Plan  
Developments  
Fiscal Y-T-D . . .

|                      |     |                  |
|----------------------|-----|------------------|
| Arboretum            | 177 | Northgate        |
| Bellgrove II         |     | Promenade        |
| California Landings  |     | Providence Point |
| City Wide            | 256 | Rancho Fontana   |
| Citrus Heights       | 65  | Sierra Crest     |
| Country Club Estates |     | Southridge       |
| Coyote Canyon        |     | Stratham Group   |
| Fontana Star         |     | Summit Heights   |
| Hunter's Ridge       | 2   | Summit @ Rosena  |
| Landings             |     | Sycamore Hills   |
| Morningside          |     | Walnut Village   |
| New West             |     | West End         |

...508

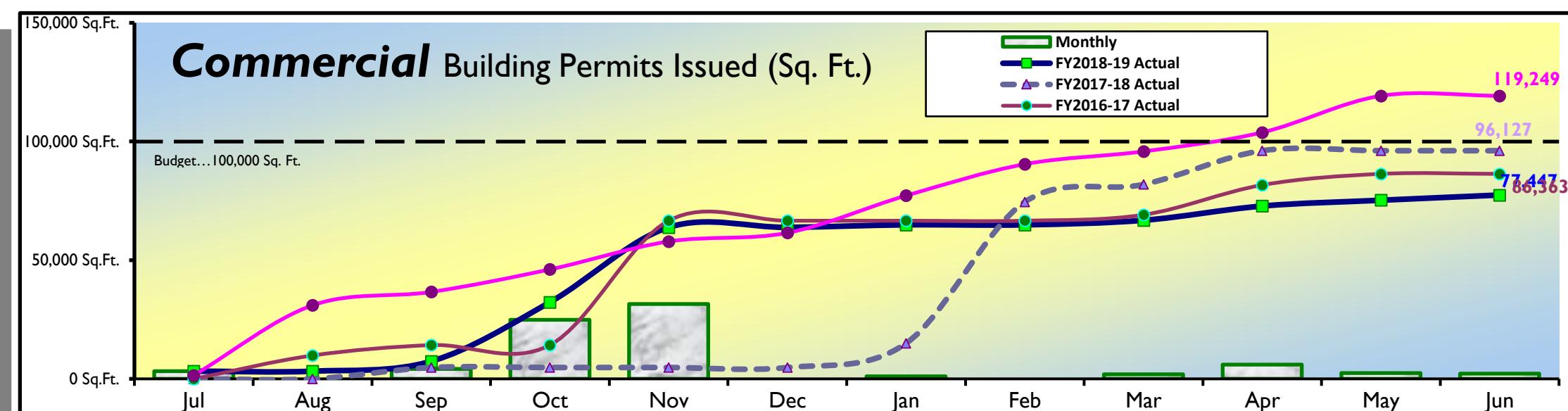
## Development Activity . . . Commercial & Industrial

**Commercial and Industrial Development** activity, similar to residential development, acts as a barometer of the local economic conditions. New activity in these development categories initially creates construction jobs and ultimately provides for a permanent employment base for the community.

Development activity over the past several years has been light as the industry has sought existing vacant buildings. As these existing structures become occupied and the vacancy rate diminishes, new development activity starts to increase.

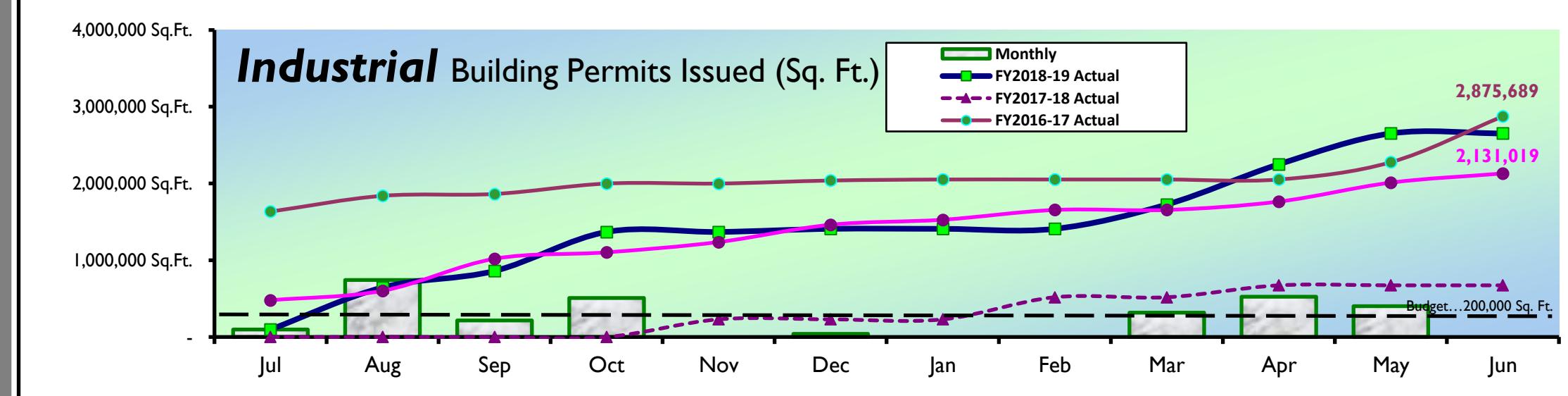
The City issued 1 commercial building permit in June

The City issued 0 new industrial building permits in June.



| Square Footage   | Jul   | Aug   | Sep   | Oct    | Nov    | Dec    | Jan    | Feb    | Mar    | Apr    | May    | Jun    |
|------------------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Monthly          | 3,233 | -     | 4,184 | 24,881 | 31,534 | -      | 1,062  | -      | 1,918  | 6,000  | 2,440  | 2,195  |
| FY2018-19 Actual | 3,233 | 3,233 | 7,417 | 32,298 | 63,832 | 63,832 | 64,894 | 64,894 | 66,812 | 72,812 | 75,252 | 77,447 |
| FY2017-18 Actual | -     | -     | 4,784 | 4,784  | 4,784  | 4,784  | 14,975 | 74,525 | 81,907 | 96,127 | 96,127 | 96,127 |

Notes: **July** - 3,233 sq. ft restaurant @ 16988 South Highland Ave. **August** - none. **September** - 4,184 sq. ft retail building @ 16973 Sierra Lakes Parkway. **October** - 5,831 sq. ft commercial tire center @ 17040 South Highland Ave, 10,800 sq. ft. childcare facility @ 16427 Sierra Lakes Parkway, 8,250 sq. ft. multi-use retail building @ 7285 Citrus Ave. **November** - 28,668 sq. ft. auto showroom @ 16800 South Highland Ave, 2,866 sq. ft. convenience store @ 16081 Valley Blvd. **December** - none. **January** - 1,062 sq. ft. automatic car wash @ 16125 Baseline Ave. **February** - none. **March** - 1,918 sq. ft. recreation center @ 7155 Citrus Ave. **April** - 3,000 sq. ft. convenience store @ 16060 Jurupa Ave and 3,000 sq. ft. convenience store @ 7285 Citrus Ave. **May** - 2,440 sq. ft. Jack in the Box @ 17020 South Highland Ave. **June** - 2,195 sq. ft. fast food restaurant @ 7430 Cherry Ave.



| Square Footage   | Jul    | Aug     | Sep     | Oct       | Nov       | Dec       | Jan       | Feb       | Mar       | Apr       | May       | Jun       |
|------------------|--------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Monthly          | 97,186 | 742,574 | 215,290 | 508,002   | -         | 40,750    | -         | -         | 316,910   | 524,400   | 401,436   | -         |
| FY2018-19 Actual | 97,186 | 645,388 | 860,678 | 1,368,680 | 1,368,680 | 1,409,430 | 1,409,430 | 1,409,430 | 1,726,340 | 2,250,740 | 2,652,176 | 2,652,176 |
| FY2017-18 Actual | -      | -       | -       | -         | 229,810   | 229,810   | 229,810   | 229,810   | 518,025   | 518,025   | 673,022   | 673,022   |

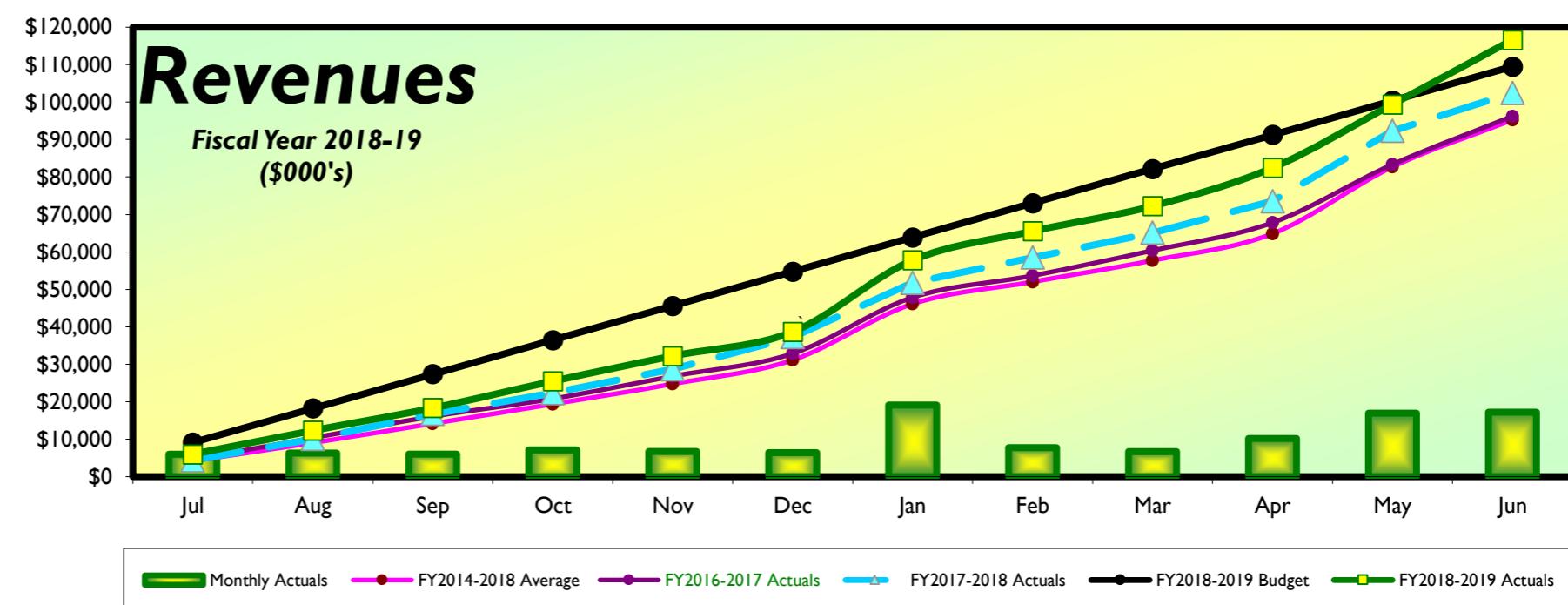
Notes: **July** - 97,186 sq. ft. concrete tilt-up warehouse @ 13125 Union Ave. **August** - 1,376 sq. fot concrete block building @ 11470 Beech Ave., 21,894 sq. ft. concrete tilt-up warehouse @ 14731 Santa Ave Ave., 103,333 sq. ft. warehouse @ 10917 Cherry Ave, and 615,971 sq. ft. warehouse @ 11263 Oleander Ave. **September** - 204,760 sq. ft. warehouse @ 11081 Banana Ave, 101,530 sq. ft. warehouse @ 15910 Jurupa Ave. **October** - 508,002 sq. ft. concrete tilt-up warehouse @ 10985 Oleander Ave. **November** - None. **December** - 40,750 sq. ft. building @ 14242 Jurupa Ave. **January** - none. **February** - none. **March** - 316,910 sq. ft concrete tilt-up warehouse @ 15895 Valley Blvd. **April** - 522,000 sq. ft of industrial buildings @ Loop Road, 2,400 sq. ft vehicle repair/service station @ 15408 Valley Blvd. **May** - 43,436 sq. ft. spec shell @ 14518 Santa Ana Ave, 358,000 sq. ft. spec shell @ 10780 Redwood Ave. **June** - none.

# General Fund Financial Summary

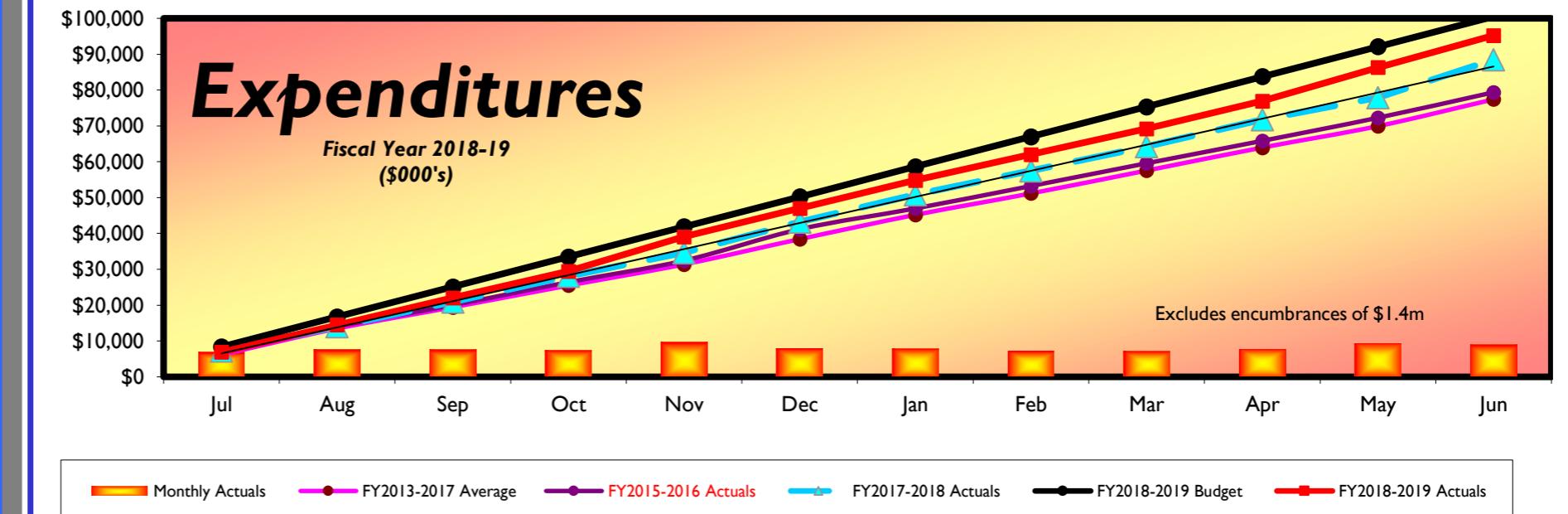
The General Fund is comprised of such general revenue sources as taxes, fines, licenses and fees. The fund provides for such services as Public Safety, Recreation, Legislative and City Administration. The use of money in this fund is generally not restricted to specific services and projects as is the case with other city funds.

**Revenues** - The green solid line on the adjacent chart, shows that the General Fund revenues are 106.5% of the annual budget. Year-to-date total revenue is \$14.2 million higher than last year's revenue levels through June's month-end.

