



# City of Fontana

## Financial Performance Report

*For the Month Ending November 30, 2017*

| <b>Quick Look Indicators</b>                     | <b>This Month</b> | <b>This Year</b> | <b>See Page</b> |
|--|-------------------|------------------|-----------------|
| <b>Cash Balance</b>                              | ↓                 | ↑                | 3               |
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*January 25, 2018*

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## Executive Summary

### **Cash Balances:**

The City's General Fund cash balance is currently in a favorable position at \$4.3 million, decreasing \$0.3 million from October's month-end. November 2017's cash balance is \$0.2 million lower than November 2016's cash balance.

### **Development Activity:**

Residential development construction activity through November totals 168 single family dwelling (SFD) permits (36.6% of the budget of 459 SFDs). Last fiscal year a total of 559 SFDs permits were issued.

### **Revenues:**

General Fund revenues through November 2017 are \$1.9 million higher than November 2016. Revenues are at **27.0%** of the current annual budget compared to a target of 41.67%, lagging primarily due to the Property Tax In-Lieu which delays receipt of a large portion of the Property Tax. Development related revenues have achieved **40.7%** of their annual budget.

### **Expenditures:**

Expenditures for the fiscal year are under budget at **37.3%** compared to a target of 41.67%.

### **Investment Report:**

The City's investments, through November 2017, have had a rate of return averaging **1.37%**; the City's investment policy benchmark of the "Two-Year Treasury Note" had a return of **1.31%**.

### **Special Reports:**

*Economic Development (page 26):* In November, the City issued 96 new business licenses and has a total of 9,126 active businesses as of November 30th. Also in November, there were 80 residential dwellings ready for occupancy based on the number of new sewer hook-ups.

*Capital Reinvestment Fund (page 27):* For the fifteen years ending June 30, 2017, the City of Fontana expended \$195.3 million from the General Fund on capital improvement projects throughout the City. As of November 2017 \$8.1 million of General Fund money is budgeted in this fund on various improvement projects throughout the City. This excludes Non-General fund sources.

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## Report Introduction

The following serves as an introduction to the Goals, Scope and Contents of this report.

### **Goals:**

Consistent with the City Council Goals of:

To Operate in a Businesslike Manner; To Practice Sound Fiscal Management; and To Increase Citizen Involvement.

This general-purpose “User Friendly” financial report is designed to meet the following objectives:

To provide concise information needed to gain a fair understanding of the City’s financial position, results of operations and cash flows;

To serve as the critical link between accounting systems and the users they are designed to serve; and

To serve as an early warning document to indicate unfavorable financial events.

### **Scope:**

Initially, this report’s primary focus is on the fiscal events of the City’s General Fund. This focus will be expanded to other financial activities of the City funds as they occur and this report matures. Current year, monthly and fiscal-year-to-date (F-Y-T-D) information is provided on all charts and prior year data is provided in those areas where trend analysis is applicable. This report is not a substitute for the Comprehensive Annual Financial Report (CAFR).

### **Frequency:**

This report will be published monthly.

### **Contents:**

This report consists of various sections as detailed on the previous page. Each schedule within these sections contains descriptive information about the schedule. Some of these reports contain graphs to aid the reader. These graphs include a current year and two prior year trend lines and, where available, a five-year averages trend line. These trend lines provide a meaningful comparison of current year data.

**Other Focus Features:** Periodically, special reports will appear highlighting such fiscal areas as debt, cost allocation, long range fiscal plans, etc.

### **Contacts...Questions...Suggestions:**

Call Lisa Strong, Management Services Director/Deputy City Treasurer...350-7671.

*Prepared by Dawn Brooks*

# General Fund Cash Balance and Cash Available

## Cash Balance

Similar to a personal bank account, the City's "Cash Balance" is the amount of money in the bank at a certain date.

November's ending cash balance reflects a decrease of \$0.3 million as compared to October's ending balance.

## Available Cash

When other funds temporarily "borrow" money from the General Fund, the remaining amount is called "Cash Available".

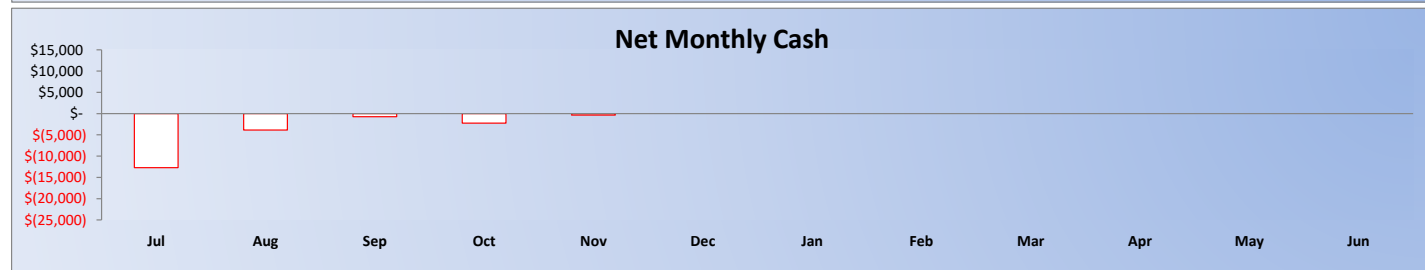
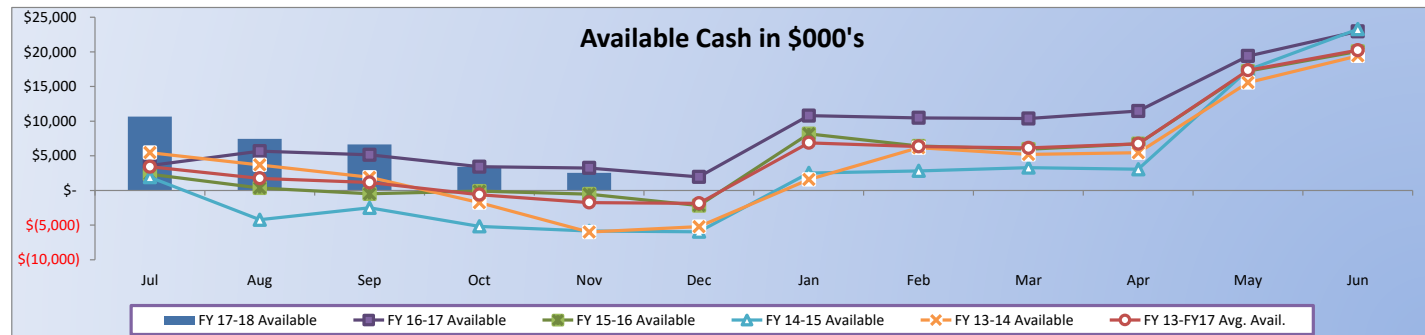
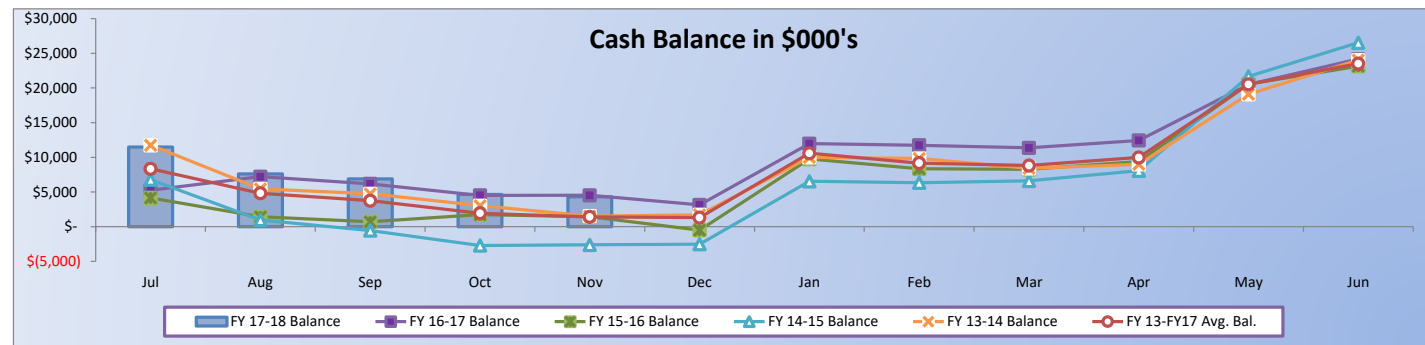
The City's General Fund "Cash Available" decreased by \$0.9 million since October. Other funds have temporarily borrowed **\$1,756,489** from the General Fund to offset **negative cash** balances. This advance is primarily attributable to: CDBG **\$767,150**, After School Programs **\$636,146**, Measure I 2010-2040 Reimb **\$220,848**, and Federal Law Enforcement Block Grant **\$132,345**.

Repayments to the General Fund will be made as funds become available.

## Net Monthly Cash

The "Net Monthly Cash" (blue columns) is the difference between the monthly revenues and expenditures. Occasionally, more expenditures will be paid than revenues received during the month. When this occurs, the column drops below the zero line and turns **white**. If this situation were continuous, a cash flow problem would develop.

See page 20 for a listing of all funds with negative cash.



| General Fund Cash         | Jul                | Aug               | Sep             | Oct               | Nov             | Dec   | Jan    | Feb    | Mar    | Apr    | May    | Jun    |
|---------------------------|--------------------|-------------------|-----------------|-------------------|-----------------|-------|--------|--------|--------|--------|--------|--------|
| <b>Net Monthly Cash</b>   | <b>\$ (12,709)</b> | <b>\$ (3,864)</b> | <b>\$ (726)</b> | <b>\$ (2,237)</b> | <b>\$ (343)</b> |       |        |        |        |        |        |        |
| <b>FY 17-18 Balance</b>   | 11,474             | 7,610             | 6,884           | 4,647             | 4,304           |       |        |        |        |        |        |        |
| <b>FY 17-18 Available</b> | 10,666             | 7,446             | 6,659           | 3,419             | 2,548           |       |        |        |        |        |        |        |
| <b>FY 16-17 Balance</b>   | 5,245              | 7,214             | 6,180           | 4,518             | 4,532           | 3,143 | 11,982 | 11,742 | 11,362 | 12,436 | 20,516 | 24,183 |
| <b>FY 16-17 Available</b> | 3,607              | 5,670             | 5,150           | 3,420             | 3,240           | 1,964 | 10,800 | 10,479 | 10,379 | 11,465 | 19,393 | 22,958 |

# Development Activity . . . Residential

**Residential Development** activity often acts as a barometer of local economic conditions. The **brown thick line** on the chart represents last year's building activity within the City. This year's activity is represented by the **solid thick blue line**.

In November, the City issued **34** SFD building permits.

The following are all located north of Foothill and east of Interstate 15. The West End Development, West Gate, Summit Heights, Landings, Rancho Fontana, Sierra Lakes, Walnut Village, Northgate, Citrus Heights North, Bellgrove II, Fontana Star, Morningside, Stratham Homes, Promenade (9), Providence Point and Sierra Crest.