**Expenditures** - The red solid line represents the General Fund expenditures actually paid and do not include \$1.4 million of encumbrances (commitments made and agreed to be paid after obligations are fulfilled). The City's operating departments are on course with their expenditure plans. Additional details by department are listed on page 9.



|                     | Jul      | Aug      | Sep      | Oct      | Nov      | Dec      | Jan       | Feb      | Mar      | Apr       | May       | Jun       |
|---------------------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|-----------|-----------|-----------|
| Monthly Actuals     | \$ 5,998 | \$ 6,308 | \$ 6,025 | \$ 7,162 | \$ 6,737 | \$ 6,424 | \$ 19,134 | \$ 7,748 | \$ 6,706 | \$ 10,203 | \$ 16,961 | \$ 17,225 |
| FY2018-2019 Actuals | 5,998    | 12,306   | 18,331   | 25,493   | 32,230   | 38,654   | 57,788    | 65,536   | 72,242   | 82,445    | 99,406    | 116,631   |
| FY2018-2019 Budget  | 9,126    | 18,251   | 27,377   | 36,502   | 45,628   | 54,753   | 63,879    | 73,004   | 82,130   | 91,255    | 100,381   | 109,506   |
| FY2017-2018 Actuals | 4,368    | 10,051   | 16,758   | 22,363   | 28,721   | 37,268   | 51,731    | 58,515   | 65,104   | 73,544    | 92,304    | 102,440   |



|                     | Jul      | Aug      | Sep      | Oct      | Nov      | Dec      | Jan      | Feb      | Mar      | Apr      | May      | Jun      |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Monthly Actuals     | \$ 6,913 | \$ 7,578 | \$ 7,563 | \$ 7,393 | \$ 9,632 | \$ 7,911 | \$ 7,819 | \$ 7,230 | \$ 7,148 | \$ 7,741 | \$ 9,373 | \$ 8,932 |
| FY2018-2019 Actuals | 6,913    | 14,492   | 22,055   | 29,448   | 39,080   | 46,991   | 54,810   | 62,040   | 69,188   | 76,929   | 86,303   | 95,235   |
| FY2018-2019 Budget  | 8,374    | 16,748   | 25,123   | 33,497   | 41,871   | 50,245   | 58,620   | 66,994   | 75,368   | 83,742   | 92,117   | 100,491  |
| FY2017-2018 Actuals | 7,273    | 14,029   | 20,866   | 28,073   | 34,632   | 43,218   | 50,833   | 57,504   | 64,230   | 71,721   | 77,877   | 88,478   |

## Revenues

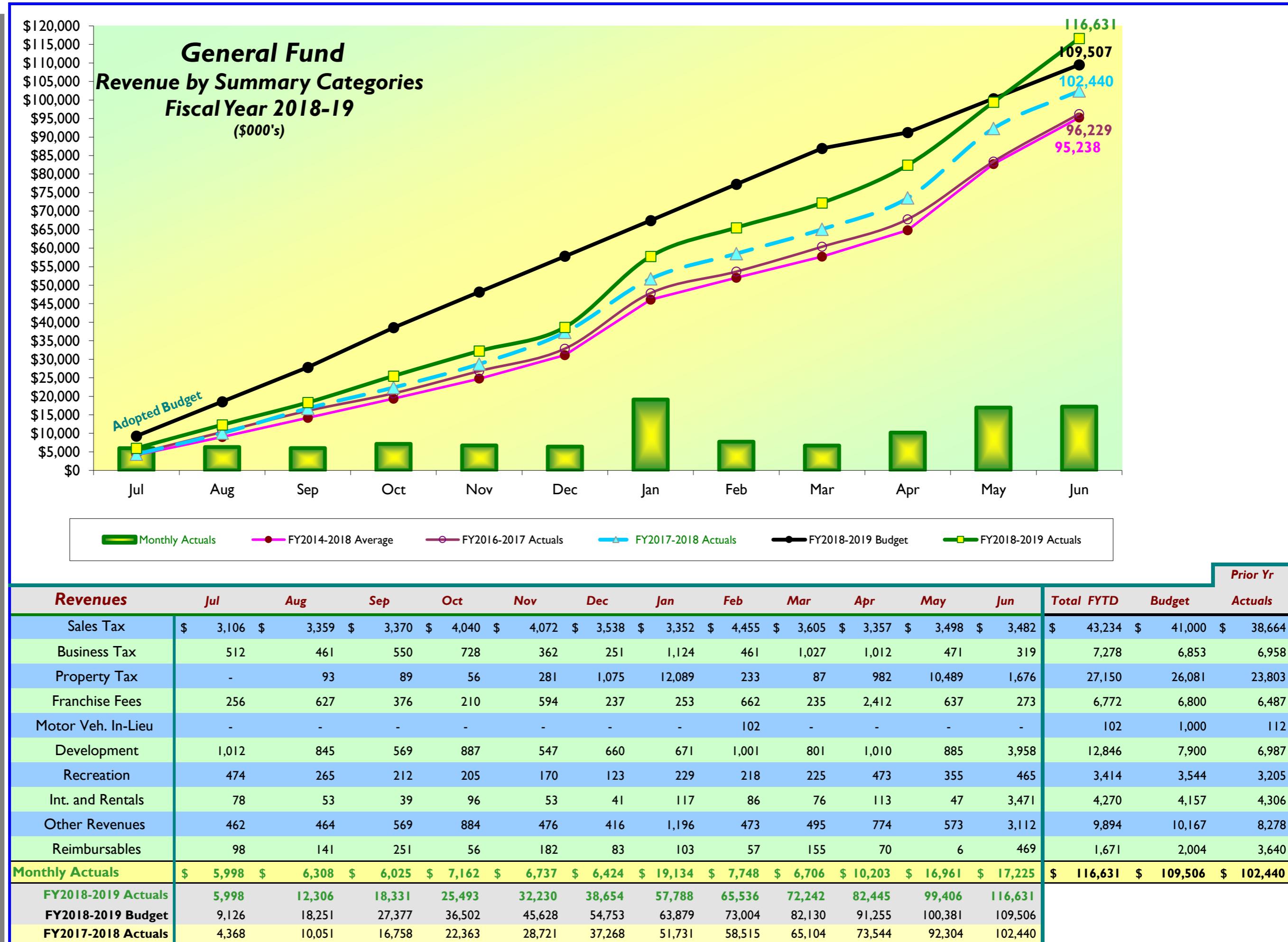
The General Fund's 140+ revenue accounts are categorized by like types of activity on the adjacent chart. In general, revenues can be further summarized into Taxes, Fees, State Subventions and other revenues.

Over one-half of the City's General Fund revenues are derived from taxes. The top two budgeted tax revenue sources are Sales Tax (35.4% - \$41.0 million), and Property Tax (22.5% - \$26.1 million).

Through June 30, 2019, the General Fund's actual revenues received are **106.5%** of the annual budget amount.

Development related revenues have achieved **162.6%** of their annual revenue budget. During June, construction permits were issued for **40** additional homes.

MVLF revenues are being significantly affected by the economic downturn. State charges have grown far in excess of VLF collections. While state charges increased at about 10% per year, actual revenue collections have been declining. This decline, together with the State charges has caused a cash flow issue in recent months in which, following state charges, there were zero funds left to allocate to cities. All legislation efforts to restore the MVLF for the annexation areas within the City have failed.



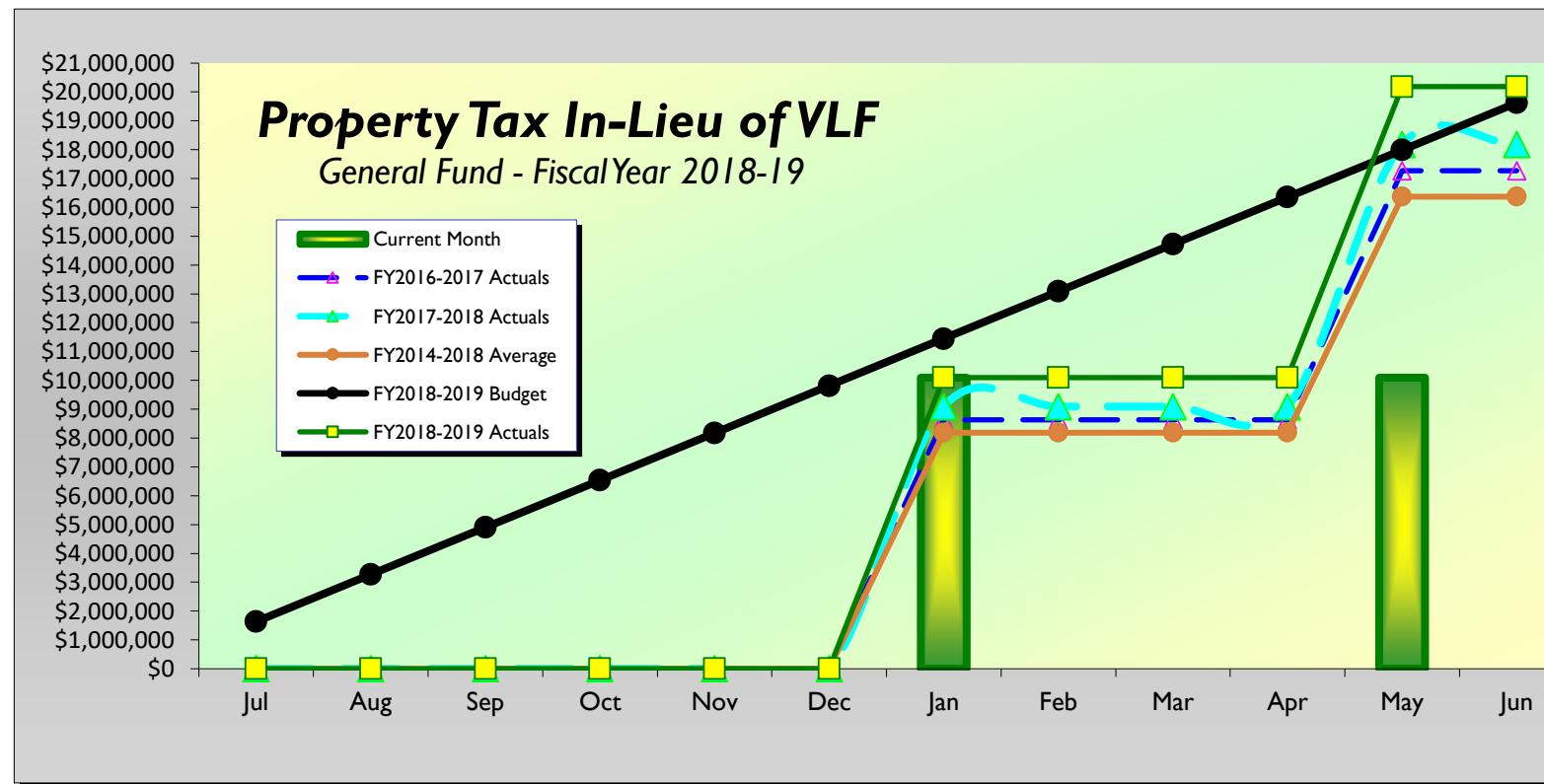
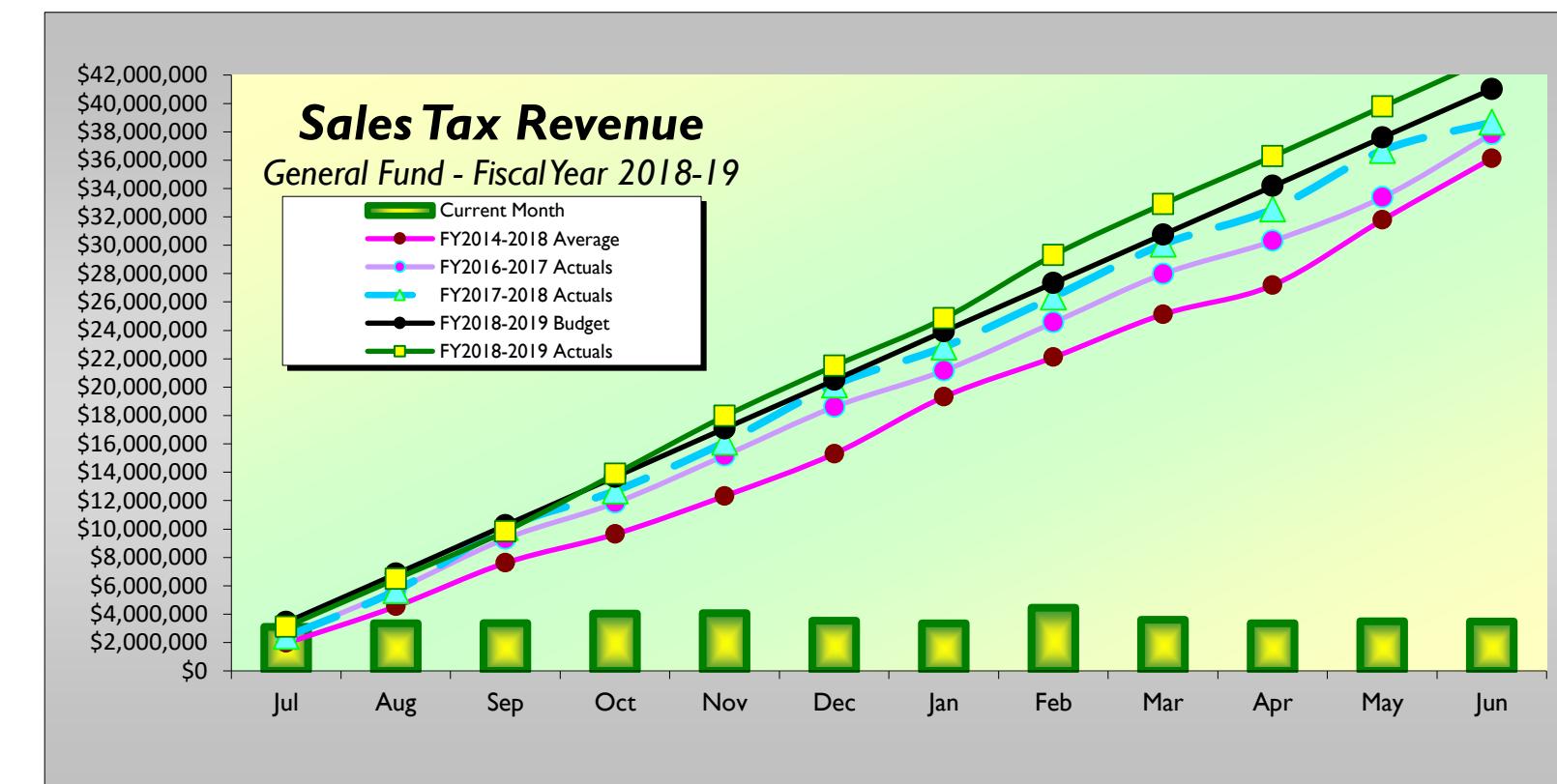
\*\*\*\*REVENUE RESULTS ARE THROUGH PERIOD 12 ONLY. DOES NOT INCLUDE ANY ENTRIES POSTED AFTER CALENDAR DATE OF JUNE 30, 2019.\*\*\*\*

## General Fund Revenue . . . Highlights

**Two of the most significant revenue sources for the General Fund are Sales Tax and Property Tax In-Lieu of VLF.** These two sources account for **60%** of the estimated General Fund revenues.

**Sales Tax:** Sales Tax revenues, fiscal year to date, are **\$43,233,684** or **105.4%** of the annual budget of \$41,000,000.

**Property Tax in-Lieu of VLF:** Property Tax In-Lieu of VLF revenues to date are **\$20,187,650** or **102.9%** of the total annual budget of \$19,624,289. This revenue is received one-half in January & one-half in May.



The Budget Act of 2004 contains a "swap" of city and county Vehicle License fee revenues for property tax revenues effective for the **FY04-05** budget year.

This act, also known as the State's "Triple Flip" includes a permanent reduction of the VLF rate from 2% to 0.65%. The VLF backfill is eliminated and replaced with a like amount of property taxes, dollar-for-dollar payable in lump-sum payments twice a year in January and May.

Subsequent to the FY04-05 and FY05-06 base years, each city's "property taxes in lieu of VLF" will increase in proportion to the growth in gross assessed valuation in the city.

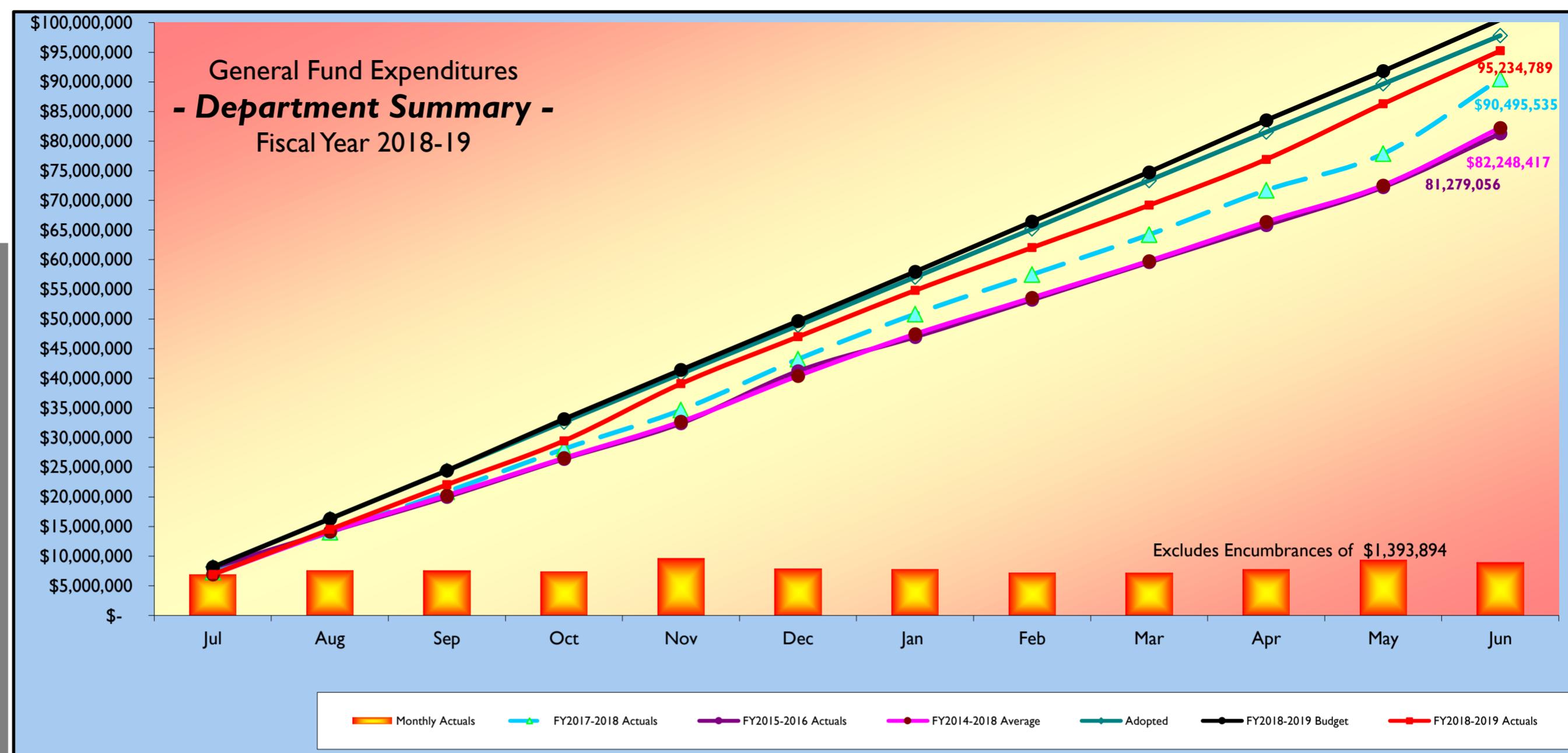
Remaining VLF revenue is deposited in the Motor Vehicle License Fee Account. After the State administrative charges, there are zero funds left to allocate to cities.