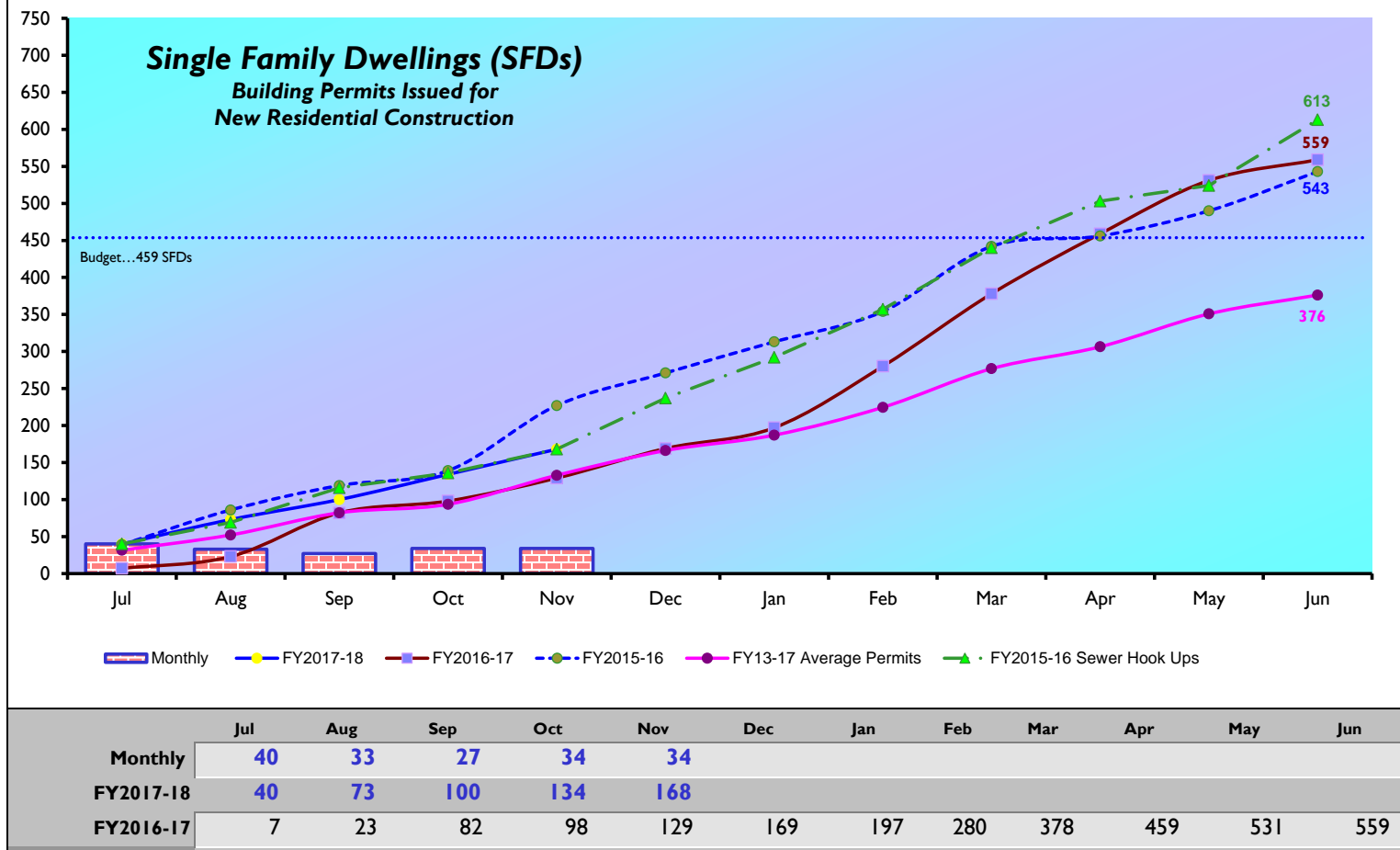
The Hunter's Ridge Development and Coyote Canyon Development are located north of Interstate 15.

The Country Club Estates Development and Sycamore Hills are located south of the Interstate 10 Fwy and east of Sierra Avenue.

The Southridge Development is located south of the Interstate 10 Fwy and west of Sierra Ave.

There were **25** permits issued in the City Wide & In-Fill Area, of which **(1)** was issued to independently owned property.

**Certificates of Occupancy:** New sewer hook-ups (FYTD 430) indicate that new construction is ready for occupancy. A large number of residential housing hook-ups follow a large number of previously issued building permits.



*Specific Plan Developments Fiscal Y-T-D . . .*

|                      |  |  |  |  |     |  |  |    |    |  |  |  |
|----------------------|--|--|--|--|-----|--|--|----|----|--|--|--|
| Bellgrove II         |  |  |  |  |     |  |  |    |    |  |  |  |
| California Landings  |  |  |  |  |     |  |  |    |    |  |  |  |
| City Wide            |  |  |  |  | 102 |  |  |    |    |  |  |  |
| Citrus Heights       |  |  |  |  |     |  |  |    |    |  |  |  |
| Country Club Estates |  |  |  |  |     |  |  |    |    |  |  |  |
| Coyote Canyon        |  |  |  |  |     |  |  |    |    |  |  |  |
| Fontana Star         |  |  |  |  |     |  |  |    |    |  |  |  |
| Hunter's Ridge       |  |  |  |  |     |  |  |    |    |  |  |  |
| Landings             |  |  |  |  |     |  |  |    |    |  |  |  |
| Morningside          |  |  |  |  |     |  |  |    |    |  |  |  |
| New West             |  |  |  |  |     |  |  |    |    |  |  |  |
| Northgate            |  |  |  |  |     |  |  |    |    |  |  |  |
| Promenade            |  |  |  |  |     |  |  | 52 |    |  |  |  |
| Providence Point     |  |  |  |  |     |  |  |    |    |  |  |  |
| Rancho Fontana       |  |  |  |  |     |  |  |    |    |  |  |  |
| Sierra Crest         |  |  |  |  |     |  |  |    |    |  |  |  |
| Southridge           |  |  |  |  |     |  |  |    |    |  |  |  |
| Stratham Group       |  |  |  |  |     |  |  |    |    |  |  |  |
| Summit Heights       |  |  |  |  |     |  |  |    |    |  |  |  |
| Sycamore Hills       |  |  |  |  |     |  |  |    |    |  |  |  |
| Walnut Village       |  |  |  |  |     |  |  |    | 14 |  |  |  |
| West End             |  |  |  |  |     |  |  |    |    |  |  |  |

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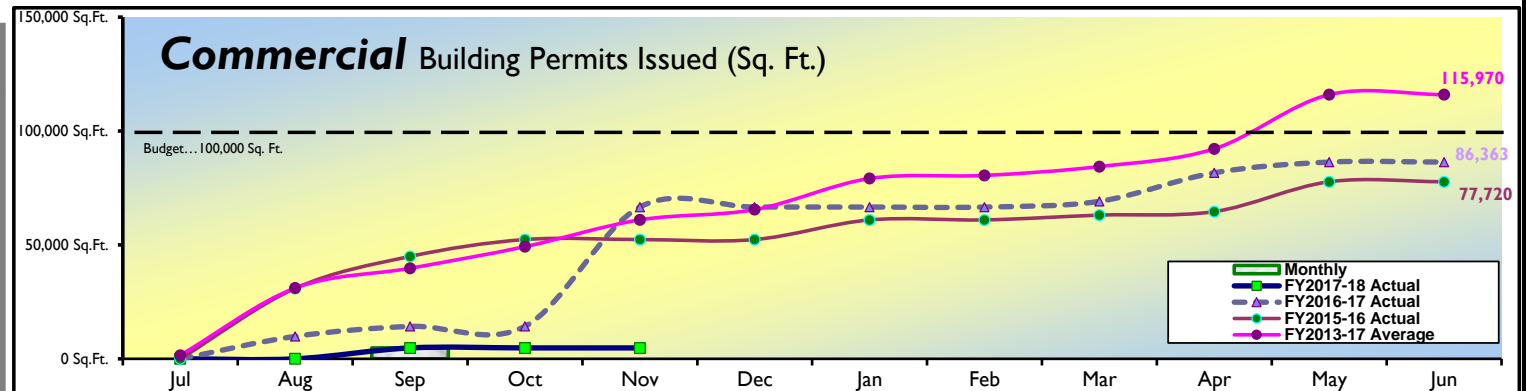
## Development Activity . . . Commercial & Industrial

**Commercial and Industrial Development** activity, similar to residential development, acts as a barometer of the local economic conditions. New activity in these development categories initially creates construction jobs and ultimately provides for a permanent employment base for the community.

Development activity over the past several years has been light as the industry has sought existing vacant buildings. As these existing structures become occupied and the vacancy rate diminishes, new development activity starts to increase.

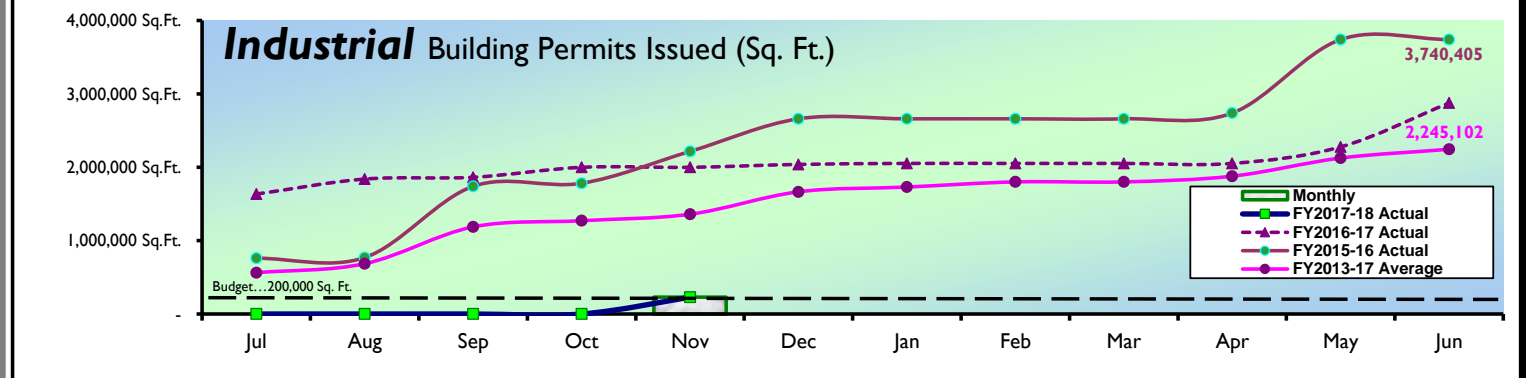
The City issued **0** commercial building permits in November.

The City issued **1** new industrial building permit in November.



| Square Footage   | Jul | Aug   | Sep    | Oct    | Nov    | Dec    | Jan    | Feb    | Mar    | Apr    | May    | Jun    |
|------------------|-----|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Monthly          | -   | -     | 4,784  | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| FY2017-18 Actual | -   | -     | 4,784  | 4,784  | 4,784  | -      | -      | -      | -      | -      | -      | -      |
| FY2016-17 Actual | -   | 9,843 | 14,243 | 14,243 | 66,627 | 66,627 | 66,627 | 66,627 | 69,127 | 81,672 | 86,363 | 86,363 |

Notes: July - none. August - none. September - 4,784 sq. ft. truck sales building @ 14675 Valley Blvd. October - none. November - none.



| Square Footage   | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       | Jan       | Feb       | Mar       | Apr       | May       | Jun       |
|------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Monthly          | -         | -         | -         | -         | 229,810   | -         | -         | -         | -         | -         | -         | -         |
| FY2017-18 Actual | -         | -         | -         | -         | 229,810   | -         | -         | -         | -         | -         | -         | -         |
| FY2016-17 Actual | 1,634,351 | 1,839,481 | 1,863,705 | 1,999,356 | 1,999,356 | 2,038,836 | 2,052,239 | 2,052,239 | 2,052,239 | 2,052,239 | 2,277,499 | 2,875,689 |

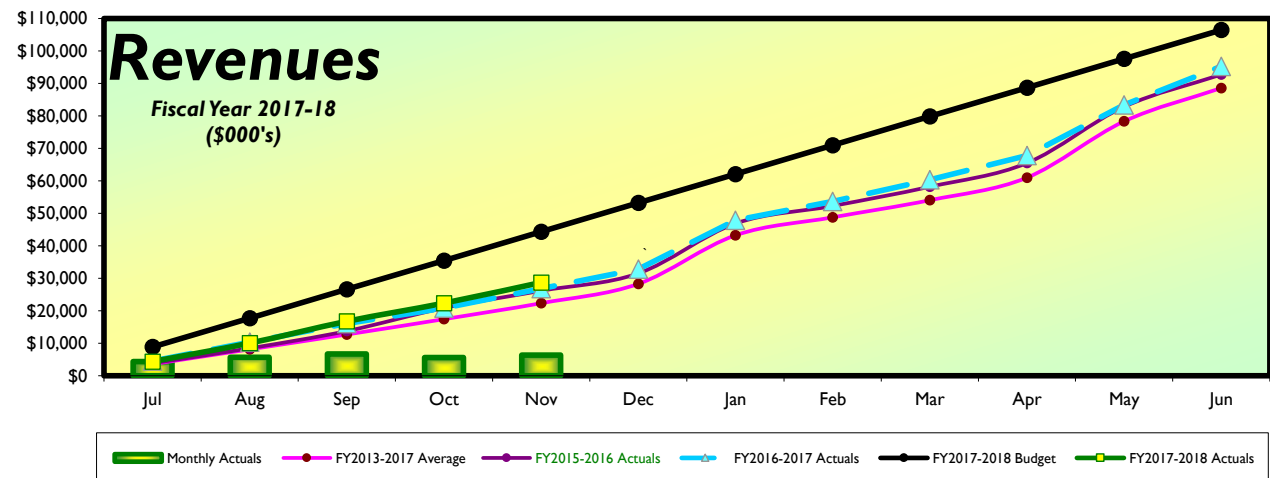
Notes: July - none. August - none. September - none. October - none. November - 229,810 sq. ft. tilt-up warehouse @ 11275 Banana Ave.

## General Fund Financial Summary

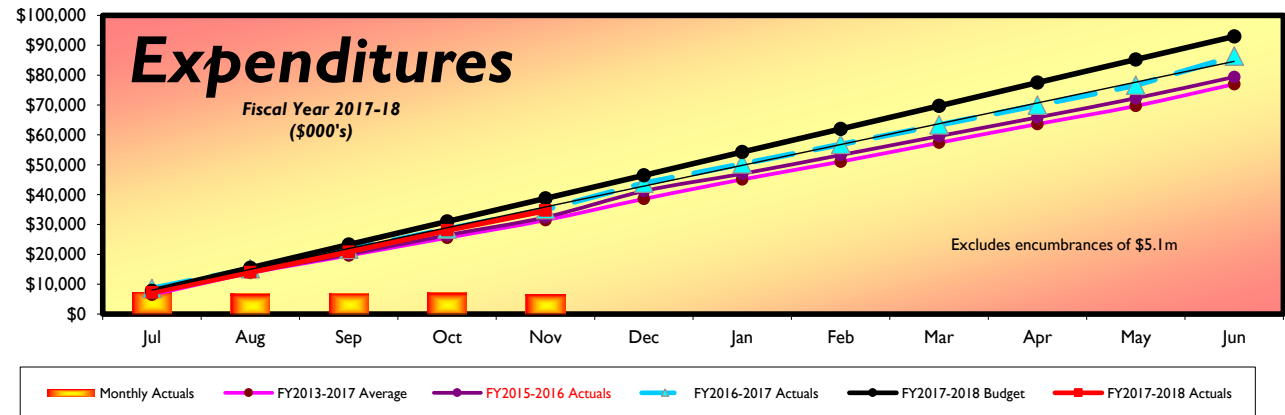
The General Fund is comprised of such general revenue sources as taxes, fines, licenses and fees. The fund provides for such services as Public Safety, Recreation, Legislative and City Administration. The use of money in this fund is generally not restricted to specific services and projects as is the case with other city funds.

**Revenues** - The green solid line on the adjacent chart, shows that the General Fund revenues are **27.0%** of the annual budget. Year-to-date total revenue is \$1.9 million higher than last year's revenue levels through November's month-end.

**Expenditures** - The red solid line represents the General Fund expenditures actually paid and do not include \$5.1 million of encumbrances (commitments made and agreed to be paid after obligations are fulfilled). The City's operating departments are on course with their expenditure plans. Additional details by department are listed on page 9.



|                     | Jul      | Aug      | Sep    | Oct    | Nov    | Dec    | Jan    | Feb    | Mar    | Apr    | May    | Jun     |
|---------------------|----------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Monthly Actuals     | \$ 4,368 | \$ 5,683 | 6,707  | 5,605  | 6,358  |        |        |        |        |        |        |         |
| FY2017-2018 Actuals | 4,368    | 10,051   | 16,758 | 22,363 | 28,721 |        |        |        |        |        |        |         |
| FY2017-2018 Budget  | 8,873    | 17,745   | 26,618 | 35,490 | 44,363 | 53,235 | 62,108 | 70,980 | 79,853 | 88,725 | 97,598 | 106,470 |
| FY2016-2017 Actuals | 4,545    | 10,341   | 16,088 | 20,801 | 26,814 | 32,869 | 47,861 | 53,662 | 60,376 | 67,820 | 83,368 | 95,278  |



|                     | Jul      | Aug      | Sep      | Oct      | Nov      | Dec    | Jan    | Feb    | Mar    | Apr    | May    | Jun    |
|---------------------|----------|----------|----------|----------|----------|--------|--------|--------|--------|--------|--------|--------|
| Monthly Actuals     | \$ 7,273 | \$ 6,756 | \$ 6,837 | \$ 7,207 | \$ 6,559 |        |        |        |        |        |        |        |
| FY2017-2018 Actuals | 7,273    | 14,029   | 20,866   | 28,073   | 34,632   |        |        |        |        |        |        |        |
| FY2017-2018 Budget  | 7,746    | 15,491   | 23,237   | 30,983   | 38,729   | 46,474 | 54,220 | 61,966 | 69,712 | 77,457 | 85,203 | 92,949 |
| FY2016-2017 Actuals | 8,605    | 15,171   | 21,692   | 28,410   | 34,932   | 43,816 | 50,238 | 56,763 | 63,282 | 69,951 | 76,558 | 86,312 |

## Revenues

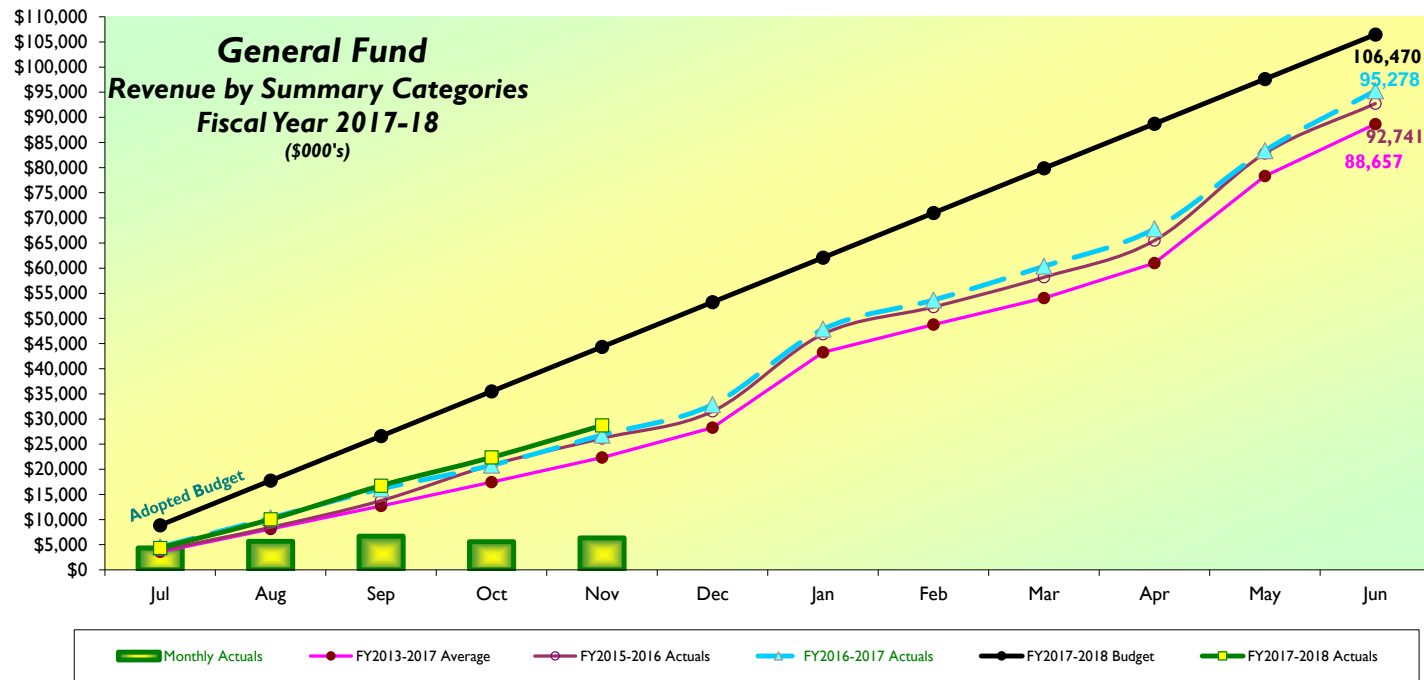
The General Fund's 140+ revenue accounts are categorized by like types of activity on the adjacent chart. In general, revenues can be further summarized into Taxes, Fees, State Subventions and other revenues.

Over one-half of the City's General Fund revenues are derived from taxes. The top two budgeted tax revenue sources are Sales Tax (36.3% - \$38.6 million), and Property Tax (22.2% - \$23.7 million).

Through November 2017, the General Fund's actual revenues received are 27.0% of the annual budget amount.

Development related revenues have achieved 40.7% of their annual revenue budget. During November, construction permits were issued for 34 additional homes.

MVLF revenues are being significantly affected by the economic downturn. State charges have grown far in excess of VLF collections. While state charges increased at about 10% per year, actual revenue collections have been declining. This decline, together with the State charges has caused a cash flow issue in recent months in which, following state charges, there were zero funds left to allocate to cities. All legislation efforts to restore the MVLF for the annexation areas within the City have failed.