# General Fund

## Expenditure Summary by Department

At the end of June 2019, the Departments' expenditures are running below the estimated fiscal year to date budget as illustrated by the solid red line on the chart. These expenses do not include \$1.4 million of encumbrances.

The Departments are on track with their expenditure plans. To date, the Departments have spent 94.8% of their annual budgets compared to a target of 100%.



| Departments              | Jul                 | Aug                 | Sep                 | Oct                 | Nov                 | Dec                 | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 |
|--------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| City Administration      | \$ 112,356          | \$ 110,179          | \$ 184,881          | \$ 251,628          | \$ 146,373          | \$ 292,284          | \$ 174,914          | \$ 209,172          | \$ 247,276          | \$ 239,450          | \$ 345,719          | \$ 265,455          |
| Human Resources          | 70,170              | 68,517              | 75,980              | 77,976              | 96,956              | 83,976              | 118,758             | 71,859              | 74,543              | 73,619              | 100,025             | 111,278             |
| Administrative Svcs.     | 57,416              | 41,888              | 60,782              | 92,769              | 350,128             | 62,126              | 264,785             | 37,545              | 48,809              | 46,664              | 132,798             | 69,382              |
| Community Services       | 1,050,700           | 1,060,823           | 907,909             | 948,345             | 1,093,010           | 815,997             | 820,064             | 835,661             | 858,035             | 947,715             | 1,227,708           | 1,171,139           |
| Information Technology   | 241,043             | 241,144             | 283,160             | 241,896             | 332,193             | 281,686             | 248,553             | 245,446             | 244,492             | 246,301             | 334,882             | 318,740             |
| Management Services      | 233,077             | 223,625             | 234,589             | 211,772             | 292,506             | 249,195             | 202,022             | 234,802             | 219,662             | 225,396             | 291,805             | 278,989             |
| Office of the City Clerk | 44,810              | 48,358              | 53,279              | 50,623              | 64,569              | 82,122              | 52,947              | 85,284              | 55,006              | 120,137             | 67,779              | 79,272              |
| Development Services     | 97,592              | 64,215              | 68,479              | 65,118              | 87,930              | 77,522              | 82,058              | 72,406              | 77,045              | 72,596              | 93,651              | 90,538              |
| Community Develop.       | 291,018             | 322,597             | 353,983             | 294,156             | 432,495             | 347,043             | 380,998             | 348,421             | 289,801             | 353,697             | 392,261             | 354,055             |
| Engineering              | 218,905             | 255,834             | 235,631             | 233,039             | 321,258             | 273,309             | 397,051             | 224,896             | 233,870             | 225,112             | 305,014             | 289,436             |
| Public Works             | 199,073             | 415,073             | 422,051             | 511,322             | 540,134             | 484,061             | 496,759             | 454,989             | 444,819             | 499,319             | 402,397             | 679,491             |
| Police Department        | 4,297,164           | 4,726,212           | 4,682,537           | 4,414,556           | 5,874,091           | 4,861,320           | 4,580,374           | 4,409,428           | 4,354,544           | 4,691,374           | 5,679,454           | 5,224,513           |
| <b>Monthly Actuals</b>   | <b>\$ 6,913,324</b> | <b>\$ 7,578,465</b> | <b>\$ 7,563,261</b> | <b>\$ 7,393,200</b> | <b>\$ 9,631,643</b> | <b>\$ 7,910,641</b> | <b>\$ 7,819,283</b> | <b>\$ 7,229,909</b> | <b>\$ 7,147,902</b> | <b>\$ 7,741,380</b> | <b>\$ 9,373,493</b> | <b>\$ 8,932,288</b> |
| FY2018-2019 Actuals      | 6,913,324           | 14,491,789          | 22,055,050          | 29,448,250          | 39,079,893          | 46,990,534          | 54,809,817          | 62,039,726          | 69,187,628          | 76,929,008          | 86,302,501          | 95,234,789          |
| FY2018-2019 Budget       | 8,374,233           | 16,748,466          | 25,122,700          | 33,496,933          | 41,871,166          | 50,245,399          | 58,619,632          | 66,993,865          | 75,368,099          | 83,742,332          | 92,116,565          | 100,490,798         |
| FY2017-2018 Actuals      | 7,272,845           | 14,028,903          | 20,865,989          | 28,072,526          | 34,631,957          | 43,218,314          | 50,833,373          | 57,504,236          | 64,229,878          | 71,720,659          | 77,876,759          | 90,495,535          |

\*\*\*\*\*EXPENDITURE RESULTS ARE THROUGH PERIOD 12 ONLY. DOES NOT INCLUDE ANY ENTRIES POSTED AFTER CALENDAR DATE OF JUNE 30, 2019.\*\*\*\*\*

# Investment Report

## City of Fontana

June 30, 2019

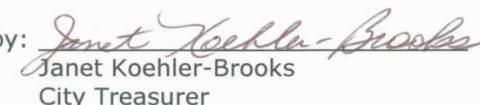


Prepared by:



Lisa A. Strong  
Management Services Director  
Deputy City Treasurer

Reviewed by:



Janet Koehler-Brooks  
City Treasurer

# Contents

- Summary of Investment Policy
- Summary of Cash and Investments
- Portfolio Analysis
- Interest Rate Comparison
- Actual to Model Comparison
- Pooled Investments
- Bond Investments



# **Summary of Investment Policy**

- Adopted by City Council January 22, 2019
- Objectives: Safety, Liquidity & Yield
- Benchmark: Two-Year Treasury Note
- Target Duration: Two years
- 10% of Portfolio in short-term investments
- Requires diversification of maturities
- Maximum maturity of five years

# Summary of Cash and Investments

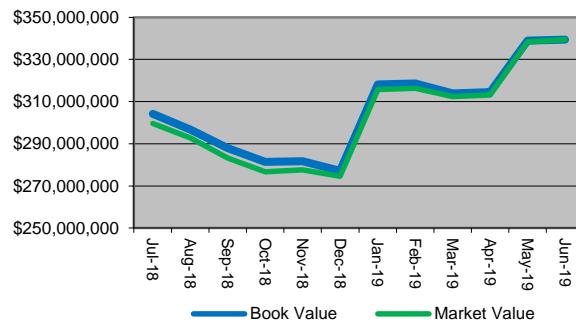
|                                     | Pooled Investments       | Bond Funds              | Other                   | Total                    |
|-------------------------------------|--------------------------|-------------------------|-------------------------|--------------------------|
| Money Market Funds                  | \$ 44,351,976.95         | \$ 51,684,687.15        | \$                      | \$ 96,036,664.10         |
| Bankers Acceptances                 |                          |                         |                         | 0.00                     |
| Government Agency Issues            | 209,077,745.00           |                         |                         | 209,077,745.00           |
| Medium-Term Notes                   | 0.00                     |                         |                         | 0.00                     |
| Local Agency Investment Fund (LAIF) | 86,140,473.94            |                         |                         | 86,140,473.94            |
| Bank of America - General Checking  |                          |                         | 17,619,664.87           | 17,619,664.87            |
| Bank of America - Veterans          |                          |                         | 92,180.00               | 92,180.00                |
| Deferred Compensation Funds         |                          |                         | 30,480,128.64           | 30,480,128.64            |
| Escrow Accounts                     |                          |                         | 2,392.75                | 2,392.75                 |
| Petty Cash/Self Insurance           |                          |                         | 416,750.00              | 416,750.00               |
|                                     | <u>\$ 339,570,195.89</u> | <u>\$ 51,684,687.15</u> | <u>\$ 48,611,116.26</u> | <u>\$ 439,865,999.30</u> |

This report reflects all cash and investments managed by the Management Services Department and is in conformity with the Investment Policy of the City of Fontana as approved by the City Council on January 22, 2019. The investment program herein shown provides sufficient cash flow liquidity to meet City liabilities for the next six months.

# Portfolio Analysis

## INVESTMENT COMPOSITION:

|  |                  |
|--|------------------|
| Original cost of investments held                | \$339,570,195.89 |
| Adjusted book value of investments held          | \$339,439,569.89 |
| Market value of investments held                 | \$339,352,644.95 |
| Unrealized gain (loss) - amount                  | (\$86,924.94)    |
| Unrealized gain (loss) - percentage              | -0.03%           |
| Weighted average portfolio life (final maturity) | 0.96 years       |
| Weighted average portfolio life (call dates)     | 0.96 years       |



|                                     |        |
|-------------------------------------|--------|
| Money Market Mutual Funds           | 13.06% |
| Government Agency Issues            | 61.57% |
| Medium Term Notes                   | 0.00%  |
| Local Agency Investment Fund (LAIF) | 25.37% |



## RETURN ON INVESTMENTS:

| (July 1, 2018 to June 30, 2019)               | Month-to-Date    | Year-to-Date     |
|---|------------------|------------------|
| Total investment earnings                     | \$820,431.32     | \$6,245,384.43   |
| Total realized gains (losses) on sales/calls  | \$0.00           | \$0.00           |
| Total amortized premium/discount              | \$3,260.00       | \$39,677.00      |
| Weighted average portfolio balance            | \$339,326,383.39 | \$307,184,215.88 |
| <b>Total return on investments annualized</b> | <b>2.95%</b>     | <b>2.05%</b>     |

## COMPARATIVE MARKET RATES:

| June 30, 2019                  | 12-Month Average |
|--------------------------------|------------------|
| Three-Month Treasury Bills     | 2.15%            |
| Six-Month Treasury Bills       | 2.12%            |
| One-Year Treasury Bills        | 2.09%            |
| <b>Two-Year Treasury Notes</b> | <b>1.92%</b>     |
| Five-Year Treasury Notes       | 1.71%            |
| LAIF                           | 2.43%            |

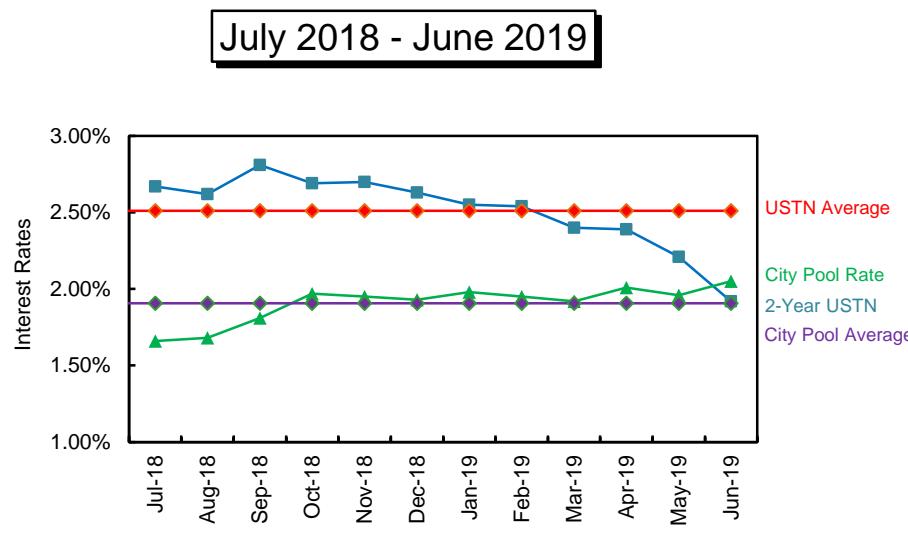
## HISTORICAL RATES OF RETURN:

|                     |           |       |        |
|---------------------|-----------|-------|--------|
| City of Fontana     | VARIANCE: | 1.03% | -0.46% |
| Fiscal Year 2008/09 | 2.87%     |       |        |
| Fiscal Year 2009/10 | 2.25%     |       |        |
| Fiscal Year 2010/11 | 2.20%     |       |        |
| Fiscal Year 2011/12 | 1.85%     |       |        |
| Fiscal Year 2012/13 | 1.07%     |       |        |
| Fiscal Year 2013/14 | 1.01%     |       |        |
| Fiscal Year 2014/15 | 0.97%     |       |        |
| Fiscal Year 2015/16 | 1.08%     |       |        |
| Fiscal Year 2016/17 | 1.15%     |       |        |
| Fiscal Year 2017/18 | 2.05%     |       |        |

*To evaluate the performance of the City's portfolio, the Statement of Investment Policy has established the two-year treasury note as the benchmark for comparison purposes. It is expected that yields on City investments will regularly meet or exceed the benchmark; however, a variance of .50% (50 basis points) plus or minus is considered reasonable by the Investment Review Committee for evaluation purposes.*

*The Benchmark Rate currently exceeds the City Rate by 46 basis points.*

# Interest Rate Comparison



|          | 2-Year USTN | City Pool | Difference |
|----------|-------------|-----------|------------|
| 07/31/18 | 2.67%       | 1.66%     | -101 BPs   |
| 08/31/18 | 2.62%       | 1.68%     | -94 BPs    |
| 09/30/18 | 2.81%       | 1.81%     | -100 BPs   |
| 10/31/18 | 2.69%       | 1.97%     | -72 BPs    |
| 11/30/18 | 2.70%       | 1.95%     | -75 BPs    |
| 12/31/18 | 2.63%       | 1.93%     | -70 BPs    |
| 01/31/19 | 2.55%       | 1.98%     | -57 BPs    |
| 02/28/19 | 2.54%       | 1.95%     | -59 BPs    |
| 03/31/19 | 2.40%       | 1.92%     | -48 BPs    |
| 04/30/19 | 2.39%       | 2.01%     | -38 BPs    |
| 05/31/19 | 2.21%       | 1.96%     | -25 BPs    |
| 06/30/19 | 1.92%       | 2.05%     | +13 BPs    |
| Average  | 2.51%       | 1.91%     | -61 BPs    |

# Actual to Model Comparison

## INVESTMENT PROGRAM:

The purpose of the investment program is to provide procedures which:

- 1) Adhere to the Statement of Investment Policy.
- 2) Prioritize safety and liquidity.
- 3) Determine risk and optimize return.
- 4) Provide for a system of due diligence in making investment decisions.

A "Model" investment portfolio has been developed to provide the strategic framework for managing and reporting on the investment portfolio. This model provides a system of due diligence and directs the tactical theme for how and why securities are bought and sold.

| Liquidity | Actual | Model  | Variance |
|-----------|--------|--------|----------|
| Cash      | 38.43% | 15.00% | 23.43%   |
| 0-1 Year  | 17.32% | 5.00%  | 12.32%   |
| Total     | 55.75% | 20.00% | 35.75%   |

| Avg Maturity | Actual | Model  | Variance |
|--------------|--------|--------|----------|
| 0-1 Year     | 55.75% | 20.00% | 35.75%   |
| 1-2 Years    | 26.62% | 20.00% | 6.62%    |
| 2-3 Years    | 13.21% | 20.00% | -6.79%   |
| 3-4 Years    | 4.42%  | 20.00% | -15.58%  |
| 4-5 Years    | 0.00%  | 20.00% | -20.00%  |

(Based on final maturity dates)

| Sector          | Actual | Model  | Variance |
|-----------------|--------|--------|----------|
| Cash            | 38.43% | 15.00% | 23.43%   |
| Treasury/Agency | 61.57% | 55.00% | 6.57%    |
| Med Term Notes  | 0.00%  | 30.00% | -30.00%  |

| Avg Maturity | Actual | Model  | Variance |
|--------------|--------|--------|----------|
| 0-1 Year     | 64.58% | 20.00% | 44.58%   |
| 1-2 Years    | 26.62% | 20.00% | 6.62%    |
| 2-3 Years    | 8.80%  | 20.00% | -11.20%  |
| 3-4 Years    | 0.00%  | 20.00% | -20.00%  |
| 4-5 Years    | 0.00%  | 20.00% | -20.00%  |

(Based on call dates if market price is at a premium)

# Pooled Investments

| Face Value  | CUSIP #   | Security Description         | Coupon Rate | Maturity Date | Invest Type | Purchase Date | Cost Basis    | Purchase Yield | Estimated Mkt Value | Amort Prem/Disc |
|---|-----------|------------------------------|-------------|---------------|-------------|---------------|---------------|----------------|---------------------|-----------------|
| 86,140,474  |           | Local Agency Investment Fund | Varies      |               | LAIF        | Varies        | 86,140,473.94 | Varies         | 86,287,928          | 0               |
| 44,351,977  |           | BNY - Dreyfus Cash Mgmt Fund | Varies      |               | MM          | Varies        | 44,351,976.95 | Varies         | 44,351,977          | 0               |
| 15,000,000  | 3136G4GE7 | Fed Natl Mtg Assn            | 1.125%      | 11/15/19      | FNMA        | 11/15/16      | 14,983,500.00 | 1.162%         | 14,942,400          | 14,421          |
| 15,000,000  | 3135G0R96 | Fed Natl Mtg Assn            | 1.150%      | 11/29/19      | FNMA        | 11/29/16      | 14,988,750.00 | 1.176%         | 14,932,950          | 9,688           |
| 14,000,000  | 3130A74D4 | Fed Home Loan Bank           | 1.500%      | 02/03/20      | FHLB        | 02/03/16      | 14,000,000.00 | 1.500%         | 13,947,640          | 0               |
| 15,000,000  | 3135G0D75 | Fed Natl Mtg Assn            | 1.500%      | 06/22/20      | FNMA        | 06/30/15      | 14,825,250.00 | 1.745%         | 14,923,500          | 140,357         |
| 15,000,000  | 3130A5Z77 | Fed Home Loan Bank           | 1.830%      | 07/29/20      | FHLB        | 10/29/15      | 15,205,245.00 | 1.529%         | 14,971,050          | (205,245)       |
| 15,000,000  | 3134G9W37 | Fed Home Loan Mtg Corp       | 1.450%      | 08/10/20      | FHLMC       | 08/10/16      | 15,000,000.00 | 1.450%         | 14,911,950          | 0               |
| 15,000,000  | 3135G0H55 | Fed Natl Mtg Assn            | 1.875%      | 12/28/20      | FNMA        | 01/20/16      | 15,240,000.00 | 1.537%         | 14,997,600          | (167,228)       |
| 15,000,000  | 3130ADC26 | Fed Home Loan Bank           | 2.200%      | 01/29/21      | FHLB        | 01/29/18      | 15,000,000.00 | 2.200%         | 14,986,050          | 0               |
| 15,000,000  | 3137EAEL9 | Fed Home Loan Mtg Corp       | 2.375%      | 02/16/21      | FHLMC       | 04/17/18      | 14,932,500.00 | 2.540%         | 15,129,900          | 28,603          |
| 15,000,000  | 3136G4KZ5 | Fed Natl Mtg Assn            | 2.000%      | 02/23/21      | FNMA        | 02/23/17      | 15,000,000.00 | 2.000%         | 14,955,900          | 0               |
| 15,000,000  | 3130ABXF8 | Fed Home Loan Bank           | 2.000%      | 07/23/21      | FHLB        | 07/28/17      | 15,000,000.00 | 2.016%         | 14,968,500          | 0               |
| 15,000,000  | 3130AABG2 | Fed Home Loan Bank           | 1.875%      | 11/29/21      | FHLB        | 01/27/17      | 14,902,500.00 | 2.016%         | 15,031,650          | 48,778          |
| 15,000,000  | 3134GB4N9 | Fed Home Loan Mtg Corp       | 2.200%      | 12/08/21      | FHLMC       | 12/08/17      | 15,000,000.00 | 2.200%         | 15,007,800          | 0               |
| 15,000,000  | 3134GSBV6 | Fed Home Loan Mtg Corp       | 2.500%      | 01/30/23      | FHLMC       | 01/30/18      | 15,000,000.00 | 2.500%         | 15,005,850          | 0               |
| Total Pooled Investments <span style="float: right;"><u>339,570,195.89</u></span> <span style="float: right;"><u>339,352,645</u></span> <span style="float: right;"><u>(130,626)</u></span> |           |                              |             |               |             |               |               |                |                     |                 |

Market prices of securities are obtained from BNY Western Trust Company, A Subsidiary of The Bank of New York Company, Inc.