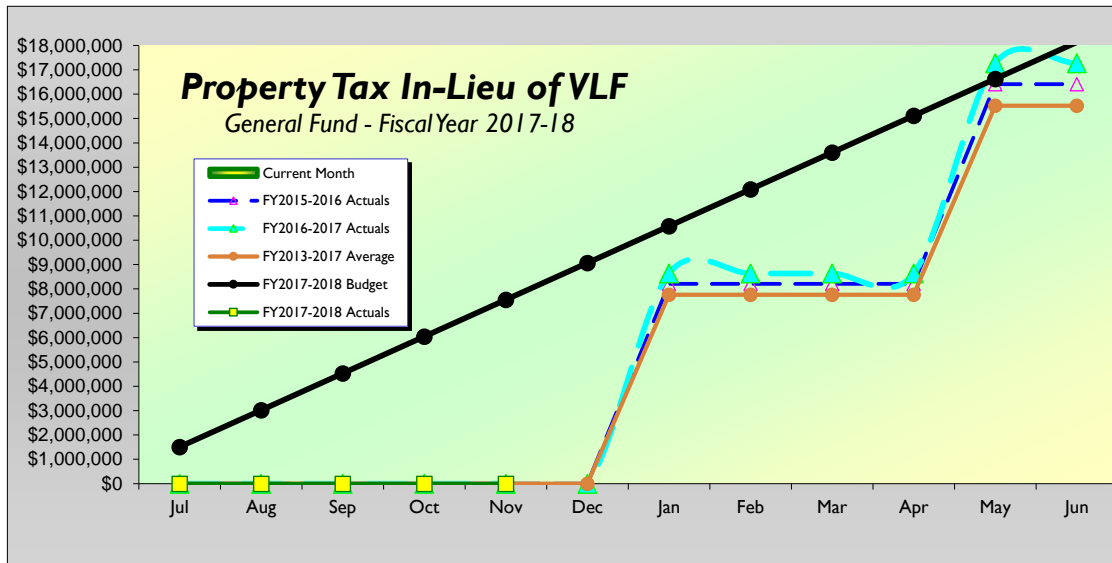
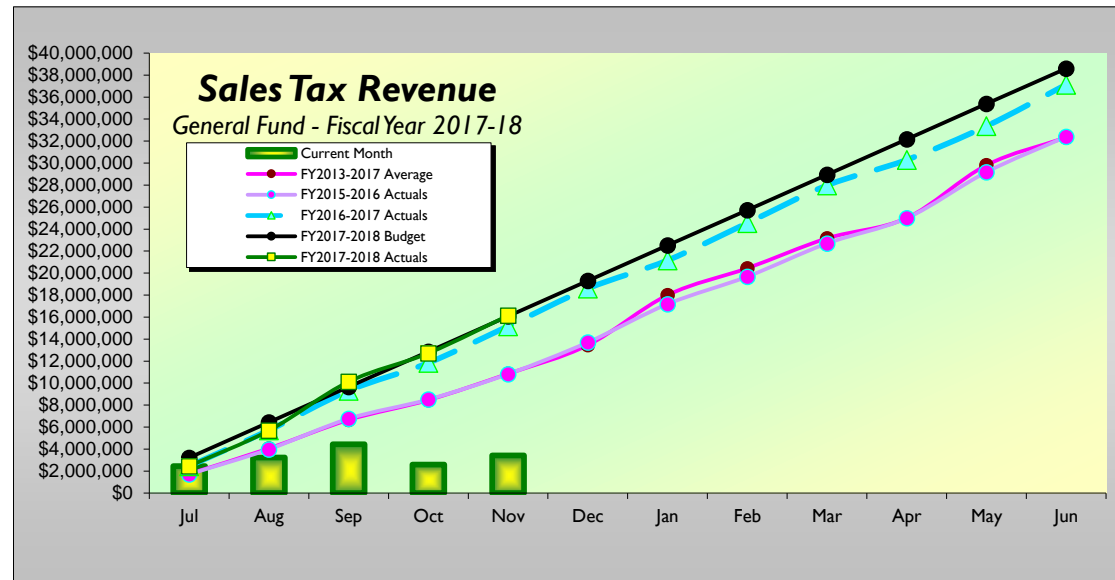
| Revenues                   |                 |                 |                 |                 |                 |               |               |               |               |               |               |                | Prior Yr         |                   |                  |
|----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|------------------|-------------------|------------------|
|                            | Jul             | Aug             | Sep             | Oct             | Nov             | Dec           | Jan           | Feb           | Mar           | Apr           | May           | Jun            | Total FYTD       | Budget            | Actuals          |
| Sales Tax                  | \$ 2,420        | \$ 3,234        | \$ 4,438        | \$ 2,592        | \$ 3,422        |               |               |               |               |               |               |                | \$ 16,106        | \$ 38,600         | \$ 37,136        |
| Business Tax               | 336             | 470             | 481             | 693             | 402             |               |               |               |               |               |               |                | 2,382            | 6,400             | 6,454            |
| Property Tax               | -               | -               | 108             | -               | 488             |               |               |               |               |               |               |                | 596              | 23,700            | 21,676           |
| Franchise Fees             | 187             | 578             | 281             | 156             | 684             |               |               |               |               |               |               |                | 1,886            | 6,800             | 6,349            |
| Motor Veh. In-Lieu         | -               | -               | -               | -               | -               |               |               |               |               |               |               |                | -                | 100               | 94               |
| Development                | 437             | 492             | 470             | 973             | 617             |               |               |               |               |               |               |                | 2,989            | 7,341             | 7,097            |
| Recreation                 | 357             | 280             | 200             | 212             | 172             |               |               |               |               |               |               |                | 1,221            | 3,310             | 3,175            |
| Int. and Rentals           | 60              | 52              | 51              | 105             | 57              |               |               |               |               |               |               |                | 325              | 4,200             | 4,263            |
| Other Revenues             | 491             | 396             | 571             | 563             | 421             |               |               |               |               |               |               |                | 2,442            | 14,324            | 7,057            |
| Reimbursables              | 80              | 181             | 107             | 311             | 95              |               |               |               |               |               |               |                | 774              | 1,695             | 1,977            |
| <b>Monthly Actuals</b>     | <b>\$ 4,368</b> | <b>\$ 5,683</b> | <b>\$ 6,707</b> | <b>\$ 5,605</b> | <b>\$ 6,358</b> |               |               |               |               |               |               |                | <b>\$ 28,721</b> | <b>\$ 106,470</b> | <b>\$ 95,278</b> |
| <b>FY2017-2018 Actuals</b> | <b>4,368</b>    | <b>10,051</b>   | <b>16,758</b>   | <b>22,363</b>   | <b>28,721</b>   |               |               |               |               |               |               |                |                  |                   |                  |
| <b>FY2017-2018 Budget</b>  | <b>8,873</b>    | <b>17,745</b>   | <b>26,618</b>   | <b>35,490</b>   | <b>44,363</b>   | <b>53,235</b> | <b>62,108</b> | <b>70,980</b> | <b>79,853</b> | <b>88,725</b> | <b>97,598</b> | <b>106,470</b> |                  |                   |                  |
| <b>FY2016-2017 Actuals</b> | <b>4,545</b>    | <b>10,341</b>   | <b>16,088</b>   | <b>20,801</b>   | <b>26,814</b>   | <b>32,869</b> | <b>47,861</b> | <b>53,662</b> | <b>60,376</b> | <b>67,820</b> | <b>83,368</b> | <b>95,278</b>  |                  |                   |                  |

## General Fund Revenue . . . Highlights

Two of the most significant revenue sources for the General Fund are Sales Tax and Property Tax In-Lieu of VLF. These two sources account for 53.2% of the estimated General Fund revenues.

**Sales Tax:** Sales Tax revenues, fiscal year to date, are **\$16,106,399** or **41.73%** of the annual budget of \$38,600,000.

**Property Tax in-Lieu of VLF:** Property Tax In-Lieu of VLF revenues to date are **\$0** or **0%** of the total annual budget of \$18,134,000. This revenue is received one-half in January & one-half in May.



The Budget Act of 2004 contains a "swap" of city and county Vehicle License fee revenues for property tax revenues effective for the FY04-05 budget year.

This act, also known as the State's "Triple Flip" includes a permanent reduction of the VLF rate from 2% to 0.65%. The VLF backfill is eliminated and replaced with a like amount of property taxes, dollar-for-dollar payable in lump-sum payments twice a year in January and May.

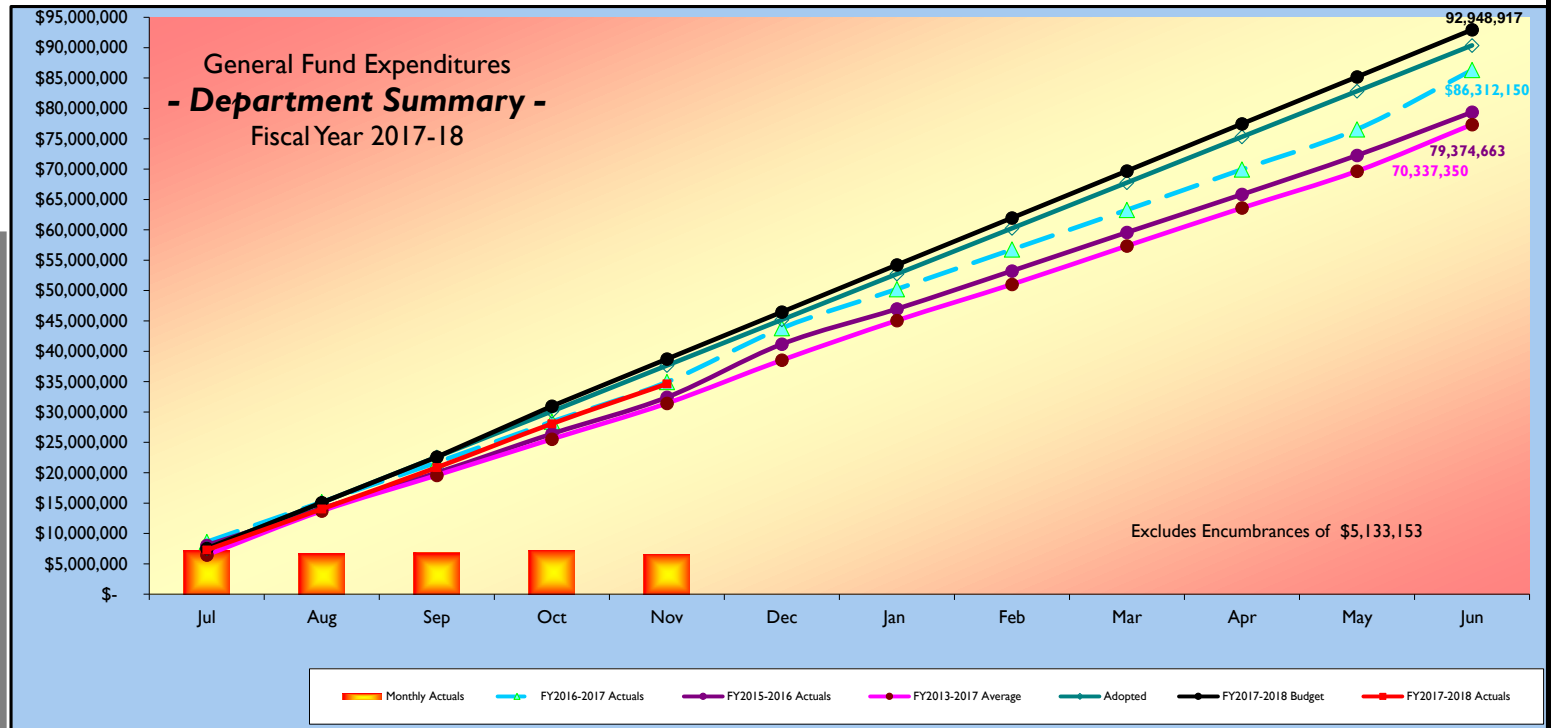
Subsequent to the FY04-05 and FY05-06 base years, each city's "property taxes in lieu of VLF" will increase in proportion to the growth in gross assessed valuation in the city.

Remaining VLF revenue is deposited in the Motor Vehicle License Fee Account. After the State administrative charges, there are zero funds left to allocate to cities.

## General Fund Expenditure Summary by Department

At the end of November 2017, the Departments' expenditures are running below the estimated fiscal year to date budget as illustrated by the solid red line on the chart. These expenses do not include \$5.1 million of encumbrances.