## Types of Investments:

|       |                                |          |                              |
|-------|--------------------------------|----------|------------------------------|
| FFC   | Federal Farm Credit            | INVAGRMT | Investment Agreement         |
| FHLB  | Federal Home Loan Bank         | LAIF     | Local Agency Investment Fund |
| FHLMC | Fed Home Loan Mortgage Corp    | MM       | Money Market Mutual Funds    |
| FNMA  | Federal National Mortgage Assn | MTN      | Medium Term Note             |

# Bond Investments

| Face Value                                     | Security Description         | Coupon Rate | Maturity Date | Invest Rating | Invest Type | Purchase Date | Cost Basis           | Yield to Maturity | Estimated Mkt Value | Amort Prem/Disc |
|--|------------------------------|-------------|---------------|---------------|-------------|---------------|----------------------|-------------------|---------------------|-----------------|
| <b>Held By Fiscal Agent:</b>                   |                              |             |               |               |             |               |                      |                   |                     |                 |
| 0  | Cash                         | Varies      |               | NR            |             | Varies        | 0.00                 | Varies            | 0                   | 0               |
| 6,231,996                                      | First American Treasury MM   | Varies      |               | Aaa           | MM          | Varies        | 6,231,996.02         | Varies            | 6,231,996           | 0               |
| 43,331,656                                     | US Bank MM                   | Varies      |               | Aaa           | MM          | Varies        | 43,331,656.33        | Varies            | 43,331,656          | 0               |
| 2,121,035                                      | Wells Fargo Treasury Plus MM | Varies      |               | Aaa           | MM          | Varies        | 2,121,034.80         | Varies            | 2,121,035           | 0               |
| <b>Held By Management Services Department:</b> |                              |             |               |               |             |               |                      |                   |                     |                 |
| 0  | Cash                         | Varies      |               | NR            |             | Varies        | 0.00                 | Varies            | 0                   | 0               |
| 0  | Fidelity Money Market Fund   | Varies      |               | Aaa           | MM          | Varies        | 0.00                 | Varies            | 0                   | 0               |
| <b>Total Bond Investments</b>                  |                              |             |               |               |             |               | <u>51,684,687.15</u> |                   | <u>51,684,687</u>   | <u>0</u>        |

Market prices of securities are obtained from the fiscal agent holding the investment.

## Types of Investments:

|       |                                |          |                              |
|-------|--------------------------------|----------|------------------------------|
| FFC   | Federal Farm Credit            | INVAGRMT | Investment Agreement         |
| FHLB  | Federal Home Loan Bank         | LAIF     | Local Agency Investment Fund |
| FHLMC | Fed Home Loan Mortgage Corp    | MM       | Money Market Mutual Funds    |
| FNMA  | Federal National Mortgage Assn | MTN      | Medium Term Note             |

# Liability Claims Status . . . Fund 106

## Fiscal Year 2018-2019 Self-Insurance Fund Status

(Cash balances are based on daily estimates and are subject to change)

### Fund Balance Goal and Cost Assumptions

Data Provided for June 30, 2019

#### Liability - Projected Annual Costs

|  |                  |
|--|------------------|
| Annual value of excess liability insurance | \$ 466,500       |
| Other professional administrative costs    | 474,500          |
| Annual claims value administered by risk   | 1,500,000        |
| Legal services                             | 1,300,000        |
| Miscellaneous Departmental Costs           | 11,000           |
| Total Liability - Projected Annual Costs   | \$ 3,752,000 (1) |

#### Workers' Compensation - Projected Annual Costs

|  |                  |
|--|------------------|
| Annual value of excess liability insurance           | \$ 173,000       |
| Other professional administrative costs              | 355,000          |
| Annual claims value administered by risk             | 950,000          |
| Legal services                                       | 180,000          |
| Miscellaneous Departmental Costs                     | 8,500            |
| Total Workers' Compensation - Projected Annual Costs | \$ 1,666,500 (1) |

#### Miscellaneous Services - Projected Annual Costs

|   |                |
|---|----------------|
| Unemployment Insurance Expense                        | \$ 100,000     |
| Total Miscellaneous Services - Projected Annual Costs | \$ 100,000 (1) |

#### Cash Reserves - Claims

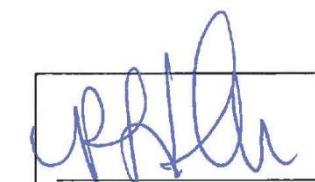
|  |                  |
|--|------------------|
| Workers' Comp in reserve                       | \$ 4,535,407     |
| Risk Liability in reserve                      | 3,245,426        |
| Miscellaneous reserves - Risk cases            | 750,000          |
| CFD Litigation                                 | -                |
| Total Cash Reserves - Claims                   | \$ 8,530,833 (2) |
| Total Projected Annual Costs and Cash Reserves | \$ 14,049,333    |

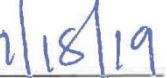
**Risk Management** is an important part of local government management with significant impact on public financial management. Risk management is interdisciplinary, involving finance, environmental management, public works, safety, transportation, parks, recreation, health, education, personnel, purchasing, and law.

Risk management results in more effective use of funds that might otherwise be diverted to purchasing unnecessary or expensive insurance, replacing damaged property, or paying liability or workers' comp claims.

Risk management identifies exposures that can be covered by means other than insurance—or that can be avoided completely.

Risk management can lower expenditures by reducing the overall "costs of risk."

  
Rakesha L. Thomas  
Director H.R./Risk Management

  
Date  
7/18/19

### Year-End Cash Balance Forecast

| Fiscal Year | Available Fund Balance July 1, 2018 | Total Cash Reserves (2) | Budgeted Revenues | Budgeted Expenditures includes (1) from above | Payment of Extraordinary Settlement | Risk Liability Surplus/(Deficit) Cash Balance |
|-------------|-------------------------------------|-------------------------|-------------------|---|-------------------------------------|---|
| 2018/2019   | \$ 2,280,791                        | \$ (8,530,833)          | \$ 6,753,900      | \$ (7,242,790)                                | \$ -                                | \$ (6,738,932)                                |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing**