The Departments are on course with their expenditure plans. To date, the Departments have spent 37.3% of their annual budgets compared to a target of 41.67%.



| Departments              | Jul                 | Aug                 | Sep                 | Oct                 | Nov                 | Dec        | Jan        | Feb        | Mar        | Apr        | May        | Jun        |
|--------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------|------------|------------|------------|------------|------------|------------|
| City Administration      | \$ 123,140          | \$ 161,215          | \$ 219,014          | \$ 109,412          | \$ 194,351          | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       |
| Human Resources          | 71,019              | 63,443              | 63,902              | 63,835              | 59,424              | -          | -          | -          | -          | -          | -          | -          |
| Administrative Svcs.     | 55,920              | 53,053              | 44,393              | 144,743             | 34,754              | -          | -          | -          | -          | -          | -          | -          |
| Community Services       | 1,158,421           | 961,551             | 775,260             | 903,020             | 765,342             | -          | -          | -          | -          | -          | -          | -          |
| Information Technology   | 252,805             | 227,652             | 228,745             | 227,053             | 227,723             | -          | -          | -          | -          | -          | -          | -          |
| Management Services      | 221,960             | 215,240             | 193,046             | 206,463             | 267,984             | -          | -          | -          | -          | -          | -          | -          |
| Office of the City Clerk | 48,098              | 45,346              | 48,642              | 45,613              | 47,115              | -          | -          | -          | -          | -          | -          | -          |
| Development Services     | 92,608              | 61,975              | 61,445              | 62,631              | 62,483              | -          | -          | -          | -          | -          | -          | -          |
| Community Develop.       | 263,709             | 258,872             | 272,426             | 408,039             | 272,447             | -          | -          | -          | -          | -          | -          | -          |
| Engineering              | 191,831             | 203,104             | 197,167             | 195,916             | 195,139             | -          | -          | -          | -          | -          | -          | -          |
| Public Works             | 199,719             | 393,793             | 471,268             | 396,938             | 376,621             | -          | -          | -          | -          | -          | -          | -          |
| Police Department        | 4,593,615           | 4,110,814           | 4,261,778           | 4,442,874           | 4,056,048           | -          | -          | -          | -          | -          | -          | -          |
| <b>Monthly Actuals</b>   | <b>\$ 7,272,845</b> | <b>\$ 6,756,058</b> | <b>\$ 6,837,086</b> | <b>\$ 7,206,537</b> | <b>\$ 6,559,431</b> |            |            |            |            |            |            |            |
| FY2017-2018 Actuals      | 7,272,845           | 14,028,903          | 20,865,989          | 28,072,526          | 34,631,957          |            |            |            |            |            |            |            |
| FY2017-2018 Budget       | 7,745,743           | 15,491,486          | 23,237,229          | 30,982,972          | 38,728,715          | 46,474,459 | 54,220,202 | 61,965,945 | 69,711,688 | 77,457,431 | 85,203,174 | 92,948,917 |
| FY2016-2017 Actuals      | 8,605,237           | 15,170,945          | 21,692,327          | 28,409,750          | 34,932,199          | 43,816,299 | 50,237,619 | 56,763,362 | 63,281,699 | 69,950,950 | 76,557,969 | 86,312,150 |

A background image of several US dollar bills, including \$100 and \$50 bills, scattered and overlapping. The bills are slightly faded and serve as a backdrop for the title text.

# Investment Report City of Fontana November 30, 2017

Prepared by:

A handwritten signature in dark ink, appearing to be 'Lisa A. Strong', written over a horizontal line.


Lisa A. Strong  
Management Services Director  
Deputy City Treasurer

Reviewed by:


A handwritten signature in dark ink, appearing to be 'Janet Koehler-Brooks', written over a horizontal line.

Janet Koehler-Brooks  
City Treasurer

# Contents

- 
- Summary of Investment Policy
  - Summary of Cash and Investments
  - Portfolio Analysis
  - Interest Rate Comparison
  - Actual to Model Comparison
  - Pooled Investments
  - Bond Investments

# Summary of Investment Policy

- 
- Adopted by City Council January 24, 2017
  - Objectives: Safety, Liquidity & Yield
  - Benchmark: Two-Year Treasury Note
  - Target Duration: Two years
  - 10% of Portfolio in short-term investments
  - Requires diversification of maturities
  - Maximum maturity of five years

# Summary of Cash and Investments

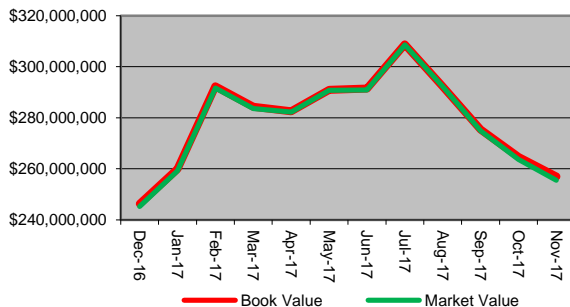
|  | Pooled<br>Investments    | Bond<br>Funds           | Other                   | Total                    |
|--|--------------------------|-------------------------|-------------------------|--------------------------|
| Money Market Funds                     | \$ 22,231,193.18         | \$ 25,295,622.11        | \$                      | \$ 47,526,815.29         |
| Bankers Acceptances                    |                          |                         |                         | 0.00                     |
| Government Agency Issues               | 195,090,745.00           |                         |                         | 195,090,745.00           |
| Medium-Term Notes                      | 10,064,550.00            |                         |                         | 10,064,550.00            |
| Local Agency Investment Fund<br>(LAIF) | 29,772,631.37            |                         |                         | 29,772,631.37            |
| Investment<br>Agreements               |                          | 2,354,021.39            |                         | 2,354,021.39             |
| Fiscal Agent Cash Accounts             |                          | 0.00                    |                         | 0.00                     |
| Bank of America - General<br>Checking  |                          |                         | 7,622,411.78            | 7,622,411.78             |
| Deferred Compensation Funds            |                          |                         | 27,911,031.40           | 27,911,031.40            |
| Escrow Accounts                        |                          |                         | 1,805.94                | 1,805.94                 |
| Petty Cash/Self Insurance              |                          |                         | 416,350.00              | 416,350.00               |
|  | <u>\$ 257,159,119.55</u> | <u>\$ 27,649,643.50</u> | <u>\$ 35,951,599.12</u> | <u>\$ 320,760,362.17</u> |

This report reflects all cash and investments managed by the Management Services Department and is in conformity with the Investment Policy of the City of Fontana as approved by the City Council on January 24, 2017. The investment program herein shown provides sufficient cash flow liquidity to meet City liabilities for the next six months.

# Portfolio Analysis

## INVESTMENT COMPOSITION:

|  |                  |
|--|------------------|
| Original cost of investments held                | \$257,159,119.55 |
| Adjusted book value of investments held          | \$256,967,196.55 |
| Market value of investments held                 | \$255,548,864.18 |
| Unrealized gain (loss) - amount                  | (\$1,418,332.37) |
| Unrealized gain (loss) - percentage              | -0.55%           |
| Weighted average portfolio life (final maturity) | 1.71 years       |
| Weighted average portfolio life (call dates)     | 1.71 years       |



|                                     |                |
|-------------------------------------|----------------|
| Money Market Mutual Funds           | 8.65%          |
| Government Agency Issues            | 75.86%         |
| Medium Term Notes                   | 3.91%          |
| Local Agency Investment Fund (LAIF) | 11.58%         |
|                                     | <u>100.00%</u> |



## RETURN ON INVESTMENTS:

|  | (July 1, 2017 to November 30, 2017) | Month-to-Date    | Year-to-Date     |
|--|-------------------------------------|------------------|------------------|
| Total investment earnings                    |                                     | \$286,200.01     | \$1,585,375.64   |
| Total realized gains (losses) on sales/calls |                                     | \$0.00           | \$0.00           |
| Total amortized premium/discount             |                                     | \$1,117.00       | \$5,706.00       |
| Weighted average portfolio balance           |                                     | \$259,089,036.22 | \$278,027,355.49 |
| Total return on investments annualized       |                                     | 1.35%            | 1.37%            |

## COMPARATIVE MARKET RATES: November 30, 2017

|                            |                  |
|----------------------------|------------------|
|                            | 12-Month Average |
| Three-Month Treasury Bills | 1.27%            |
| Six-Month Treasury Bills   | 1.44%            |
| One-Year Treasury Bills    | 1.62%            |
| Two-Year Treasury Notes    | 1.78%            |
| Five-Year Treasury Notes   | 2.14%            |
| LAIF                       | 1.17%            |

## HISTORICAL RATES OF RETURN:

|                     |       |
|---------------------|-------|
| City of Fontana     |       |
| Fiscal Year 2008/09 | 2.87% |
| Fiscal Year 2009/10 | 2.25% |
| Fiscal Year 2010/11 | 2.20% |
| Fiscal Year 2011/12 | 1.85% |
| Fiscal Year 2012/13 | 1.07% |
| Fiscal Year 2013/14 | 1.01% |
| Fiscal Year 2014/15 | 0.97% |
| Fiscal Year 2015/16 | 1.08% |
| Fiscal Year 2016/17 | 1.15% |
| Fiscal Year 2017/18 | 1.37% |

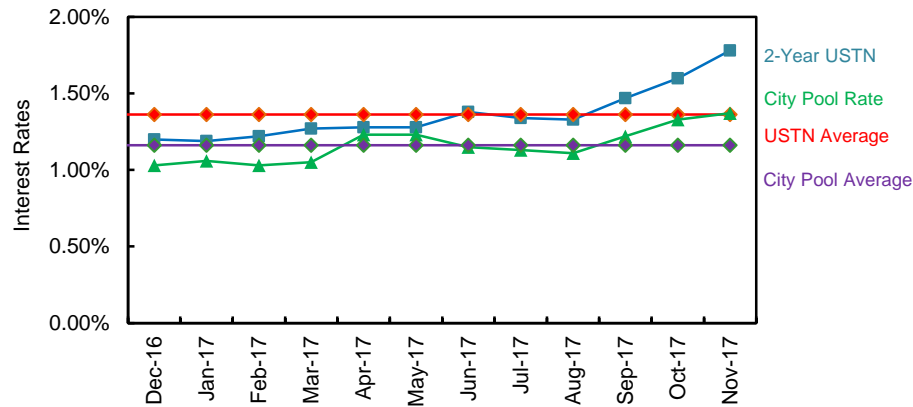
|           |        |       |
|-----------|--------|-------|
| VARIANCE: | -0.43% | 0.06% |
|-----------|--------|-------|

To evaluate the performance of the City's portfolio, the Statement of Investment Policy has established the two-year treasury note as the benchmark for comparison purposes. It is expected that yields on City investments will regularly meet or exceed the benchmark; however, a variance of .50% (50 basis points) plus or minus is considered reasonable by the Investment Review Committee for evaluation purposes.

The City Rate currently exceeds the Benchmark Rate by 6 basis points.

# Interest Rate Comparison

December 2016 - November 2017



|          | 2-Year USTN | City Pool | Difference |
|----------|-------------|-----------|------------|
| 12/31/16 | 1.20%       | 1.03%     | -17 BPs    |
| 01/31/17 | 1.19%       | 1.06%     | -13 BPs    |
| 02/28/17 | 1.22%       | 1.03%     | -19 BPs    |
| 03/31/17 | 1.27%       | 1.05%     | -22 BPs    |
| 04/30/17 | 1.28%       | 1.23%     | -5 BPs     |
| 05/31/17 | 1.28%       | 1.23%     | -5 BPs     |
| 06/30/17 | 1.38%       | 1.15%     | -23 BPs    |
| 07/31/17 | 1.34%       | 1.13%     | -21 BPs    |
| 08/31/17 | 1.33%       | 1.11%     | -22 BPs    |
| 09/30/17 | 1.47%       | 1.22%     | -25 BPs    |
| 10/31/17 | 1.60%       | 1.33%     | -27 BPs    |
| 11/30/17 | 1.78%       | 1.37%     | -41 BPs    |
| Average  | 1.36%       | 1.16%     | -20 BPs    |

# Actual to Model Comparison

## INVESTMENT PROGRAM:

The purpose of the investment program is to provide procedures which:

- 1) Adhere to the Statement of Investment Policy.
- 2) Prioritize safety and liquidity.
- 3) Determine risk and optimize return.
- 4) Provide for a system of due diligence in making investment decisions.

A "Model" investment portfolio has been developed to provide the strategic framework for managing and reporting on the investment portfolio. This model provides a system of due diligence and directs the tactical theme for how and why securities are bought and sold.

| Liquidity | Actual | Model  | Variance |
|-----------|--------|--------|----------|
| Cash      | 20.22% | 15.00% | 5.22%    |
| 0-1 Year  | 21.78% | 5.00%  | 16.78%   |
| Total     | 42.00% | 20.00% | 22.00%   |

| Avg Maturity | Actual | Model  | Variance |
|--------------|--------|--------|----------|
| 0-1 Year     | 42.00% | 20.00% | 22.00%   |
| 1-2 Years    | 11.66% | 20.00% | -8.34%   |
| 2-3 Years    | 22.95% | 20.00% | 2.95%    |
| 3-4 Years    | 23.39% | 20.00% | 3.39%    |
| 4-5 Years    | 0.00%  | 20.00% | -20.00%  |

*(Based on final maturity dates)*

| Sector          | Actual | Model  | Variance |
|-----------------|--------|--------|----------|
| Cash            | 20.22% | 15.00% | 5.22%    |
| Treasury/Agency | 75.87% | 55.00% | 20.87%   |
| Med Term Notes  | 3.91%  | 30.00% | -26.09%  |

| Avg Maturity | Actual | Model  | Variance |
|--------------|--------|--------|----------|
| 0-1 Year     | 42.00% | 20.00% | 22.00%   |
| 1-2 Years    | 11.66% | 20.00% | -8.34%   |
| 2-3 Years    | 22.95% | 20.00% | 2.95%    |
| 3-4 Years    | 23.39% | 20.00% | 3.39%    |
| 4-5 Years    | 0.00%  | 20.00% | -20.00%  |

*(Based on call dates if market price is at a premium)*

# Pooled Investments

| Face Value               | CUSIP #   | Security Description         | Coupon Rate | Maturity Date | Invest Type | Purchase Date | Cost Basis            | Purchase Yield | Estimated Mkt Value | Amort Prem/Disc  |
|--------------------------|-----------|------------------------------|-------------|---------------|-------------|---------------|-----------------------|----------------|---------------------|------------------|
| 29,772,631               |           | Local Agency Investment Fund | Varies      |               | LAIF        | Varies        | 29,772,631.37         | Varies         | 29,772,631          | 0                |
| 22,231,193               |           | BNY - Dreyfus Cash Mgmt Fund | Varies      |               | MM          | Varies        | 22,231,193.18         | Varies         | 22,231,193          | 0                |
| 16,000,000               | 3136G1BK4 | Fed Natl Mtg Assn            | 1.000%      | 02/05/18      | FNMA        | 02/05/13      | 15,968,000.00         | 1.041%         | 15,991,200          | 30,826           |
| 15,000,000               | 3135G0UE1 | Fed Natl Mtg Assn            | 1.000%      | 02/14/18      | FNMA        | 02/14/13      | 14,977,500.00         | 1.031%         | 14,990,400          | 21,564           |
| 15,000,000               | 3134G36E5 | Fed Home Loan Mtg Corp       | 1.050%      | 03/26/18      | FHLMC       | 03/26/13      | 15,000,000.00         | 1.050%         | 14,983,200          | 0                |
| 5,000,000                | 36962G6W9 | General Electric Cap Corp    | 1.625%      | 04/02/18      | MTN         | 05/14/13      | 5,057,900.00          | 1.379%         | 4,997,200           | (53,908)         |
| 5,000,000                | 46625HJL5 | JP Morgan Chase & Co         | 1.625%      | 05/15/18      | MTN         | 05/15/13      | 5,006,650.00          | 1.597%         | 4,997,050           | (6,045)          |
| 15,000,000               | 3136G4GE7 | Fed Natl Mtg Assn            | 1.125%      | 11/15/19      | FNMA        | 11/15/16      | 14,983,500.00         | 1.162%         | 14,797,350          | 5,726            |
| 15,000,000               | 3135G0R96 | Fed Natl Mtg Assn            | 1.150%      | 11/29/19      | FNMA        | 11/29/16      | 14,988,750.00         | 1.176%         | 14,800,050          | 3,760            |
| 14,000,000               | 3130A74D4 | Fed Home Loan Bank           | 1.500%      | 02/03/20      | FHLB        | 02/03/16      | 14,000,000.00         | 1.500%         | 13,844,040          | 0                |
| 15,000,000               | 3135G0D75 | Fed Natl Mtg Assn            | 1.500%      | 06/22/20      | FNMA        | 06/30/15      | 14,825,250.00         | 1.745%         | 14,840,250          | 84,925           |
| 15,000,000               | 3130A5Z77 | Fed Home Loan Bank           | 1.830%      | 07/29/20      | FHLB        | 10/29/15      | 15,205,245.00         | 1.529%         | 14,908,500          | (205,245)        |
| 15,000,000               | 3134G9W37 | Fed Home Loan Mtg Corp       | 1.450%      | 08/10/20      | FHLMC       | 08/10/16      | 15,000,000.00         | 1.450%         | 14,783,100          | 0                |
| 15,000,000               | 3135G0H55 | Fed Natl Mtg Assn            | 1.875%      | 12/28/20      | FNMA        | 01/20/16      | 15,240,000.00         | 1.537%         | 14,952,750          | (90,466)         |
| 15,000,000               | 3136G4KZ5 | Fed Natl Mtg Assn            | 2.000%      | 02/23/21      | FNMA        | 02/23/17      | 15,000,000.00         | 2.000%         | 14,883,450          | 0                |
| 15,000,000               | 3130ABXF8 | Fed Home Loan Bank           | 2.000%      | 07/23/21      | FHLB        | 07/28/17      | 15,000,000.00         | 2.016%         | 14,903,250          | 0                |
| 15,000,000               | 3130AABG2 | Fed Home Loan Bank           | 1.875%      | 11/29/21      | FHLB        | 01/27/17      | 14,902,500.00         | 2.016%         | 14,873,250          | 16,940           |
| Total Pooled Investments |           |                              |             |               |             |               | <u>257,159,119.55</u> |                | <u>255,548,864</u>  | <u>(191,923)</u> |

Market prices of securities are obtained from BNY Western Trust Company, A Subsidiary of The Bank of New York Company, Inc.

## Types of Investments:

|       |                                |          |                              |
|-------|--------------------------------|----------|------------------------------|
| FFC   | Federal Farm Credit            | INVAGRMT | Investment Agreement         |
| FHLB  | Federal Home Loan Bank         | LAIF     | Local Agency Investment Fund |
| FHLMC | Fed Home Loan Mortgage Corp    | MM       | Money Market Mutual Funds    |
| FNMA  | Federal National Mortgage Assn | MTN      | Medium Term Note             |

# Bond Investments

| Face Value            | Security Description          | Coupon Rate | Maturity Date | Invest Rating | Invest Type | Purchase Date | Cost Basis    | Yield to Maturity | Estimated Mkt Value | Amort Prem/Disc |
|-----------------------|-------------------------------|-------------|---------------|---------------|-------------|---------------|---------------|-------------------|---------------------|-----------------|
| Held By Fiscal Agent: |                               |             |               |               |             |               |               |                   |                     |                 |
| 0                     | Cash                          | Varies      |               | NR            |             | Varies        | 0.00          | Varies            | 0                   | 0               |
| 23,123,420            | First American Treasury MM    | Varies      |               | Aaa           | MM          | Varies        | 23,123,419.92 | Varies            | 23,123,420          | 0               |
| 730,309               | BNY Hamilton Treasury MM      | Varies      |               | Aaa           | MM          | Varies        | 730,308.72    | Varies            | 730,309             | 0               |
| 1,406,021             | Wells Fargo Treasury Plus MM  | Varies      |               | Aaa           | MM          | Varies        | 1,406,021.16  | Varies            | 1,406,021           | 0               |
| 35,872                | Wells Fargo Advantage Govt MM | Varies      |               | Aaa           | MM          | Varies        | 35,872.31     | Varies            | 35,872              | 0               |
| 914,120               | AIG MFL                       | 5.470%      | 08/26/21      | Aa1           | INVAGRMT    | 01/09/01      | 914,119.79    | 5.470%            | 914,120             | 0               |
| 1,439,902             | Rabobank International        | 4.360%      | 10/01/33      | Aaa           | INVAGRMT    | 09/07/05      | 1,439,901.60  | 4.360%            | 1,439,902           | 0               |

Held By Management Services Department:

|   |                            |        |  |     |    |        |      |        |   |   |
|---|----------------------------|--------|--|-----|----|--------|------|--------|---|---|
| 0 | Cash                       | Varies |  | NR  |    | Varies | 0.00 | Varies | 0 | 0 |
| 0 | Fidelity Money Market Fund | Varies |  | Aaa | MM | Varies | 0.00 | Varies | 0 | 0 |

|                        |                      |                   |          |
|------------------------|----------------------|-------------------|----------|
| Total Bond Investments | <u>27,649,643.50</u> | <u>27,649,644</u> | <u>0</u> |
|------------------------|----------------------|-------------------|----------|

Market prices of securities are obtained from the fiscal agent holding the investment.

Types of Investments:

|       |                                |          |                              |
|-------|--------------------------------|----------|------------------------------|
| FFC   | Federal Farm Credit            | INVAGRMT | Investment Agreement         |
| FHLB  | Federal Home Loan Bank         | LAIF     | Local Agency Investment Fund |
| FHLMC | Fed Home Loan Mortgage Corp    | MM       | Money Market Mutual Funds    |
| FNMA  | Federal National Mortgage Assn | MTN      | Medium Term Note             |

## Liability Claims Status . . . Fund 106

### Fiscal Year 2017-2018 Self-Insurance Fund Status

(Cash balances are based on daily estimates and are subject to change)

#### Fund Balance Goal and Cost Assumptions

Data Provided for November 30, 2017

##### Liability - Projected Annual Costs

|  |    |           |               |
|--|----|-----------|---------------|
| Annual value of excess liability insurance | \$ | 389,416   |               |
| Other professional administrative costs    |    | 535,584   |               |
| Annual claims value administered by risk   |    | 1,500,000 |               |
| Legal services                             |    | 1,300,000 |               |
| Miscellaneous Departmental Costs           |    | 12,000    |               |
| Total Liability - Projected Annual Costs   | \$ |           | 3,737,000 (1) |

##### Workers' Compensation - Projected Annual Costs

|  |    |           |               |
|--|----|-----------|---------------|
| Annual value of excess liability insurance           | \$ | 155,000   |               |
| Other professional administrative costs              |    | 335,000   |               |
| Annual claims value administered by risk             |    | 1,050,000 |               |
| Legal services                                       |    | 180,000   |               |
| Miscellaneous Departmental Costs                     |    | 13,500    |               |
| Total Workers' Compensation - Projected Annual Costs | \$ |           | 1,733,500 (1) |

##### Miscellaneous Services - Projected Annual Costs

|   |    |         |             |
|---|----|---------|-------------|
| Unemployment Insurance Expense                        | \$ | 200,000 |             |
| Total Miscellaneous Services - Projected Annual Costs | \$ |         | 200,000 (1) |

##### Cash Reserves - Claims

|                                     |    |           |               |
|-------------------------------------|----|-----------|---------------|
| Workers' Comp in reserve            | \$ | 4,271,967 |               |
| Risk Liability in reserve           |    | 3,620,908 |               |
| Miscellaneous reserves - Risk cases |    | 750,000   |               |
| CFD Litigation                      |    | -         |               |
| Total Cash Reserves - Claims        | \$ |           | 8,642,875 (2) |

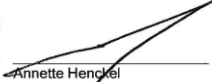
Total Projected Annual Costs and Cash Reserves \$ 14,313,375

**Risk Management** is an important part of local government management with significant impact on public financial management. Risk management is interdisciplinary, involving finance, environmental management, public works, safety, transportation, parks, recreation, health, education, personnel, purchasing, and law.