| <b>CASH BALANCE</b><br><b>FYs 2016 - 2019</b>               | <b>Cash Balances</b> | <b>Cash Balances</b> | <b>Cash Balances</b> | <b>Cash Balances</b><br><b>June 30, 2019</b> |
|---|----------------------|----------------------|----------------------|--|
|   | <b>June 30, 2016</b> | <b>June 30, 2017</b> | <b>June 30, 2018</b> |  |
| <b>CITY FUNDS:</b>  |                      |                      |                      |  |
| 101 General Fund  | \$ 20,334,818        | \$ 22,844,874        | \$ 23,658,439        | \$ 36,616,800                                |
| <b>OTHER FUNDS WITH DEFICIT CASH BALANCES:</b>              |                      |                      |                      |  |
| 245 Measure I 2010-2040 Reimb                               | -                    | -                    | (1,282,904)          | (381,579)                                    |
| <b>Total Other Funds With Deficit Cash Balances</b>         | <b>-</b>             | <b>-</b>             | <b>(1,282,904)</b>   | <b>(381,579)</b>                             |
| <b>GRANTS:</b>  |                      |                      |                      |  |
| 385 After School Programs                                   | -                    | -                    | (549,629)            | (1,209,471)                                  |
| <b>Total Grant Funds With Deficit Cash Balances</b>         | <b>-</b>             | <b>-</b>             | <b>(586,533)</b>     | <b>(1,209,471)</b>                           |
| <b>CFD/LMD/ASSESSMENT DISTRICT FUNDS:</b>                   |                      |                      |                      |  |
| 650 CFD#2 Village of Heritage                               |                      |                      | -                    | (98,398)                                     |
| 651 CFD #3 Hunter's Ridge                                   |                      |                      |                      | (188,769)                                    |
| 663 CFD #74B Citrus/Summit                                  |                      |                      |                      | (31,158)                                     |
| <b>Total District Funds With Deficit Balances</b>           | <b>-</b>             | <b>-</b>             | <b>-</b>             | <b>(318,325)</b>                             |
| <b>TOTAL DEFICIT CASH FUNDS</b>                             |                      |                      |                      |  |
| <b>GENERAL FUND CASH AVAILABLE</b>                          | <b>\$ 20,334,818</b> | <b>\$ 22,844,874</b> | <b>\$ 21,789,002</b> | <b>\$ 34,707,425</b>                         |
| <b>OTHER GENERAL FUNDS:</b>                                 |                      |                      |                      |  |
| 102 Equipment Replacement                                   | \$ 1,408,510         | \$ 1,625,258         | \$ 1,419,844         | \$ 1,834,162                                 |
| 103 City Facility   | 1,768,727            | 1,756,569            | 1,154,291            | 1,161,530                                    |
| 104 OES   | 3,012                | 46,640               | 34,705               | 13,817                                       |
| 105 KFON  | 1,036,727            | 1,032,873            | 1,128,188            | 1,189,860                                    |
| 106 Self-insurance - other                                  | 2,088,909            | 1,672,013            | 2,025,181            | 1,780,863                                    |
| 107 Retirees Medical Benefits                               | 21,077,982           | 22,985,694           | 23,751,964           | 24,574,621                                   |
| 108 Supplemental Retirement Plan                            | 19,387               | 19,672               | 2,565                | 4,619  |
| 110 General Fund Operating Project                          | 285,230              | 172,803              | 94,424               | 59,934                                       |
| 125 Storm Water Compliance Fund                             | 241,243              | 187,885              | 187,619              | 168,356                                      |
| <b>TOTAL OTHER FUNDS</b>                                    | <b>27,929,727</b>    | <b>29,499,407</b>    | <b>29,798,781</b>    | <b>30,787,762</b>                            |
| <b>INTERNAL SERVICE FUNDS:</b>                              |                      |                      |                      |  |
| 751 Fleet Operations  | 2,978,193            | 4,096,007            | 5,818,095            | 6,957,423                                    |
| <b>GENERAL FUND CASH AVAILABLE WITH OTHER GENERAL FUNDS</b> | <b>\$ 51,242,738</b> | <b>\$ 56,440,288</b> | <b>\$ 57,405,878</b> | <b>\$ 72,452,610</b>                         |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE</b><br><b>FYs 2016 - 2019</b>  | <b>Cash Balances</b>  | <b>Cash Balances</b>  | <b>Cash Balances</b>  | <b>Cash Balances</b><br><b>June 30, 2019</b> |
|--|-----------------------|-----------------------|-----------------------|--|
|  | <b>June 30, 2016</b>  | <b>June 30, 2017</b>  | <b>June 30, 2018</b>  |  |
| <b>OTHER CITY FUNDS:</b>                       |                       |                       |                       |  |
| 201 Municipal Services Fiscal Impact           | 18,164,173            | 18,456,883            | 18,442,712            | 18,682,511                                   |
| 222 Crime Prevention Seizure                   | 53,548                | 50,173                | 45,232                | 39,849                                       |
| 223 Federal Seizure                            | 3,751,577             | 5,603,427             | 5,638,122             | 4,920,038                                    |
| 224 Police Seizure                             | 156,016               | 200,670               | 241,243               | 289,572                                      |
| 225 F-STOP                                     | 180,105               | 464,024               | 922,461               | 1,430,219                                    |
| 241 AQMD                                       | 806,083               | 789,631               | 786,864               | 1,008,580                                    |
| 243 Traffic Safety                             | 1,178,773             | 724,705               | 237,565               | 96,760                                       |
| 244 Prop IB                                    | 37,611                | 130,454               | 132,264               | 134,733                                      |
| 246 Measure I Local Pass-Thru                  | 14,896,246            | 16,053,280            | 17,189,519            | 18,220,488                                   |
| 281 Gas Tax                                    | 1,960,642             | 2,245,496             | 509,244               | 972,959                                      |
| 282 Solid Waste Mitigation                     | 4,033,317             | 2,289,520             | 2,975,215             | 3,718,636                                    |
| 283 Road Maintenance & Rehab                   | -                     | -                     | (416,413)             | 474,663                                      |
| 301 Grants (Public Safety, Parks, etc.)        | 3,572,508             | 2,801,686             | 1,557,706             | 2,236,981                                    |
| 322 State Grant AB3229                         | 271,440               | 383,061               | 331,641               | 483,383                                      |
| 362 Housing/Community Development Block Grants | -                     | 202,561               | 585,146               | 200,956                                      |
| 363 Home Program                               | 69,579                | 10,251                | 821,517               | 859,713                                      |
| 601 Capital Reinvestment                       | 7,677,955             | 4,041,484             | 7,433,573             | 7,228,611                                    |
| 602 Capital Improvement Program                | 65,481                | 9,082,177             | 8,973,733             | 8,832,471                                    |
| 603 Future Capital Projects                    | 9,824,871             | 11,676,733            | 24,713,693            | 23,739,113                                   |
| 620 San Sevaine Flood Control                  | 882,295               | 1,083,390             | 579,593               | 797,523                                      |
| 621 Upper Etiwanda Flood Control               | 43,652                | 44,129                | 44,741                | 45,576                                       |
| 622 Storm Drainage                             | 16,837,414            | 15,624,397            | 14,271,811            | 14,666,489                                   |
| 623 Sewer Expansion                            | 10,802,812            | 6,080,810             | 7,879,084             | 10,104,566                                   |
| 630 Traffic Mitigation                         | 19,883,003            | 26,532,640            | 21,312,271            | 27,309,282                                   |
| 631 Fire Assessment                            | 712,816               | 681,188               | 764,447               | 787,122                                      |
| 632 General Government Capital                 | 4,741,335             | 5,856,458             | 7,403,431             | 8,840,527                                    |
| 633 Landscape Improvements                     | 2,164,567             | 3,018,038             | 4,303,705             | 5,378,249                                    |
| 634 Library Capital                            | 1,076,954             | 1,348,628             | 1,630,968             | 199,481                                      |
| 635 Parks Development                          | 5,874,603             | 7,586,529             | 6,085,261             | 6,145,639                                    |
| 636 Police Capital Improvements                | 1,277,562             | 1,688,837             | 2,068,156             | 2,372,465                                    |
| 637 Underground Utilities                      | 59,752                | 43,332                | 43,957                | 43,279                                       |
| 701 Sewer Maintenance & Operations             | 5,432,759             | 6,497,931             | 6,761,002             | 8,112,230                                    |
| 701 Sewer Hook-up Deposits                     | 721,657               | 730,150               | 742,565               | 742,974                                      |
| 702 Sewer Capital Projects                     | 0                     | 0                     | 180,966               | 218,290                                      |
| 703 Sewer Replacement                          | 14,556,398            | 13,328,577            | 12,608,194            | 11,356,956                                   |
| 710 Water Operations                           | 272,503               | 340,332               | 415,962               | 498,167                                      |
| 901 Refundable Deposits                        | 4,516,019             | 5,755,917             | 5,870,858             | 8,941,202                                    |
| <b>TOTAL OTHER CITY FUNDS</b>                  | <b>\$ 156,649,431</b> | <b>\$ 171,452,572</b> | <b>\$ 183,884,322</b> | <b>\$ 200,130,253</b>                        |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE</b><br><b>FYs 2016 - 2019</b> | <b>Cash Balances</b> | <b>Cash Balances</b> | <b>Cash Balances</b> | <b>Cash Balances</b><br><b>June 30, 2019</b> |
|---|----------------------|----------------------|----------------------|--|
|   | <b>June 30, 2016</b> | <b>June 30, 2017</b> | <b>June 30, 2018</b> |  |
| <b>CFD/LMD DISTRICT FUNDS:</b>                |                      |                      |                      |  |
| 395 Landscape Maint Dist #1                   | \$ 2,808,672         | \$ 2,910,546         | \$ 2,938,206         | \$ 2,951,729                                 |
| 396 Landscape Maint Dist #2 - Heritage        | 783,373              | 1,008,396            | 1,334,456            | 1,244,453                                    |
| 397 Landscape Maint Dist #3-1 - Empire Center | 163,619              | 184,785              | 205,468              | 225,732                                      |
| 398 Landscape Maint Dist #3 - Hunter's Ridge  | 2,530,516            | 2,665,234            | 2,643,164            | 2,774,448                                    |
| 399 Lighting District #3 - Hunter's Ridge     | 38,592               | 35,412               | 35,013               | 35,872                                       |
| 401 CFD #1 - Southridge                       | 7,388,920            | 7,559,484            | 7,819,411            | 7,918,334                                    |
| 403 CFD #6-3A Bellgrove II                    | 2,787,049            | 2,922,751            | 3,004,128            | 247,386                                      |
| 404 CFD #6-2 North Morningside                | 616,777              | 621,824              | 595,225              | 247,894                                      |
| 405 CFD #6-1 Stratham                         | 196,858              | 188,235              | 204,005              | 608,682                                      |
| 406 CFD #6 - The Landings                     | 126,686              | 101,118              | 146,148              | 3,116,532                                    |
| 407 CFD #7 - County Club Estates              | 370,232              | 399,218              | 441,558              | 435,576                                      |
| 408 CFD #8 - Presley Development              | 1,120,668            | 1,144,457            | 1,108,479            | 1,109,898                                    |
| 409 CFD #9M - Morningside                     | 459,570              | 435,144              | 451,617              | 426,141                                      |
| 410 CFD #10M Jurupa Industrial Center         | 205,000              | 222,048              | 235,932              | 255,195                                      |
| 412 CFD #12 Sierra Lakes                      | 1,306,635            | 1,062,311            | 1,231,430            | 1,405,657                                    |
| 413 CFD #13M Summit Heights                   | 1,679,145            | 1,811,733            | 1,792,183            | 1,687,382                                    |
| 414 CFD #14M Sycamore Hills                   | 548,087              | 542,911              | 638,528              | 577,821                                      |
| 415 CFD #15M Silver Ridge                     | 319,808              | 307,155              | 347,995              | 346,780                                      |
| 416 CFD #16M Ventana Pointe                   | 176,225              | 175,304              | 176,562              | 168,144                                      |
| 418 CFD #18M Badiola Homes                    | 28,533               | 30,965               | 33,798               | 37,118                                       |
| 420 CFD #20M Cottages I                       | 172,124              | 173,371              | 165,908              | 158,669                                      |
| 421 CFD #21M Western Division                 | 175,534              | 185,247              | 186,732              | 201,096                                      |
| 423 CFD #23 CDS Homes                         | 22,720               | 20,244               | 55,100               | 53,004                                       |
| 424 CFD #24M                                  | 145,050              | 156,155              | 151,329              | 163,419                                      |
| 425 CFD #25M                                  | 311,049              | 313,747              | 318,076              | 328,144                                      |
| 427 CFD #27M                                  | 56,107               | 50,222               | 53,790               | 48,248                                       |
| 428 CFD #28M                                  | 551,539              | 580,409              | 557,213              | 574,736                                      |
| 429 CFD #29M                                  | 84,086               | 80,808               | 77,297               | 70,880                                       |
| 430 CFD #30M                                  | 656,224              | 687,218              | 687,458              | 728,589                                      |
| 431 CFD #31M                                  | 166,333              | 184,615              | 194,625              | 547,571                                      |
| 432 CFD #32M                                  | 87,732               | 106,832              | 111,398              | 85,071                                       |
| 433 CFD #33M Empire Lighting District         | 449,202              | 452,171              | 480,169              | 123,774                                      |
| 434 CFD #34 Empire Detention Basin            | 71,597               | 76,249               | 80,046               | 207,463                                      |
| 435 CFD #35M                                  | 1,852,916            | 1,767,684            | 1,625,989            | 1,673,759                                    |
| 436 CFD #36M                                  | 56,659               | 56,261               | 59,784               | 58,921                                       |
| 437 CFD #37 Montelago                         | 687,867              | 737,659              | 766,074              | 306,127                                      |
| 438 CFD #38M                                  | 306,371              | 292,682              | 297,283              | 797,800                                      |
| 439 CFD #39M                                  | 69,255               | 64,599               | 66,749               | 65,558                                       |
| 440 CFD #40M                                  | 33,196               | 38,875               | 47,350               | 43,445                                       |
| 441 CFD #41M                                  | 95,876               | 100,639              | 105,618              | 111,987                                      |
| 442 CFD #42M                                  | 228,852              | 246,009              | 256,831              | 268,510                                      |
| 443 CFD #44M                                  | 31,196               | 30,086               | 32,926               | 33,877                                       |
| 444 CFD #45M                                  | 353,305              | 359,409              | 372,180              | 393,905                                      |
| 445 CFD #46M                                  | 220,981              | 236,912              | 247,301              | 266,579                                      |
| 446 CFD #47M                                  | 19,396               | 17,504               | 21,953               | 22,036                                       |
| 447 CFD #48M                                  | 347,709              | 354,510              | 371,576              | 392,822                                      |
| 448 CFD #49M                                  | 31,877               | 31,053               | 37,855               | 39,032                                       |
| 449 CFD #50M                                  | 87,105               | 86,526               | 93,561               | 89,387                                       |
| 450 CFD #51M                                  | 169,026              | 177,020              | 183,161              | 189,452                                      |
| <b>SUBTOTAL CFD/LMD FUNDS</b>                 | <b>\$ 31,195,849</b> | <b>\$ 31,993,747</b> | <b>\$ 33,088,638</b> | <b>\$ 33,864,635</b>                         |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE</b><br><b>FYs 2016 - 2019</b> | <b>Cash Balances</b>  | <b>Cash Balances</b>  | <b>Cash Balances</b>  | <b>Cash Balances</b><br><b>June 30, 2019</b> |
|---|-----------------------|-----------------------|-----------------------|--|
|   | <b>June 30, 2016</b>  | <b>June 30, 2017</b>  | <b>June 30, 2018</b>  |  |
| <b>CFD/LMD DISTRICT FUNDS:</b>                |                       |                       |                       |  |
| 453 CFD #53M                                  | 43,505                | 47,552                | 52,583                | 57,975                                       |
| 454 CFD #54M                                  | 68,276                | 69,743                | 78,536                | 84,834                                       |
| 455 CFD #55M                                  | 35,869                | 39,130                | 42,445                | 46,701                                       |
| 456 CFD #56M                                  | 58,775                | 80,576                | 101,494               | 104,250                                      |
| 457 CFD #57M                                  | 54,726                | 57,206                | 61,219                | 65,420                                       |
| 458 CFD #58M                                  | 6,821                 | 7,496                 | 11,061                | 11,444                                       |
| 459 CFD #59M                                  | 4,781                 | 7,242                 | 4,905                 | 5,002  |
| 460 CFD #60M                                  | 63,303                | 66,317                | 74,801                | 80,889                                       |
| 461 CFD #61M                                  | 267,806               | 288,731               | 313,460               | 333,952                                      |
| 462 CFD #62M                                  | 17,709                | 17,882                | 18,093                | 24,038                                       |
| 463 CFD #63M                                  | 243,321               | 266,149               | 321,525               | 381,030                                      |
| 464 CFD #64M                                  | 35,389                | 40,705                | 44,190                | 49,950                                       |
| 465 CFD #65M                                  | 130,480               | 151,071               | 159,038               | 169,476                                      |
| 467 CFD #67M                                  | 167,718               | 165,399               | 173,857               | 184,931                                      |
| 468 CFD #68M                                  | 92,037                | 113,299               | 106,567               | 117,684                                      |
| 469 CFD #69M                                  | 242,075               | 396,636               | 546,745               | 592,086                                      |
| 470 CFD #70M                                  | 160,455               | 186,470               | 192,246               | 216,338                                      |
| 471 CFD #71M                                  | 213,353               | 289,025               | 299,051               | 364,981                                      |
| 472 CFD #72M                                  | 21,350                | 29,819                | 31,684                | 33,964                                       |
| 473 CFD #73M                                  | 127,798               | 190,671               | 211,924               | 233,294                                      |
| 474 CFD #74M                                  | 166,791               | 164,304               | 72,931                | 158,495                                      |
| 475 CFD #75M                                  | 28,562                | 40,400                | 44,783                | 48,337                                       |
| 476 CFD #76M                                  | 65,545                | 93,335                | 104,428               | 113,988                                      |
| 477 CFD #77M                                  | 25,719                | 36,809                | 39,758                | 44,222                                       |
| 478 CFD #78M                                  | 34,502                | 103,333               | 115,844               | 127,270                                      |
| 479 CFD #79M                                  | -                     | -                     | 46,014                | 68,438                                       |
| 480 CFD #80M                                  | -                     | 202,732               | 394,731               | 443,516                                      |
| 481 CFD #81M                                  | -                     | -                     | 93,196                | 123,711                                      |
| 482 CFD #82M                                  | -                     | -                     | 0                     | 12,498                                       |
| 483 CFD #83M                                  | -                     | -                     | 53,065                | 89,100                                       |
| 484 CFD #84M                                  | -                     | -                     | 16,915                | 24,814                                       |
| 486 CFD #86M                                  | -                     | -                     | 0                     | 64,026                                       |
| 657 CFD #31 Citrus Heights North              | 98,190                | 11,596                | 12,004                | 12,229                                       |
| 658 CFD #37 Montelago                         | 24,780                | 5,655                 | 5,788                 | 5,896  |
| 659 CFD #70 Avellino                          | 8,518                 | 739                   | 763                   | 777  |
| 950 CFD #2 Village of Heritage                | -                     | -                     | 160,959               | 168,522                                      |
| 951 CFD #3 Hunter's Ridge - Debt Service      | 184,100               | 184,100               | 188,769               | 191,238                                      |
| 963 CFD #74B Citrus/Summit                    | -                     | -                     | -                     | 72,289                                       |
| 964 CFD #86 Etiwanda Ridge                    | -                     | -                     | -                     | 10,621                                       |
| <b>SUBTOTAL CFD/LMD FUNDS</b>                 | <b>2,789,822</b>      | <b>3,584,455</b>      | <b>4,195,372</b>      | <b>4,938,226</b>                             |
| <b>TOTAL CFD/LMD FUNDS</b>                    | <b>\$ 33,985,671</b>  | <b>\$ 35,578,202</b>  | <b>\$ 37,284,010</b>  | <b>\$ 38,802,861</b>                         |
| <b>TOTAL CITY FUNDS</b>                       | <b>\$ 241,877,840</b> | <b>\$ 263,471,062</b> | <b>\$ 278,574,210</b> | <b>\$ 311,385,724</b>                        |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE</b><br><b>FYs 2016 - 2019</b>   | <b>Cash Balances</b>  | <b>Cash Balances</b>  | <b>Cash Balances</b>  | <b>Cash Balances</b><br><b>June 30, 2019</b> |  |
|---|-----------------------|-----------------------|-----------------------|--|--|
|   | <b>June 30, 2016</b>  | <b>June 30, 2017</b>  | <b>June 30, 2018</b>  |  |  |
| <b>SUCCESSOR AGENCY TO THE FONTANA REDEVELOPMENT AGENCY (FRA),<br/>FONTANA PUBLIC FINANCE AUTHORITY, AND<br/>FONTANA HOUSING AUTHORITY FUNDS:</b> |                       |                       |                       |  |  |
| <b>FONTANA HOUSING AUTHORITY:</b>   |                       |                       |                       |  |  |
| 297 Low and Moderate Income Housing Fund  | \$ 11,504,296         | \$ 15,628,286         | \$ 16,762,931         | \$ 19,040,413                                |  |
| 697 Fontana Housing Authority   | 2,332,136             | 2,940,936             | 2,634,459             | 2,273,552                                    |  |
| 698 Affordable Housing Trust  | 1,824,684             | 2,488,888             | 3,251,250             | 3,785,126                                    |  |
| <b>Total Low/Mod Housing Funds</b>  | <b>15,661,116</b>     | <b>21,058,110</b>     | <b>22,648,640</b>     | <b>25,099,091</b>                            |  |
| <b>FONTANA COMMUNITY FOUNDATION FUND:</b>   |                       |                       |                       |  |  |
| 299 Fontana Community Foundation  | \$ 128,569            | \$ 129,895            | \$ 131,627            | \$ 134,000                                   |  |
| <b>FONTANA FIRE DISTRICT:</b>   |                       |                       |                       |  |  |
| 210 Fontana Fire District   | \$ 11,200,144         | \$ 8,722,959          | \$ 8,558,758          | \$ 13,835,247                                |  |
| 211 FFD - CFD 2002-2  | 3,006,771             | 3,307,837             | 3,650,524             | 3,575,721                                    |  |
| 610 Fontana Capital Project   | 4,246,134             | 6,576,297             | 5,566,163             | 5,157,273                                    |  |
| <b>Total Fontana Fire District Funds</b>  | <b>18,453,049</b>     | <b>18,607,093</b>     | <b>17,775,445</b>     | <b>22,568,241</b>                            |  |
| <b>SUCCESSOR AGENCY TO THE FONTANA REDEVELOPMENT AGENCY:</b>  |                       |                       |                       |  |  |
| 290 FRA - Low/Mod   | \$ 187,152            | \$ 189,196            | \$ 191,821            | \$ 195,402                                   |  |
| 990 Successor Agency  | -                     | -                     | 57,725                | 229,429                                      |  |
| 991 Successor Agency - Jurupa Hills   | -                     | -                     | 52,475                | 139,738                                      |  |
| <b>Total Project/Debt Service Funds</b>   | <b>23,421,148</b>     | <b>22,800,144</b>     | <b>302,021</b>        | <b>564,569</b>                               |  |
| <b>TOTAL OTHER AGENCIES FUNDS</b>   | <b>\$ 57,663,882</b>  | <b>\$ 62,595,247</b>  | <b>\$ 40,857,738</b>  | <b>\$ 48,365,901</b>                         |  |
| <b>TOTAL CITY AND OTHER AGENCIES FUNDS</b>  | <b>\$ 299,541,722</b> | <b>\$ 326,066,309</b> | <b>\$ 319,431,948</b> | <b>\$ 359,751,625</b>                        |  |

## Amounts Due To/From City/FRA Funds and Approved Cash Flow Advances . . . Detail Listing

| <b>Amounts Due To/From</b>  |   | Principal<br>Balances<br>June 30, 2019 | Unpaid Interest<br>Balances<br>June 30, 2019 | Total Due To/From<br>Balances<br>June 30, 2019 |                              |
|---|---|--|--|--|------------------------------|
| <b>AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS:</b>                          |   |  |  |  |                              |
| 397 Landscape District #3-I - Empire Center                                   |   |  |  |  |                              |
|   |   | 272,100                                | -  | 272,100  | Non-interest bearing advance |
|   | <b>TOTAL AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS</b>               | <b>\$ 272,100</b>                      | <b>\$ -</b>                                  | <b>\$ 272,100</b>                              |                              |
| <b>AMOUNTS DUE TO GENERAL FUND FROM FRA FUNDS:</b>                            |   |  |  |  |                              |
| 990 Successor Agency/North Fontana Debt Service (Jr. Lien Bonds)              |   | 28,377,270                             | -  | 28,377,270                                     | 12.0% interest               |
| 990 Successor Agency/Downtown Debt Service (Administrative Expenses Loan)     |   | 787,838                                | -  | 787,838  | 10.0% interest               |
|   | <b>TOTAL AMOUNTS DUE TO GENERAL FUND FROM FRA FUNDS</b>                 | <b>\$ 29,165,108</b>                   | <b>\$ -</b>                                  | <b>\$ 29,165,108</b>                           |                              |
|   | <b>TOTAL AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS AND FRA FUNDS</b> | <b>\$ 29,437,208</b>                   | <b>\$ -</b>                                  | <b>\$ 29,437,208</b>                           |                              |
| <b>AMOUNTS DUE CAPITAL PROJECTS FOR SBCTA PROJECTS:</b>                       |   |  |  |  |                              |
| 601 Capital Projects/Circulation Mitigation (630)                             |   | 3,167,132                              | -  | 3,167,132                                      | Non-interest bearing advance |
|   | <b>TOTAL AMOUNTS DUE FOR SBCTA PROJECTS</b>                             | <b>\$ 3,167,132</b>                    | <b>\$ -</b>                                  | <b>\$ 3,167,132</b>                            |                              |
| <b>AMOUNTS DUE TO FUTURE CAPITAL PROJECTS FOR CPNA ARTERIAL PROJECTS:</b>     |   |  |  |  |                              |
| 603 Capital Projects/Circulation Mitigation Fund (630)                        |   | 3,108,112                              | -  | 3,108,112                                      | Non-interest bearing advance |
|   | <b>TOTAL AMOUNTS DUE FOR CPAN ARTERIAL PROJECTS</b>                     | <b>\$ 3,108,112</b>                    | <b>\$ -</b>                                  | <b>\$ 3,108,112</b>                            |                              |
| <b>AMOUNTS DUE TO FUTURE CAPITAL PROJECTS FOR DIF ADVANCEMENT:</b>            |   |  |  |  |                              |
| 603 Capital Projects/Circulation Mitigation Fund (630)                        |   | 25,000,000                             | -  | 25,000,000                                     | Non-interest bearing advance |
|   | <b>TOTAL AMOUNTS DUE FOR DIF ADVANCEMENT</b>                            | <b>\$ 25,000,000</b>                   | <b>\$ -</b>                                  | <b>\$ 25,000,000</b>                           |                              |
| <b>AMOUNTS DUE TO FUTURE CAPITAL PROJECTS FOR ROW FUNDS:</b>                  |   |  |  |  |                              |
| 603 Capital Projects/Circulation Mitigation Fund (630)                        |   | 400,000                                | -  | 400,000  | Non-interest bearing advance |
|   | <b>TOTAL AMOUNTS DUE FOR CPAN ARTERIAL PROJECTS</b>                     | <b>\$ 400,000</b>                      | <b>\$ -</b>                                  | <b>\$ 400,000</b>                              |                              |
| <b>AMOUNTS DUE TO OTHER CITY FUNDS FROM SUCCESSOR AGENCYFUNDS:</b>            |   |  |  |  |                              |
| 592 Successor Agency/Jurupa Hills Debt Service due to Sewer Capital Fund #702 |   | 3,305,829                              | -  | 3,305,829                                      | 7.0% interest                |
|   | <b>TOTAL AMOUNTS DUE TO OTHER CITY FUNDS FROM FRA FUNDS</b>             | <b>\$ 3,305,829</b>                    | <b>\$ -</b>                                  | <b>\$ 3,305,829</b>                            |                              |

# Economic Development in Fontana

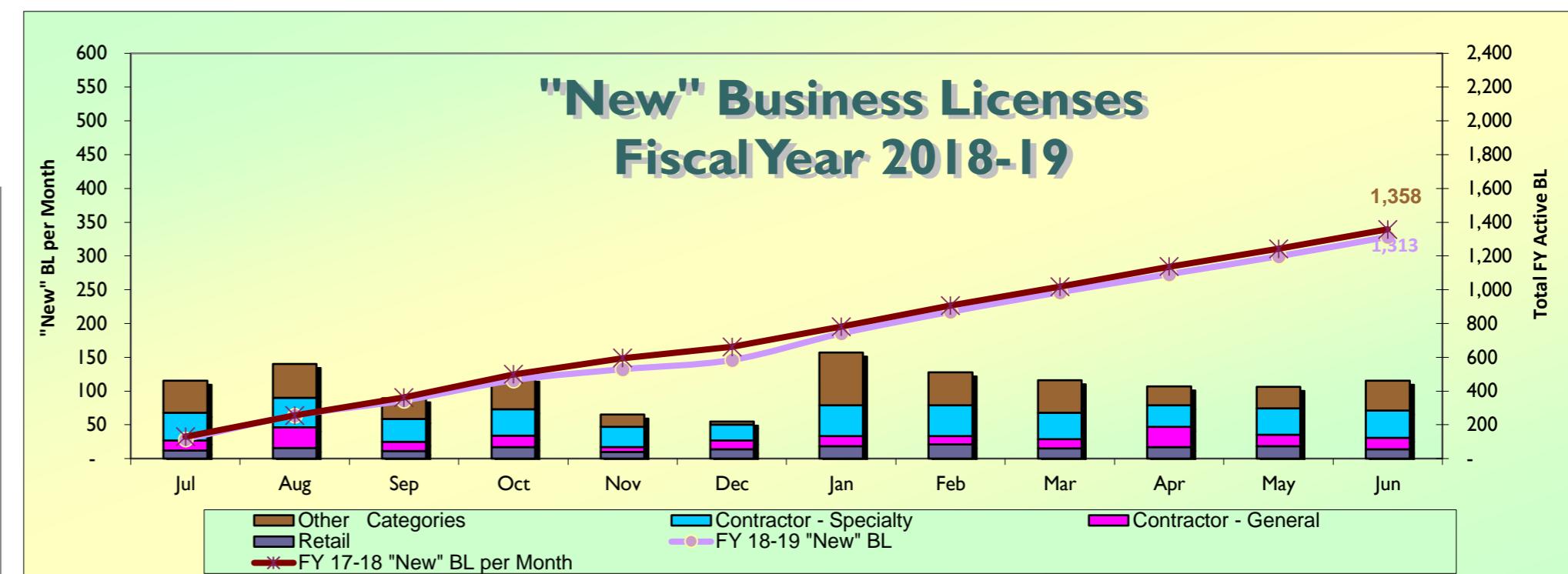
## Factors Indicating the City's Economic Growth:

**Business Licenses:** "New" businesses are those that first applied for a business license in that fiscal year. There were 8,933 active businesses in FY 2016-17. As of June 30, 2018 there were 8,959 active business licenses in the City. Businesses are recorded as renewals in the subsequent year.

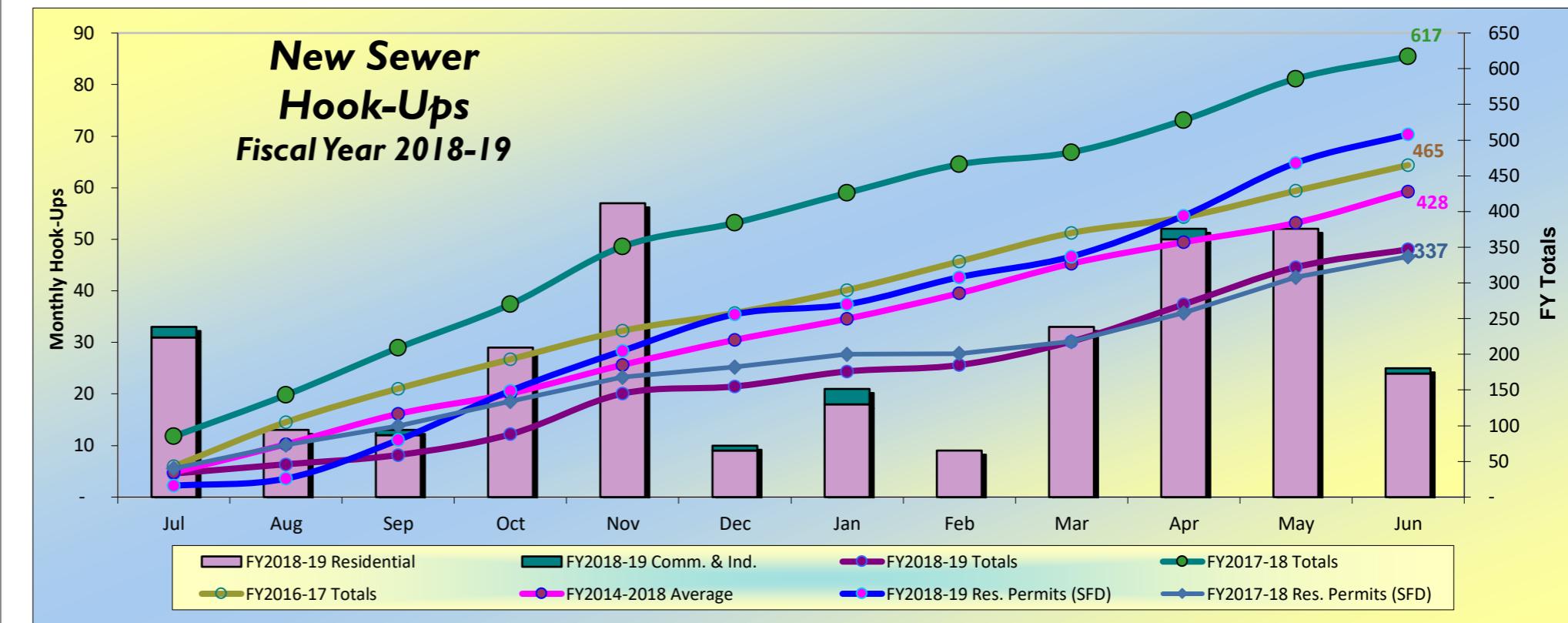
During the month of June 2019, 115 new business licenses were issued, primarily to Contractor-Specialty (40), Contractor-General (17) & Retail (14). In addition to these 115, the City received 47 other business license applications that are pending approval. As of June 30, 2019, there are 9,071 active business licenses representing an increase of 112 since June 30, 2018.

Business License accounts continue to be audited on a continuous basis and any accounts on delinquent status are removed from the Active status.

**New Sewer Hook-Ups:** New sewer hook-ups indicate that new construction is ready for occupancy. A large number of residential housing hook-ups follow a large number of previously issued building permits. In June 2019, there were 24 new residential hook-ups and 1 commercial/industrial hook-up.



| Business Type                      | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          | Jan          | Feb          | Mar          | Apr          | May          | Jun          |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Retail                             | 12           | 16           | 11           | 17           | 10           | 14           | 18           | 21           | 15           | 17           | 18           | 14           |
| Contractor - General               | 15           | 30           | 14           | 17           | 7            | 13           | 15           | 12           | 14           | 30           | 17           | 17           |
| Contractor - Specialty             | 41           | 44           | 34           | 39           | 30           | 23           | 46           | 46           | 39           | 32           | 39           | 40           |
| Other Categories                   | 47           | 50           | 30           | 47           | 18           | 5            | 78           | 49           | 48           | 28           | 32           | 44           |
| <b>FY 18-19 "New" BL per Month</b> | <b>115</b>   | <b>140</b>   | <b>89</b>    | <b>120</b>   | <b>65</b>    | <b>55</b>    | <b>157</b>   | <b>128</b>   | <b>116</b>   | <b>107</b>   | <b>106</b>   | <b>115</b>   |
| <b>FY 18-19 "New" BL</b>           | <b>115</b>   | <b>255</b>   | <b>344</b>   | <b>464</b>   | <b>529</b>   | <b>584</b>   | <b>741</b>   | <b>869</b>   | <b>985</b>   | <b>1,092</b> | <b>1,198</b> | <b>1,313</b> |
| <b>FY 17-18 "New" BL</b>           | <b>129</b>   | <b>256</b>   | <b>362</b>   | <b>499</b>   | <b>595</b>   | <b>661</b>   | <b>782</b>   | <b>907</b>   | <b>1,018</b> | <b>1,137</b> | <b>1,242</b> | <b>1,358</b> |
| <b>Current FY Total Active BL</b>  | <b>9,061</b> | <b>9,004</b> | <b>9,119</b> | <b>9,130</b> | <b>9,130</b> | <b>9,100</b> | <b>8,900</b> | <b>8,900</b> | <b>8,954</b> | <b>8,993</b> | <b>9,017</b> | <b>9,071</b> |



|                         | Jul       | Aug        | Sep        | Oct        | Nov        | Dec        | Jan        | Feb        | Mar        | Apr        | May        | Jun        |
|-------------------------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| FY2018-19 Comm. & Ind.  | 2         | -          | 1          | -          | -          | 1          | 3          | -          | -          | 2          | -          | 1          |
| FY2018-19 Residential   | 31        | 13         | 12         | 29         | 57         | 9          | 18         | 9          | 33         | 50         | 52         | 24         |
| <b>FY2018-19 Totals</b> | <b>33</b> | <b>46</b>  | <b>59</b>  | <b>88</b>  | <b>145</b> | <b>155</b> | <b>176</b> | <b>185</b> | <b>218</b> | <b>270</b> | <b>322</b> | <b>347</b> |
| FY2017-18 Comm. & Ind.  | 2         | 2          | 1          | 2          | 1          | 3          | -          | 1          | -          | -          | 3          | 1          |
| FY2017-18 Residential   | 83        | 56         | 65         | 59         | 80         | 30         | 42         | 39         | 17         | 45         | 55         | 30         |
| <b>FY2017-18 Totals</b> | <b>85</b> | <b>143</b> | <b>209</b> | <b>270</b> | <b>351</b> | <b>384</b> | <b>426</b> | <b>466</b> | <b>483</b> | <b>528</b> | <b>586</b> | <b>617</b> |

## Capital Reinvestment Fund #601

**Fund Description:** The Capital Reinvestment Fund was established in May 1998 to separate General Fund allocations for capital projects from operating funds. Its mission is to implement the City Council goal to invest 10% of the annual General Fund appropriations into discretionary infrastructure projects as defined in the Seven-Year Capital Improvement Program. **Revenue Source:** The Capital Reinvestment Fund's main source of revenue is the General Fund. In the past 10 fiscal years, Capital Projects actual expenditures have totaled **\$65,718,598** through June 30, 2018.

| Job Number                    | Description                         | As of June 30, 2019 |               |              |                  | Project Notes |
|-------------------------------|-------------------------------------|---------------------|---------------|--------------|------------------|---------------|
|                               |                                     | Capital Budget      | Actuals       | Encumbrances | Remaining Budget |               |
| <b>Engineering</b>            |                                     |                     |               |              |                  |               |
| 9308700601                    | I-10/Cherry Interchange             | 264,413             | 111,100       | -            | 153,313          |               |
| 931150X601                    | Sawtooth Project                    | 608,415             | 11,364        | 27,685       | 569,366          |               |
| 9329700601                    | Sierra at Metrolink Crossing        | 98,180              | 30,230        | -            | 67,950           |               |
| 9334900601                    | Auto Center Monument                | 898,688             | 352,695       | 435,931      | 110,062          |               |
| <b>Information Technology</b> |                                     |                     |               |              |                  |               |
| 9102100601                    | ERP System Replacement              | 1,916,466           | 359,838       | 532,173      | 1,024,455        |               |
| <b>Public Works</b>           |                                     |                     |               |              |                  |               |
| 9336901601                    | Route Maint-AB Miller HS            | 48,174              | -             | -            | 48,174           |               |
| 9410301601                    | Pavement Rehabilitation             | 36,907,108          | 33,972,364    | 2,516,892    | 417,852          |               |
| 9412400601                    | San Bernardino Ave Paving - 2 Party | 8,440,800           | 7,379,786     | -            | 1,061,014        |               |
| 9432600601                    | Sidewalk Rehab Projct               | 1,269,738           | 782,812       | 49,459       | 437,467          |               |
| 9433600601                    | Storm Drain System Conversion       | 300,000             | -             | -            | 300,000          |               |
| 9433900601                    | Landscape Irrigation Improvements   | 100,000             | 85,395        | 12,305       | 2,300            |               |
| 9434200601                    | Veteran's Memorial Wall             | 97,297              | -             | -            | 97,297           |               |
| Total:                        |                                     | \$ 50,949,279       | \$ 43,085,584 | \$ 3,574,445 | \$ 4,289,250     |               |

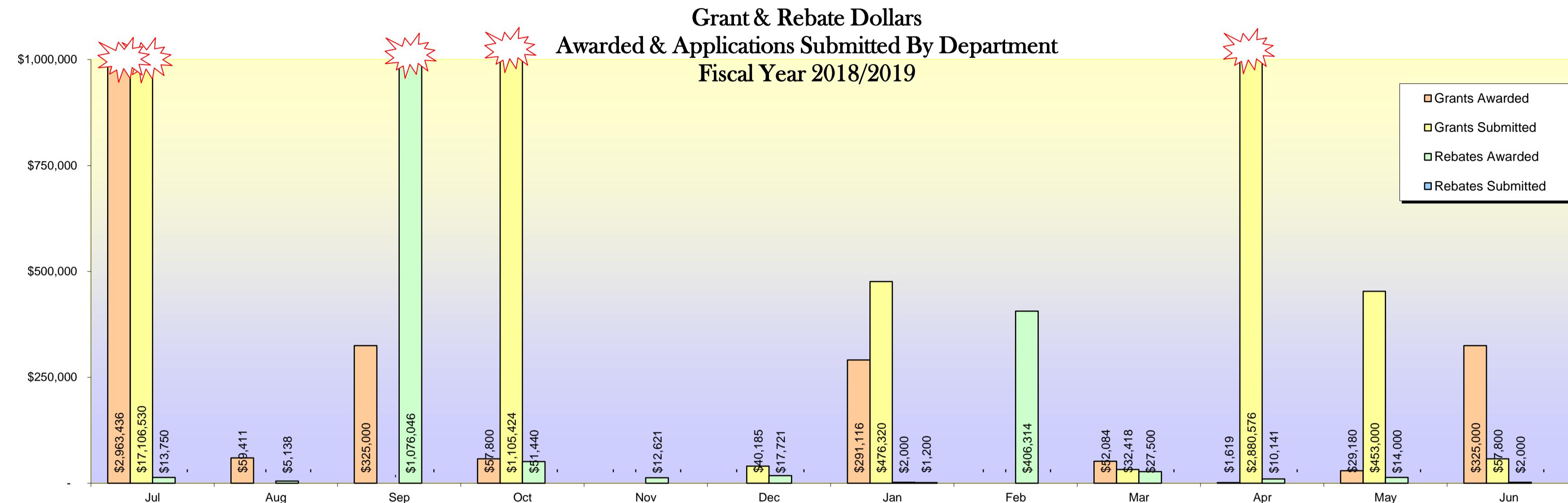
## Future Capital Projects Fund #603

**Fund Description:** The Future Capital Projects Fund was established in July 2011 to accumulate reimbursements received from SANBAG and the Circulation Mitigation Development Impact Fee Fund. These reimbursements are being received as the result of eight Cooperative Agreements implemented between the City and SANBAG in December 2006. The City Council goal is to invest 100% of these funds into discretionary infrastructure projects as defined in the Seven-Year Capital Improvement Program.

| Job Number         | Description              | As of June 30, 2019 |            |              |                  | Project Notes |
|--------------------|--------------------------|---------------------|------------|--------------|------------------|---------------|
|                    |                          | Capital Budget      | Actuals    | Encumbrances | Remaining Budget |               |
| <b>Engineering</b> |                          |                     |            |              |                  |               |
| 36003333           | Foothill: Hemlock-Almeri | 1,000,000           | 750        | -            | 999,250          |               |
| 38304337           | Microgrid                | 650,000             | 325,000    | 325,000      | 0                |               |
| 38304343           | ABS Energy Project       | 4,521,116           | 342,542    | 4,178,574    | 0                |               |
| Total:             |                          | \$ 6,171,116        | \$ 668,292 | \$ 4,503,574 | \$ 999,250       |               |