Risk management results in more effective use of funds that might otherwise be diverted to purchasing unnecessary or expensive insurance, replacing damaged property, or paying liability or workers' comp claims.

Risk management identifies exposures that can be covered by means other than insurance-or that can be avoided completely.

Risk management can lower expenditures by reducing the overall "costs of risk."

  
Annette Henckel  
Director H.R./Risk Management

12/4/17  
Date

### Year-End Cash Balance Forecast

| Fiscal Year | Available Fund Balance July 1, 2017 | Total Cash Reserves (2) | Budgeted Revenues | Budgeted Expenditures includes (1) from above | Payment of Extraordinary Settlement | Risk Liability Surplus/(Deficit) Cash Balance |
|-------------|-------------------------------------|-------------------------|-------------------|---|-------------------------------------|---|
| 2017/2018   | \$ 579,708                          | \$ (8,642,875)          | \$ 10,248,390     | \$ (5,946,039)                                | \$ -                                | \$ (3,760,816)                                |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing**

| <b>CASH BALANCE<br/>FYs 2015 - 2018</b>                     |  | Cash Balances<br>June 30, 2015 | Cash Balances<br>June 30, 2016 | Cash Balances<br>June 30, 2017 | Cash Balances<br>November 30, 2017 |   |
|---|--|--------------------------------|--------------------------------|--------------------------------|------------------------------------|---|
| <b>CITY FUNDS:</b>  |  |                                |                                |                                |                                    |   |
| 101   | General Fund                               | \$ 26,536,797                  | \$ 23,144,241                  | \$ 24,182,529                  | \$ 4,304,448                       |   |
| <b>OTHER FUNDS WITH DEFICIT CASH BALANCES:</b>              |  |                                |                                |                                |                                    |   |
| 245   | Measure I 2010-2040 Reimb                  | (389,474)                      | 129,153                        | (9,454)                        | (220,848)                          |   |
| <b>Total Other Funds With Deficit Cash Balances</b>         |  | <b>(389,474)</b>               | <b>129,153</b>                 | <b>(9,454)</b>                 | <b>(220,848)</b>                   |   |
| <b>GRANTS:</b>  |  |                                |                                |                                |                                    |   |
| 321   | Federal Law Enforcement Block Grant        | (1,535,402)                    | (1,145,714)                    | (853,016)                      | (132,345)                          | General Fund will record contribution at year-end |
| 362   | Housing/Community Development Block Grants | 1,417,364                      | (168,959)                      | 99,962                         | (767,150)                          | Reimb requested monthly                           |
| 385   | After School Programs                      | (431,487)                      | (998,445)                      | (348,225)                      | (636,146)                          | Reimb requested monthly                           |
| <b>Total Grant Funds With Deficit Cash Balances</b>         |  | <b>(549,525)</b>               | <b>(2,313,118)</b>             | <b>(1,101,279)</b>             | <b>(1,535,641)</b>                 |   |
| <b>TOTAL DEFICIT CASH FUNDS</b>                             |  | <b>(938,999)</b>               | <b>(2,183,965)</b>             | <b>(1,110,733)</b>             | <b>(1,756,489)</b>                 |   |
| <b>GENERAL FUND CASH AVAILABLE</b>                          |  | <b>\$ 25,597,798</b>           | <b>\$ 20,960,276</b>           | <b>\$ 23,071,796</b>           | <b>\$ 2,547,959</b>                |   |
| <b>OTHER GENERAL FUNDS:</b>                                 |  |                                |                                |                                |                                    |   |
| 102   | Equipment Replacement                      | \$ 1,528,622                   | \$ 1,427,627                   | \$ 1,640,163                   | \$ 867,627                         |   |
| 103   | City Facility                              | 1,700,993                      | 1,770,054                      | 1,766,788                      | 1,126,378                          |   |
| 104   | OES  | 2,726                          | 2,726                          | 46,640                         | 41,491                             |   |
| 105   | KFON                                       | 1,111,536                      | 1,045,399                      | 1,042,207                      | 1,098,592                          |   |
| 106   | Self-insurance - other                     | 1,641,406                      | 2,088,541                      | 1,680,365                      | (2,107,585)                        |   |
| 107   | Retirees Medical Benefits                  | 18,336,862                     | 21,095,805                     | 22,959,202                     | 23,335,028                         |   |
| 108   | Supplemental Retirement Plan               | 18,536                         | 19,387                         | 19,672                         | 12,695                             |   |
| 110   | General Fund Operating Project             | 387,942                        | 285,230                        | 164,522                        | 101,377                            |   |
| 125   | Storm Water Compliance Fund                | 211,460                        | 241,183                        | 187,803                        | 208,971                            |   |
| <b>TOTAL OTHER FUNDS</b>                                    |  | <b>24,940,083</b>              | <b>27,975,952</b>              | <b>29,507,362</b>              | <b>24,684,574</b>                  |   |
| <b>INTERNAL SERVICE FUNDS:</b>                              |  |                                |                                |                                |                                    |   |
| 751   | Fleet Operations                           | 2,018,252                      | 2,971,862                      | 4,097,037                      | 4,638,966                          |   |
| <b>GENERAL FUND CASH AVAILABLE WITH OTHER GENERAL FUNDS</b> |  | <b>\$ 52,556,133</b>           | <b>\$ 51,908,090</b>           | <b>\$ 56,676,195</b>           | <b>\$ 31,871,499</b>               |   |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE<br/>FYs 2015 - 2018</b> |                                     | Cash Balances<br>June 30, 2015 | Cash Balances<br>June 30, 2016 | Cash Balances<br>June 30, 2017 | Cash Balances<br>November 30, 2017 |
|---|-------------------------------------|--------------------------------|--------------------------------|--------------------------------|------------------------------------|
| <b>OTHER CITY FUNDS:</b>                |                                     |                                |                                |                                |                                    |
| 201                                     | Municipal Services Fiscal Impact    | 17,400,676                     | 18,138,643                     | 18,424,919                     | 18,570,252                         |
| 222                                     | Crime Prevention Seizure            | 64,322                         | 55,081                         | 50,874                         | 39,581                             |
| 223                                     | Federal Seizure                     | 2,658,745                      | 3,751,229                      | 5,595,271                      | 5,255,026                          |
| 224                                     | Police Seizure                      | 104,384                        | 155,802                        | 200,216                        | 195,034                            |
| 225                                     | F-STOP                              | 99,176                         | 151,958                        | 464,533                        | 516,078                            |
| 241                                     | AQMD                                | 966,773                        | 804,758                        | 790,448                        | 824,579                            |
| 243                                     | Traffic Safety                      | 1,588,091                      | 1,177,673                      | 723,256                        | 556,104                            |
| 244                                     | Prop IB                             | (521,143)                      | (521,143)                      | 130,265                        | 131,212                            |
| 246                                     | Measure I Local Pass-Thru           | 8,558,823                      | 10,489,420                     | 15,994,361                     | 16,623,722                         |
| 281                                     | Gas Tax                             | 2,169,351                      | 1,670,757                      | 1,695,480                      | 639,927                            |
| 282                                     | Solid Waste Mitigation              | 2,739,636                      | 4,031,936                      | 2,286,333                      | 1,580,854                          |
| 301                                     | Grants (Public Safety, Parks, etc.) | 2,524,318                      | 2,619,580                      | 2,805,582                      | 2,687,539                          |
| 322                                     | State Grant AB3229                  | 78,540                         | 271,178                        | 383,323                        | 192,818                            |
| 363                                     | Home Program                        | 53,544                         | 67,313                         | 10,457                         | 53,352                             |
| 601                                     | Capital Reinvestment                | 4,845,723                      | 8,543,423                      | 6,041,559                      | 5,544,411                          |
| 602                                     | Capital Improvement Program         | 242,532                        | 65,345                         | 77,207                         | 8,709,468                          |
| 603                                     | Future Capital Projects             | 565,592                        | 9,816,976                      | 11,659,963                     | 9,819,247                          |
| 620                                     | San Sevaine Flood Control           | 709,435                        | 881,930                        | 1,077,952                      | 506,607                            |
| 621                                     | Upper Etiwanda Flood Control        | 43,227                         | 43,590                         | 44,065                         | 44,385                             |
| 622                                     | Storm Drainage                      | 13,853,046                     | 16,814,171                     | 15,597,619                     | 15,425,287                         |
| 623                                     | Sewer Expansion                     | 7,871,826                      | 10,802,010                     | 6,038,747                      | 8,051,297                          |
| 630                                     | Traffic Mitigation                  | 18,235,236                     | 19,851,656                     | 26,461,664                     | 32,840,240                         |
| 631                                     | Fire Assessment                     | 315,964                        | 711,906                        | 679,677                        | 751,644                            |
| 632                                     | General Government Capital          | 2,198,948                      | 4,735,070                      | 5,845,420                      | 6,860,922                          |
| 633                                     | Landscape Improvements              | 277,501                        | 2,161,836                      | 3,011,841                      | 3,832,245                          |
| 634                                     | Library Capital                     | 560,250                        | 1,075,517                      | 1,344,852                      | 1,524,711                          |
| 635                                     | Parks Development                   | 3,239,892                      | 5,866,908                      | 7,553,104                      | 7,293,974                          |
| 636                                     | Police Capital Improvements         | 301,912                        | 1,275,924                      | 1,684,634                      | 2,033,193                          |
| 637                                     | Underground Utilities               | 61,061                         | 59,667                         | 43,267                         | 43,608                             |
| 701                                     | Sewer Maintenance & Operations      | 336,978                        | 6,039,065                      | 6,468,457                      | 1,469,697                          |
| 701                                     | Sewer Hook-up Deposits              | 637,348                        | 724,238                        | 731,087                        | 740,966                            |
| 702                                     | Sewer Capital Projects              | (387,230)                      | (241,318)                      | (13,263)                       | 22,117                             |
| 703                                     | Sewer Replacement                   | 19,851,516                     | 14,139,999                     | 13,320,147                     | 12,513,608                         |
| 710                                     | Water Operations                    | 202,288                        | 280,377                        | 348,102                        | 390,665                            |
| 901                                     | Refundable Deposits                 | 2,963,957                      | 4,297,084                      | 12,441,965                     | 5,633,648                          |
| <b>TOTAL OTHER CITY FUNDS</b>           |                                     | <b>\$ 119,823,245</b>          | <b>\$ 155,294,468</b>          | <b>\$ 170,013,384</b>          | <b>\$ 171,918,018</b>              |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE<br/>FYs 2015 - 2018</b> |   | <b>Cash Balances<br/>June 30, 2015</b> | <b>Cash Balances<br/>June 30, 2016</b> | <b>Cash Balances<br/>June 30, 2017</b> | <b>Cash Balances<br/>November 30, 2017</b> |                                |
|---|---|--|--|--|--|--------------------------------|
| <b>CFD/LMD DISTRICT FUNDS:</b>          |   |  |  |  |  |                                |
| 401                                     | Landscape Maint Dist #1                   | \$ 2,774,188                           | \$ 2,801,038                           | \$ 2,906,582                           | \$ 2,561,517                               |                                |
| 402                                     | Landscape Maint Dist #2 - Heritage        | 463,934                                | 781,102                                | 1,006,851                              | 172,762                                    |                                |
| 403                                     | Landscape Maint Dist #3-1 - Empire Center | 149,898                                | 167,148                                | 184,518                                | 169,471                                    | General Fund subsidy \$272,100 |
| 404                                     | Landscape Maint Dist #3 - Hunter's Ridge  | 2,341,670                              | 2,526,397                              | 2,661,346                              | 2,358,441                                  |                                |
| 406                                     | Lighting District #3 - Hunter's Ridge     | 45,904                                 | 43,920                                 | 40,562                                 | 22,319                                     |                                |
| 407                                     | CFD #1 - Southridge                       | 7,236,902                              | 7,380,498                              | 7,548,874                              | 5,414,202                                  |                                |
| 408                                     | CFD #6 - The Landings                     | 2,660,000                              | 2,783,247                              | 2,923,413                              | 2,772,696                                  |                                |
| 409                                     | CFD #6-1 Stratham                         | 618,573                                | 615,871                                | 622,914                                | 584,819                                    |                                |
| 410                                     | CFD #6-2 North Morningside                | 198,972                                | 196,562                                | 188,957                                | 162,894                                    |                                |
| 411                                     | CFD #6-3A Bellgrove II                    | 151,719                                | 126,466                                | 102,962                                | 54,525                                     |                                |
| 412                                     | CFD #7 - County Club Estates              | 352,214                                | 369,719                                | 401,135                                | 354,181                                    |                                |
| 413                                     | CFD #8 - Presley Development              | 1,089,950                              | 1,119,908                              | 1,143,790                              | 1,063,730                                  |                                |
| 414                                     | CFD #9M - Morningside                     | 480,870                                | 458,888                                | 436,004                                | 398,078                                    |                                |