## Grants and Rebates

The City is aggressively pursuing grant money as a source to fund projects throughout the city. The purpose of this graph and related information is to report on a monthly and year to date basis the status of grants and rebates that have been submitted and/or awarded during the fiscal year 2018/2019.



|                        | Departments                  | Jul                 | Aug             | Sep                | Oct                | Nov             | Dec             | Jan              | Feb              | Mar              | Apr                | May              | Jun             | YTD                 |
|------------------------|------------------------------|---------------------|-----------------|--------------------|--------------------|-----------------|-----------------|------------------|------------------|------------------|--------------------|------------------|-----------------|---------------------|
| Grants Awarded         | Fontana Community Foundation |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | City Administration          |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Human Resources              |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Information Technology       |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Public Works                 |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | \$109,884           |
|                        | Police                       |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | \$1,031,326         |
|                        | AdmSvc/EconDev/Housing       | 2,958,436           |                 | 59,411             | 325,000            |                 | 57,800          |                  |                  | 291,116          |                    |                  |                 | \$2,958,436         |
|                        | Engineering                  |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Development Services         |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Fontana Fire District        |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | *Community Services          | 5,000               |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | \$5,000             |
|                        | <b>Total</b>                 | <b>\$2,963,436</b>  | <b>\$59,411</b> | <b>\$325,000</b>   | <b>\$57,800</b>    |                 |                 |                  |                  | <b>\$291,116</b> |                    |                  |                 | <b>\$4,104,646</b>  |
| Grants Submitted       | Fontana Community Foundation |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | City Administration          |                     | 120,000         |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | \$120,000           |
|                        | Human Resources              |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Information Technology       |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Public Works                 |                     |                 | 269,090            |                    |                 | 52,084          |                  |                  |                  |                    |                  |                 | \$378,974           |
|                        | Police                       |                     |                 | 56,440             |                    |                 | 404,912         |                  |                  |                  |                    |                  |                 | \$1,000,275         |
|                        | Admin Services-Housing       |                     |                 |                    |                    |                 |                 | 40,185           | 466,320          |                  |                    |                  |                 | \$2,880,576         |
|                        | Engineering                  |                     |                 | 16,661,000         |                    |                 |                 |                  |                  |                  |                    |                  |                 | \$16,911,000        |
|                        | Development Services         |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Fontana Fire District        |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | \$646,928           |
|                        | Community Services           |                     |                 |                    |                    |                 | 646,928         | 1,500            | 10,000           |                  |                    |                  |                 | \$214,500           |
|                        | <b>Total</b>                 | <b>\$17,106,530</b> | <b>-</b>        | <b>-</b>           | <b>\$1,105,424</b> |                 | <b>\$40,185</b> | <b>\$476,320</b> | <b>-</b>         | <b>\$32,418</b>  | <b>\$2,880,576</b> | <b>\$453,000</b> | <b>\$57,800</b> | <b>\$22,152,253</b> |
| Rebate/Other Awarded   | Police                       | 250                 | 4,138           | 426                | 10,808             | 12,621          | 16,721          |                  | 6,314            | 1,000            | 141                |                  |                 | \$52,419            |
|                        | AdmSvc/EconDev/Housing       |                     |                 |                    | 1,075,620          | 30,632          |                 |                  |                  |                  |                    |                  |                 | \$1,106,252         |
|                        | Public Works                 |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Engineering                  |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Fontana Fire District        |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Community Services*          | 13,500              | 1,000           |                    | 10,000             |                 | 1,000           | 2,000            | 400,000          | 26,500           | 10,000             | 14,000           | 2,000           | \$480,000           |
|                        | <b>Total</b>                 | <b>\$13,750</b>     | <b>\$5,138</b>  | <b>\$1,076,046</b> | <b>\$51,440</b>    | <b>\$12,621</b> | <b>\$17,721</b> | <b>\$2,000</b>   | <b>\$406,314</b> | <b>\$27,500</b>  | <b>\$10,141</b>    | <b>\$14,000</b>  | <b>\$2,000</b>  | <b>\$1,638,671</b>  |
| Rebate/Other Submitted | Police                       |                     |                 |                    |                    |                 |                 |                  | 1,200            |                  |                    |                  |                 | \$1,200             |
|                        | AdmSvc/EconDev/Housing       |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Public Works                 |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Engineering                  |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Fontana Fire District        |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | Community Services           |                     |                 |                    |                    |                 |                 |                  |                  |                  |                    |                  |                 | -                   |
|                        | <b>Total</b>                 | <b>-</b>            | <b>-</b>        | <b>-</b>           | <b>-</b>           | <b>-</b>        | <b>-</b>        | <b>-</b>         | <b>\$1,200</b>   | <b>-</b>         | <b>-</b>           | <b>-</b>         | <b>-</b>        | <b>\$1,200</b>      |

\* Community Services is expected to receive reimbursements of \$3,733,700 for the 2018-2019 fiscal year from the Fontana Unified School District Prop. 49 After School Education and Safety (ASES) program.

Note: Amounts above include grants awarded in this Fiscal Year. These figures do not include any carryover funds or multi-year grants awarded in prior fiscal years.

# Grant Detail

| AWARDED   |                       |               |                |               |                    |
|---|-----------------------|---------------|----------------|---------------|--------------------|
| <u>Grant Name</u>   | <u>Funding Source</u> | <u>Fund #</u> | <u>Date</u>    | <u>Amount</u> |                    |
| <b>Public Works</b>   |                       |               |                |               |                    |
| Oil Payment Program (OPP 9) FY2018-2019                                     | STATE                 | 301           | OCTOBER 2018   | \$57,800      |                    |
| CalRecycle Beverage Container Recycling City/County Payment Program         | STATE                 | 301           | MARCH 2019     | \$52,084      |                    |
| <b>Police</b>   |                       |               |                |               |                    |
| 2018 Edward Byrne Memorial Justice Assistance Grant (JAG)                   | FEDERAL               | 321           | AUGUST 2018    | \$59,411      |                    |
| 2019 Selective Traffic Enforcement Program (STEP)                           | STATE                 | 301           | SEPTEMBER 2018 | \$325,000     |                    |
| DOJ Prop 56 Tobacco Grant Program   | STATE                 | 301           | JANUARY 2019   | \$288,205     |                    |
| DOJ Untested Sexual Assault Evidence Grant Program                          | STATE                 | 101           | JANUARY 2019   | \$2,911       |                    |
| National Police Dog Foundation - K-9 Health Insurance                       | FOUNDATION            | 301           | APRIL 2019     | \$1,619       |                    |
| ABC Alcohol Policing Partnership FY 2019-20                                 | STATE                 | 301           | MAY 2019       | \$29,180      |                    |
| OTS Selective Service Traffic Enforcement Program (STEP)                    | STATE                 | 301           | JUNE 2019      | \$325,000     |                    |
| <b>Administrative Services/Economic Development/Housing</b>                 |                       |               |                |               |                    |
| Community Development Block Grant (CDBG) Program 18/19                      | FEDERAL               | 362           | JULY 2018      | \$2,069,303   |                    |
| HOME Investment Partnerships Program (HOME) 18/19                           | FEDERAL               | 363           | JULY 2018      | \$722,667     |                    |
| Emergency Solutions Grant (HESG) Program 18/19                              | FEDERAL               | 362           | JULY 2018      | \$166,466     |                    |
| <b>Community Services</b>   |                       |               |                |               |                    |
| Kaiser Hospital - Fontana & Ontario Medical Centers Community Benefit Grant | PRIVATE               | 101           | JULY 2018      | \$5,000       |                    |
| NEA Arts Engagement in American Communities FY2019                          | FEDERAL               | 101           | JUNE 2019      | \$10,000      |                    |
| <b>Total through June 2019</b>  |                       |               |                |               | <b>\$4,104,646</b> |

| APPLICATIONS SUBMITTED   |                       |               |               |               |                     |
|--|-----------------------|---------------|---------------|---------------|---------------------|
| <u>City Administration</u>   | <u>Funding Source</u> | <u>Fund #</u> | <u>Date</u>   | <u>Amount</u> |                     |
| <b>Public Works</b>  |                       |               |               |               |                     |
| MSRC Local Government Partnership Program  | AGENCY                | 103           | JULY 2018     | \$269,090     |                     |
| CalRecycle Beverage Container Recycling City/County Payment Program                  | STATE                 | 301           | OCTOBER 2018  | \$52,084      |                     |
| Oil Payment Program (OPP 10) FY2020-2021   | STATE                 | 301           | JUNE 2019     | \$57,800      |                     |
| <b>Police</b>  |                       |               |               |               |                     |
| 2018 Justice Assistance Grant  | FEDERAL               | 321           | JULY 2018     | \$56,440      |                     |
| DOJ Prop 56 Tobacco Grant Program  | STATE                 | 101           | OCTOBER 2018  | \$404,912     |                     |
| DOJ Untested Sexual Assault Evidence Grant Program                                   | STATE                 | 101           | DECEMBER 2018 | \$3,021       |                     |
| 2019 Homeland Security Grant Program   | FEDERAL               | 301           | DECEMBER 2018 | \$37,164      |                     |
| OTS Selective Service Traffic Enforcement Program (STEP)                             | STATE                 | 301           | JANUARY 2019  | \$466,320     |                     |
| ABC Alcohol Policing Partnership   | STATE                 | 301           | MARCH 2019    | \$29,180      |                     |
| National Police Dog Foundation - K-9 Health Insurance                                | FOUNDATION            | 301           | MARCH 2019    | \$3,238       |                     |
| <b>Administrative Services/Economic Development/Housing</b>                          |                       |               |               |               |                     |
| Community Development Block Grant (CDBG) Program 19/20                               | FEDERAL               | 362           | APRIL 2019    | \$2,044,834   |                     |
| HOME Investment Partnerships Program (HOME) 19/20                                    | FEDERAL               | 363           | APRIL 2019    | \$658,460     |                     |
| Emergency Solutions Grant (HESG) Program 19/20                                       | FEDERAL               | 362           | APRIL 2019    | \$177,282     |                     |
| <b>Engineering</b>   |                       |               |               |               |                     |
| DOT Better Utilizing Investments to Leverage Development Transportation (TIGER)      | FEDERAL               | 101           | JULY 2018     | \$15,184,000  |                     |
| Active Transportation Program - Safe Routes to Schools (Fontana High, Cypress, & Tri | FEDERAL               | 101           | JULY 2018     | \$1,477,000   |                     |
| SBCTA Bicycle & Pedestrian Facilities (Poplar Elementary)                            | COUNTY                | 101           | MAY 2019      | \$250,000     |                     |
| <b>Fontana Fire District</b>   |                       |               |               |               |                     |
| FEMA Assistance to Firefighters Grant  | FEDERAL               | 501           | OCTOBER 2018  | \$646,928     |                     |
| <b>Community Services</b>  |                       |               |               |               |                     |
| America Walks Community Challenge Grant  | PRIVATE               | 101           | OCTOBER 2018  | \$1,500       |                     |
| NEA Arts Engagement in American Communities FY2019                                   | FEDERAL               | 101           | JANUARY 2019  | \$10,000      |                     |
| OmniTrans Measure I Call for Projects  | FEDERAL               | 101           | MAY 2019      | \$203,000     |                     |
| <b>Total through June 2019</b>   |                       |               |               |               | <b>\$22,152,253</b> |

## Rebates, Donations & Other Awards Detail

City of Fontana, Financial Performance Report

| Awarded   |                |        |                |             |              |
|---|----------------|--------|----------------|-------------|--------------|
| Name  | Funding Source | Fund # | Date           | Cash Amount | Value Amount |
| <b>Public Works</b>   |                |        |                |             |              |
| LS-1 Edison Owned LED Street Lights Retrofits Rebate                  | PRIVATE        | 101    | SEPTEMBER 2018 | \$1,075,620 |              |
| SCE Charge Ready Program - Electric Vehicle Charging Stations         | PRIVATE        | 101    | OCTOBER 2018   | \$30,632    |              |
| <b>Police</b>   |                |        |                |             |              |
| National Night Out - Fontana Recycling Center                         | PRIVATE        | 101    | JULY 2018      | \$100       |              |
| National Night Out - LA Clippers                                      | PRIVATE        | 101    | JULY 2018      |             | \$150        |
| National Night Out - Glen Ivy Hot Springs                             | PRIVATE        | 101    | AUGUST 2018    |             | \$76         |
| National Night Out - Medieval Times Dinner & Tournament               | PRIVATE        | 101    | AUGUST 2018    |             | \$124        |
| National Night Out - Baker's Drive Thru                               | PRIVATE        | 101    | AUGUST 2018    |             | \$100        |
| National Night Out - Pirate Dinner Adventure                          | PRIVATE        | 101    | AUGUST 2018    |             | \$248        |
| National Night Out - Kiwanis Club of Fontana                          | PRIVATE        | 101    | AUGUST 2018    | \$50        |              |
| National Night Out - Staples  | PRIVATE        | 101    | AUGUST 2018    |             | \$1,423      |
| National Night Out - Ontario Improv                                   | PRIVATE        | 101    | AUGUST 2018    |             | \$160        |
| National Night Out - Costco   | PRIVATE        | 101    | AUGUST 2018    |             | \$50         |
| National Night Out - Jeimy Ramirez-Figueroa Professional Services     | PRIVATE        | 101    | AUGUST 2018    | \$100       |              |
| National Night Out - We-Tip   | PRIVATE        | 101    | AUGUST 2018    |             | \$20         |
| National Night Out - George's Shell                                   | PRIVATE        | 101    | AUGUST 2018    |             | \$25         |
| National Night Out - Shaver Insurance                                 | PRIVATE        | 101    | AUGUST 2018    |             | \$100        |
| National Night Out - AT&T   | PRIVATE        | 101    | AUGUST 2018    |             | \$60         |
| National Night Out - California Health Collaborative                  | PRIVATE        | 101    | AUGUST 2018    |             | \$30         |
| National Night Out - Lularoe  | PRIVATE        | 101    | AUGUST 2018    |             | \$40         |
| National Night Out - Mod Pizza  | PRIVATE        | 101    | AUGUST 2018    |             | \$100        |
| National Night Out - McDonalds  | PRIVATE        | 101    | AUGUST 2018    |             | \$20         |
| National Night Out - Amazon   | PRIVATE        | 101    | AUGUST 2018    |             | \$25         |
| National Night Out - HomeStreet Bank                                  | PRIVATE        | 101    | AUGUST 2018    |             | \$40         |
| National Night Out - Meadow May Bowtique                              | PRIVATE        | 101    | AUGUST 2018    |             | \$20         |
| National Night Out - AT&T   | PRIVATE        | 101    | AUGUST 2018    |             | \$199        |
| National Night Out - Donna Marie May-Nom Pixel Art                    | PRIVATE        | 101    | AUGUST 2018    |             | \$20         |
| National Night Out - San Bernardino County Fire                       | PRIVATE        | 101    | AUGUST 2018    |             | \$100        |
| National Night Out - Ronald McDonald House                            | PRIVATE        | 101    | AUGUST 2018    |             | \$60         |
| National Night Out - Inland Valley Federal Credit Union               | PRIVATE        | 101    | AUGUST 2018    |             | \$50         |
| National Night Out - Aquarium of the Pacific                          | PRIVATE        | 101    | AUGUST 2018    |             | \$60         |
| National Night Out - Palm Springs Aerial Tramway                      | PRIVATE        | 101    | AUGUST 2018    |             | \$52         |
| National Night Out - Laser Island                                     | PRIVATE        | 101    | AUGUST 2018    |             | \$72         |
| National Night Out - Desert Adventure Red Jeep Tours                  | PRIVATE        | 101    | AUGUST 2018    |             | \$50         |
| National Night Out - Moronga Casino & Resort Spa                      | PRIVATE        | 101    | AUGUST 2018    |             | \$300        |
| National Night Out - Sam's Club                                       | PRIVATE        | 101    | AUGUST 2018    |             | \$25         |
| National Night Out - Big Al's Ontario                                 | PRIVATE        | 101    | AUGUST 2018    |             | \$80         |
| National Night Out - Ontario Improv                                   | PRIVATE        | 101    | AUGUST 2018    |             | \$160        |
| National Night Out - K1 Speed Indoor Kart Racing                      | PRIVATE        | 101    | AUGUST 2018    |             | \$100        |
| Investigations - Concerned Citizens for the Development of N. Fontana | PRIVATE        | 101    | SEPTEMBER 2018 |             | \$426        |
| Red Ribbon Week - Armada Towing                                       | PRIVATE        | 101    | OCTOBER 2018   | \$500       |              |
| Red Ribbon Week - FLIP  | PRIVATE        | 101    | OCTOBER 2018   | \$80        |              |
| Red Ribbon Week - FLIP Jr.  | PRIVATE        | 101    | OCTOBER 2018   | \$80        |              |
| Red Ribbon Week - Mary A Powers                                       | PRIVATE        | 101    | OCTOBER 2018   | \$80        |              |
| Red Ribbon Week - Janies S. Rowland                                   | PRIVATE        | 101    | OCTOBER 2018   | \$40        |              |
| Red Ribbon Week - Fontana Teachers Association                        | PRIVATE        | 101    | OCTOBER 2018   | \$328       |              |
| Red Ribbon Week - Janet M. Koehler-Brooks                             | PRIVATE        | 101    | OCTOBER 2018   | \$80        |              |
| Red Ribbon Week - Rotolo Chevrolet                                    | PRIVATE        | 101    | OCTOBER 2018   | \$80        |              |
| Red Ribbon Week - Exchange Club                                       | PRIVATE        | 101    | OCTOBER 2018   | \$20        |              |
| Red Ribbon Week - Fontana Police Foundation, Inc.                     | PRIVATE        | 101    | OCTOBER 2018   | \$320       |              |
| Red Ribbon Week - Weiner Family Trust                                 | PRIVATE        | 101    | OCTOBER 2018   | \$100       |              |
| Red Ribbon Week - Jesse Sandoval                                      | PRIVATE        | 101    | OCTOBER 2018   | \$100       |              |
| Holiday Events - Target Corporation Heroes & Helpers                  | PRIVATE        | 101    | OCTOBER 2018   | \$5,000     |              |
| Holiday Events - Target Corporation Shop with a Senior                | PRIVATE        | 101    | OCTOBER 2018   | \$4,000     |              |
| Thanksgiving Meal Giveaway - USS Foundation                           | PRIVATE        | 101    | NOVEMBER 2018  |             | \$4,096      |
| Bicycle Giveaway - USS Foundation                                     | PRIVATE        | 101    | NOVEMBER 2018  |             | \$6,800      |
| PD On-Site Training - Police Benefit Association                      | PRIVATE        | 101    | NOVEMBER 2018  | \$200       |              |
| PD On-Site Training - Police Officer's Association                    | PRIVATE        | 101    | NOVEMBER 2018  | \$250       |              |
| PD On-Site Training - Police Management Association                   | PRIVATE        | 101    | NOVEMBER 2018  | \$250       |              |
| Volunteer Appreciation Event - Anoopa Advani                          | PRIVATE        | 101    | NOVEMBER 2018  | \$25        |              |
| Volunteer Appreciation Event - Bostons                                | PRIVATE        | 101    | NOVEMBER 2018  |             | \$100        |
| Volunteer Appreciation Event - IHOP                                   | PRIVATE        | 101    | NOVEMBER 2018  |             | \$200        |
| Volunteer Appreciation Event - Police Management Association          | PRIVATE        | 101    | NOVEMBER 2018  | \$500       |              |
| Volunteer Appreciation Event - Red Hill Coffee Shop                   | PRIVATE        | 101    | NOVEMBER 2018  |             | \$150        |

## Rebates, Donations & Other Awards Detail

City of Fontana, Financial Performance Report

| Awarded   |                |        |               |             |                              |
|---|----------------|--------|---------------|-------------|------------------------------|
| Name  | Funding Source | Fund # | Date          | Cash Amount | Value Amount                 |
| Volunteer Appreciation Event - Sams Club                                  | PRIVATE        | 101    | NOVEMBER 2018 | \$25        |                              |
| Volunteer Appreciation Event - VIMS                                       | PRIVATE        | 101    | NOVEMBER 2018 | \$25        |                              |
| Holiday Events - Anonymous  | PRIVATE        | 101    | DECEMBER 2018 | \$120       |                              |
| Holiday Events - Anonymous  | PRIVATE        | 101    | DECEMBER 2018 | \$750       |                              |
| Holiday Events - Cycling Connection                                       | PRIVATE        | 101    | DECEMBER 2018 |             | \$6,500                      |
| Holiday Events - Marcia Medel   | PRIVATE        | 101    | DECEMBER 2018 | \$100       |                              |
| Holiday Events - S.B County Firefighters Association                      | PRIVATE        | 101    | DECEMBER 2018 | \$1,250     |                              |
| Holiday Events - Service Clubs  | PRIVATE        | 101    | DECEMBER 2018 |             | \$500                        |
| Holiday Events - SOAR   | PRIVATE        | 101    | DECEMBER 2018 |             | \$1,800                      |
| Holiday Events - Steve Miller   | PRIVATE        | 101    | DECEMBER 2018 |             | \$975                        |
| Holiday Events - Universal Soccer League Tournament                       | PRIVATE        | 101    | DECEMBER 2018 |             | \$4,000                      |
| Volunteer Appreciation Event - Dickies                                    | PRIVATE        | 101    | DECEMBER 2018 |             | \$10                         |
| Volunteer Appreciation Event - Police Benefit Association                 | PRIVATE        | 101    | DECEMBER 2018 | \$150       |                              |
| Volunteer Appreciation Event - Police Benefit Association                 | PRIVATE        | 101    | DECEMBER 2018 | \$75        |                              |
| Volunteer Appreciation Event - Police Officer's Association               | PRIVATE        | 101    | DECEMBER 2018 | \$300       |                              |
| Volunteer Appreciation Event - Costco                                     | PRIVATE        | 101    | DECEMBER 2018 | \$50        |                              |
| Volunteer Appreciation Event - Anonymous                                  | PRIVATE        | 102    | DECEMBER 2018 | \$141       |                              |
| KidCents - Rite Aid Pharmacy  | PRIVATE        | 101    | FEBRUARY 2019 |             | \$1,200                      |
| Community Relations - Police Benefit Association                          | PRIVATE        | 101    | FEBRUARY 2019 | \$200       |                              |
| Community Relations - Police Officer's Association                        | PRIVATE        | 101    | FEBRUARY 2019 | \$386       |                              |
| Community Relations - Police Management Association                       | PRIVATE        | 101    | FEBRUARY 2019 | \$500       |                              |
| Community Relations - Police Officer's Association                        | PRIVATE        | 101    | FEBRUARY 2019 |             | \$114                        |
| Community Relations - Milan Capital Management                            | PRIVATE        | 101    | FEBRUARY 2019 |             | \$2,000                      |
| Community Relations - Target Stores                                       | PRIVATE        | 101    | FEBRUARY 2019 |             | \$1,000                      |
| Community Relations - Chefs Country Café                                  | PRIVATE        | 101    | FEBRUARY 2019 |             | \$264                        |
| Holiday Events - The Inland Ivy Foundation                                | PRIVATE        | 101    | FEBRUARY 2019 | \$200       |                              |
| Volunteer Appreciation Event - Police Benefit Association                 | PRIVATE        | 101    | FEBRUARY 2019 | \$200       |                              |
| Volunteer Appreciation Event - Police Officer's Association               | PRIVATE        | 101    | FEBRUARY 2019 | \$250       |                              |
| Fontana Leadership Intervention Program - Soutner California Edison Co.   | PRIVATE        | 101    | MARCH 2019    | \$1,000     |                              |
| Community Relations - Community Prayer Community                          | PRIVATE        | 101    | MAY 2019      | \$141       |                              |
| Community Services  |                |        |               |             |                              |
| Fontana Foundation of Hope/Jack Long - (2) Commercial Grade Refrigerators | PRIVATE        | N/A    | JULY 2018     |             | \$11,000                     |
| Fontana Days Run - Southern CA Auto Auction-Cox Automotive                | PRIVATE        | 101    | JULY 2018     | \$2,500     |                              |
| Fontana Summer Concerts - OmniTrans                                       | PRIVATE        | 101    | AUGUST 2018   | \$500       |                              |
| Let's Move on the Trail - Fontana Recycling Center                        | PRIVATE        | 101    | AUGUST 2018   | \$500       |                              |
| Festival of Winter - Fontana Foundation of Hope                           | PRIVATE        | 101    | OCTOBER 2018  | \$5,000     |                              |
| Festival of Winter - Bel-Air Swap Meet, Inc                               | PRIVATE        | 101    | OCTOBER 2018  | \$5,000     |                              |
| Fontana Walks - Anonymous   | PRIVATE        | 101    | DECEMBER 2018 | \$1,000     |                              |
| Fontana Car Show - Seidner's Collision Center                             | PRIVATE        | 101    | JANUARY 2019  | \$2,000     |                              |
| Los Angeles Dodgers Foundation - Universally Accessible Baseball Field    | PRIVATE        | 101    | FEBRUARY 2018 | \$150,000   |                              |
| Cal Ripken Sr. Foundation - Universally Accessible Baseball Field         | PRIVATE        | 101    | FEBRUARY 2018 | \$250,000   |                              |
| Fontana Days Runs Presenting Sponsor - Fontana Foundation of Hope         | PRIVATE        | 101    | MARCH 2019    | \$10,000    |                              |
| Fontana Summer Concerts - Bel Air Swap Meet Inc.                          | PRIVATE        | 101    | MARCH 2019    | \$2,000     |                              |
| Fontana Summer Concerts - Fontana Foundation of Hope                      | PRIVATE        | 101    | MARCH 2019    | \$5,000     |                              |
| Fontana Days Run - Thompson Building Materials                            | PRIVATE        | 101    | MARCH 2019    | \$7,000     |                              |
| Fontana Days Run - Regal Medical Group                                    | PRIVATE        | 101    | MARCH 2019    | \$2,500     |                              |
| Fontana Days Run - Bel Air Swap Meet                                      | PRIVATE        | 101    | APRIL 2019    | \$10,000    |                              |
| Fontana Days Run - Fontana Foundation of Hope                             | PRIVATE        | 101    | MAY 2019      | \$10,000    |                              |
| Fontana Summer Concerts - Grand Canyon University                         | PRIVATE        | 101    | MAY 2019      | \$1,000     |                              |
| Fontana Summer Concerts - Options for Youth                               | PRIVATE        | 101    | MAY 2019      | \$1,000     |                              |
| Healthy Fontana - Kaiser Foundation Health Plan, Inc                      | PRIVATE        | 101    | MAY 2019      | \$2,000     |                              |
| Let's Move on the Trail - Kaiser Permanente-Kaiser Foundation Health Plan | PRIVATE        | 101    | JUNE 2019     | \$2,000     | Cash + Value                 |
| Total through June 2019   |                |        |               | \$1,593,323 | \$45,348 \$1,638,671         |
| Applications Submitted  |                |        |               |             |                              |
|   |                |        |               |             |                              |
| Police  |                |        |               | Cash Amount | Value Amount                 |
| KidCents - Rite Aid Pharmacy  | PRIVATE        | 101    | JANUARY 2019  |             | \$1,200                      |
| Total through June 2019   |                |        |               | \$0         | Cash + Value \$1,200 \$1,200 |

## Development Services Organization Customer Service Quality Assurance

Each month the Development Services Organization sends 150 surveys to a random sampling of customers. There were 13 survey cards received in June

The surveys request a rating of the level of customer assistance that was received.

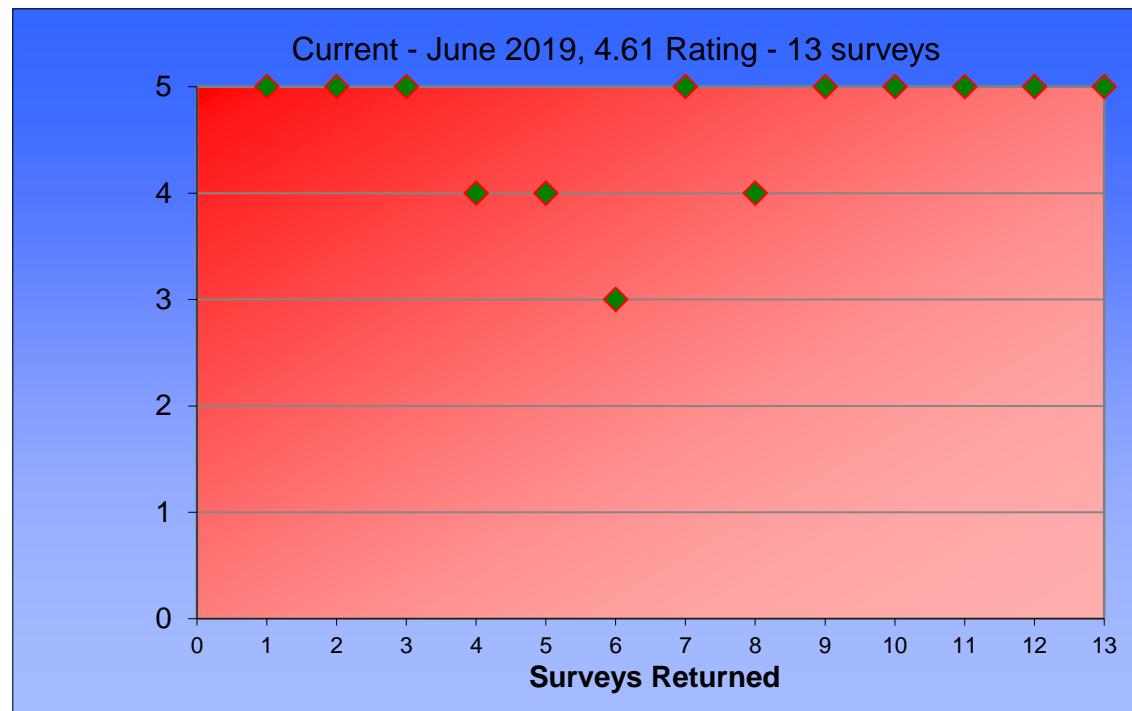
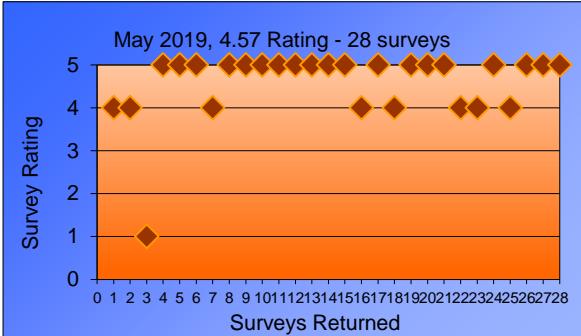
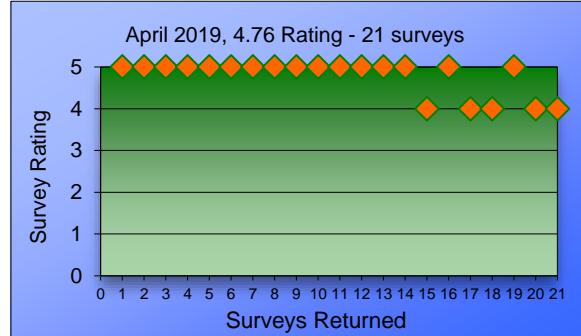
A rating of 1 is below expectations.

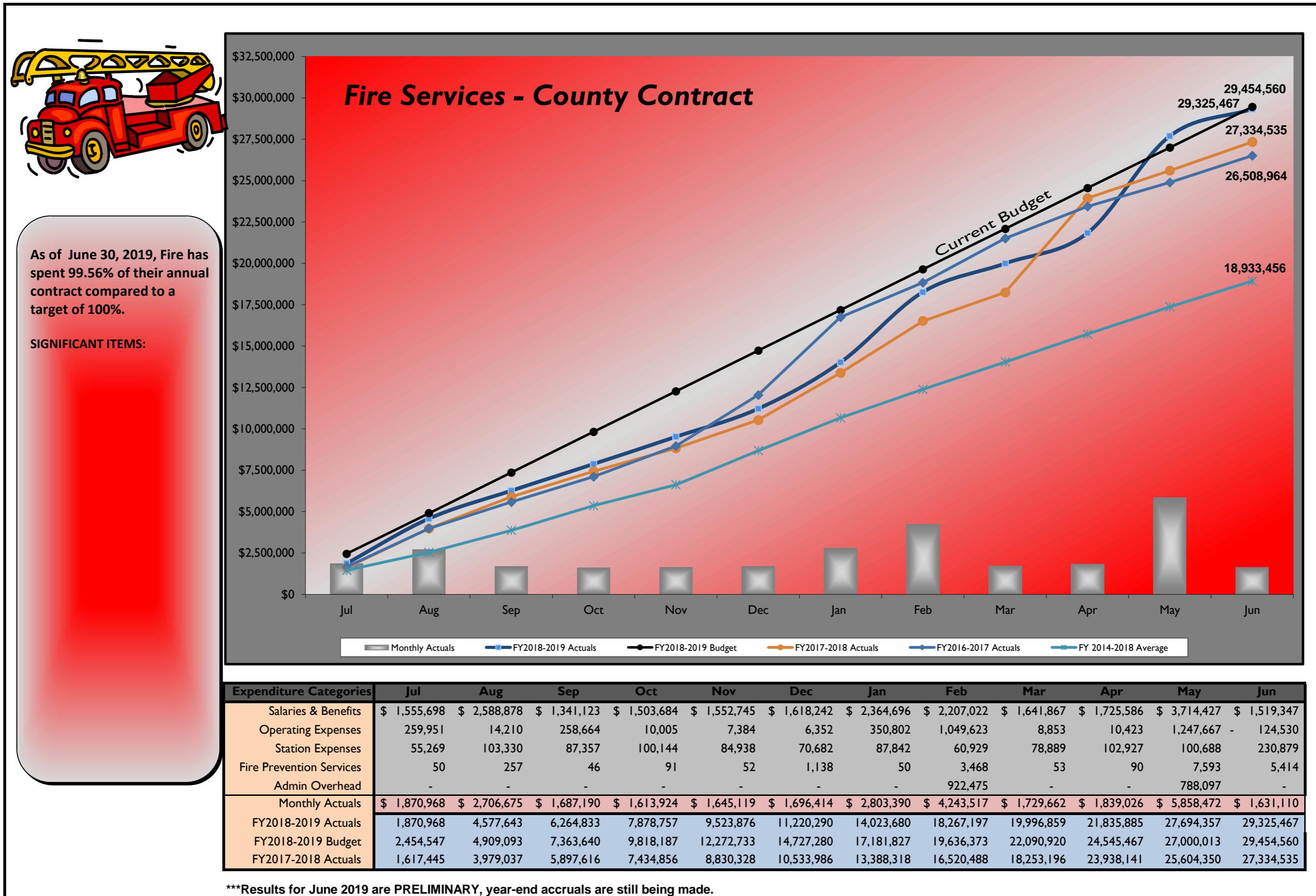
A rating of 5 is above expectations.

The survey also invites the customer to comment on the service that was received.

The following charts summarize the responses received.

The Development Services front counter staff assisted 1,726 customers in June which equates to 91 customers per day.





Printed by the  
**Accounting**  
**Division**  
of the Management Services  
Department

**Fontana, CA**