| 415                                     | CFD #10M Jurupa Industrial Center         | 197,680                                | 209,807                                | 226,722                                | 213,652                                    |                                |
| 416                                     | CFD #12 Sierra Lakes                      | 1,315,002                              | 1,306,048                              | 1,072,990                              | 657,320                                    |                                |
| 417                                     | CFD #13M Summit Heights                   | 1,620,270                              | 1,676,934                              | 1,815,078                              | 1,534,663                                  |                                |
| 418                                     | CFD #14M Sycamore Hills                   | 550,085                                | 561,259                                | 556,103                                | 447,944                                    |                                |
| 419                                     | CFD #15M Silver Ridge                     | 336,150                                | 319,296                                | 307,703                                | 271,442                                    |                                |
| 420                                     | CFD #16M Ventana Pointe                   | 175,315                                | 175,968                                | 175,048                                | 166,124                                    |                                |
| 421                                     | CFD #18M Badiola Homes                    | 26,116                                 | 28,492                                 | 30,920                                 | 30,825                                     |                                |
| 422                                     | CFD #20M Cottages I                       | 177,949                                | 173,973                                | 174,117                                | 162,750                                    |                                |
| 423                                     | CFD #21M Western Division                 | 171,542                                | 177,978                                | 186,976                                | 183,598                                    |                                |
| 424                                     | CFD #23 CDS Homes                         | 25,788                                 | 23,284                                 | 20,614                                 | 27,149                                     |                                |
| 425                                     | CFD #24M                                  | 140,314                                | 146,736                                | 156,928                                | 154,492                                    |                                |
| 426                                     | CFD #25M                                  | 301,978                                | 315,807                                | 313,285                                | 305,492                                    |                                |
| 427                                     | CFD #27M                                  | 65,425                                 | 59,318                                 | 53,150                                 | 35,753                                     |                                |
| 428                                     | CFD #28M                                  | 537,457                                | 558,390                                | 584,562                                | 569,556                                    |                                |
| 429                                     | CFD #29M                                  | 88,742                                 | 85,060                                 | 81,689                                 | 72,355                                     |                                |
| 430                                     | CFD #30M                                  | 626,618                                | 658,255                                | 689,216                                | 665,180                                    |                                |
| 431                                     | CFD #34 Empire Detention Basin            | 152,056                                | 166,099                                | 184,348                                | 180,376                                    |                                |
| 432                                     | CFD #33M Empire Lighting District         | 147,510                                | 89,555                                 | 107,669                                | 94,880                                     |                                |
| 433                                     | CFD #31M                                  | 458,211                                | 473,502                                | 471,493                                | 438,467                                    |                                |
| 434                                     | CFD #32M                                  | 67,322                                 | 71,492                                 | 76,138                                 | 78,026                                     |                                |
| 435                                     | CFD #35M                                  | 1,935,404                              | 1,874,917                              | 1,789,770                              | 1,595,281                                  |                                |
| 436                                     | CFD #36M                                  | 61,997                                 | 59,171                                 | 56,179                                 | 54,162                                     |                                |
| 437                                     | CFD #38M                                  | 629,698                                | 695,473                                | 736,588                                | 717,841                                    |                                |
| 438                                     | CFD #37 Montelago                         | 298,793                                | 311,322                                | 297,252                                | 273,467                                    |                                |
| 439                                     | CFD #39M                                  | 72,008                                 | 70,552                                 | 65,504                                 | 61,274                                     |                                |
| 440                                     | CFD #40M                                  | 32,097                                 | 34,047                                 | 38,819                                 | 39,375                                     |                                |
| 441                                     | CFD #41M                                  | 90,899                                 | 96,438                                 | 101,192                                | 100,568                                    |                                |
| 442                                     | CFD #42M                                  | 232,370                                | 230,321                                | 247,451                                | 231,274                                    |                                |
| 443                                     | CFD #44M                                  | 32,585                                 | 32,949                                 | 31,841                                 | 28,882                                     |                                |
| 444                                     | CFD #45M                                  | 334,586                                | 357,491                                | 363,582                                | 343,076                                    |                                |
| <b>SUBTOTAL CFD/LMD FUNDS</b>           |   | <b>\$ 29,466,761</b>                   | <b>\$ 30,410,698</b>                   | <b>\$ 31,180,835</b>                   | <b>\$ 25,824,879</b>                       |                                |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE<br/>FYs 2015 - 2018</b> |                                      | Cash Balances<br>June 30, 2015 | Cash Balances<br>June 30, 2016 | Cash Balances<br>June 30, 2017 | Cash Balances<br>November 30, 2017 |
|---|--------------------------------------|--------------------------------|--------------------------------|--------------------------------|------------------------------------|
| <b>CFD/LMD DISTRICT FUNDS:</b>          |                                      |                                |                                |                                |                                    |
| 445                                     | CFD #46M                             | 207,926                        | 223,361                        | 239,265                        | 233,548                            |
| 446                                     | CFD #47M                             | 20,545                         | 19,866                         | 17,479                         | 13,854                             |
| 447                                     | CFD #48M                             | 326,907                        | 350,310                        | 357,092                        | 339,935                            |
| 448                                     | CFD #49M                             | 30,178                         | 32,715                         | 31,807                         | 29,237                             |
| 449                                     | CFD #50M                             | 84,618                         | 88,675                         | 88,099                         | 82,782                             |
| 450                                     | CFD #51M                             | 156,526                        | 172,479                        | 180,460                        | 166,239                            |
| 453                                     | CFD #53M                             | 39,283                         | 43,642                         | 47,683                         | 48,000                             |
| 454                                     | CFD #54M                             | 65,215                         | 69,577                         | 69,641                         | 67,272                             |
| 455                                     | CFD #55M                             | 32,759                         | 36,117                         | 39,073                         | 39,277                             |
| 456                                     | CFD #56M                             | 51,654                         | 59,090                         | 80,460                         | 90,186                             |
| 457                                     | CFD #57M                             | 51,828                         | 55,447                         | 57,123                         | 54,299                             |
| 458                                     | CFD #58M                             | 6,950                          | 7,210                          | 7,485                          | 6,949                              |
| 459                                     | CFD #59M                             | 7,125                          | 4,774                          | 7,232                          | 2,473                              |
| 460                                     | CFD #60M                             | 60,589                         | 64,212                         | 67,220                         | 65,220                             |
| 461                                     | CFD #61M                             | 245,806                        | 270,222                        | 288,312                        | 285,068                            |
| 462                                     | CFD #62M                             | 17,541                         | 17,685                         | 17,857                         | 12,397                             |
| 463                                     | CFD #63M                             | 223,732                        | 245,672                        | 268,461                        | 267,493                            |
| 464                                     | CFD #64M                             | 30,151                         | 35,340                         | 40,646                         | 40,932                             |
| 465                                     | CFD #65M                             | 115,745                        | 131,796                        | 152,352                        | 152,243                            |
| 467                                     | CFD #67M                             | 163,428                        | 170,274                        | 167,956                        | 160,437                            |
| 468                                     | CFD #68M                             | 71,028                         | 93,009                         | 113,135                        | 112,358                            |
| 469                                     | CFD #69M                             | 94,938                         | 249,251                        | 403,564                        | 409,405                            |
| 470                                     | CFD #70M                             | 132,540                        | 164,524                        | 188,198                        | 176,258                            |
| 471                                     | CFD #71M                             | 110,557                        | 213,067                        | 307,386                        | 281,324                            |
| 472                                     | CFD #72M                             | 10,774                         | 21,621                         | 29,776                         | 28,394                             |
| 473                                     | CFD #73M                             | 65,759                         | 131,124                        | 193,895                        | 187,818                            |
| 474                                     | CFD #74M                             | 84,954                         | 170,565                        | 168,065                        | 164,993                            |
| 475                                     | CFD #75M                             | 14,362                         | 28,824                         | 40,641                         | 40,531                             |
| 476                                     | CFD #76M                             | 33,512                         | 67,256                         | 95,000                         | 92,351                             |
| 477                                     | CFD #77M                             | 12,947                         | 25,984                         | 37,056                         | 36,144                             |
| 478                                     | CFD #78M                             | -                              | 35,158                         | 103,887                        | 103,400                            |
| 479                                     | CFD #79M                             | -                              | -                              | (300)                          | 24,599                             |
| 480                                     | CFD #80M                             | -                              | -                              | 211,945                        | 207,760                            |
| 481                                     | CFD #81M                             | -                              | -                              | 0                              | 1,031                              |
| 657                                     | CFD #31 Citrus Heights North         | 97,232                         | 98,050                         | 99,118                         | 11,908                             |
| 658                                     | CFD #37 Montelago                    | 24,538                         | 24,745                         | 25,014                         | 5,742                              |
| 659                                     | CFD #70 Avellino                     | 19,946                         | 8,506                          | 737                            | 757                                |
| 950                                     | CFD #2 Village of Heritage           | -                              | -                              | -                              | 294,682                            |
| 951                                     | CFD #3 Hunter's Ridge - Debt Service | -                              | 184,100                        | 184,100                        | 188,769                            |
| 962                                     | CFD #81 Gabriella                    | -                              | -                              | -                              | 3,936                              |
| <b>SUBTOTAL CFD/LMD FUNDS</b>           |                                      | <b>2,777,324</b>               | <b>3,711,816</b>               | <b>4,641,753</b>               | <b>4,530,001</b>                   |
| <b>TOTAL CFD/LMD FUNDS</b>              |                                      | <b>\$ 32,244,085</b>           | <b>\$ 34,122,514</b>           | <b>\$ 35,822,588</b>           | <b>\$ 30,354,880</b>               |
| <b>TOTAL CITY FUNDS</b>                 |                                      | <b>\$ 204,623,463</b>          | <b>\$ 241,325,072</b>          | <b>\$ 262,512,167</b>          | <b>\$ 234,144,397</b>              |

**Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)**

| <b>CASH BALANCE<br/>FYs 2015 - 2018</b>   | <b>Cash Balances<br/>June 30, 2015</b> | <b>Cash Balances<br/>June 30, 2016</b> | <b>Cash Balances<br/>June 30, 2017</b> | <b>Cash Balances<br/>November 30, 2017</b> |
|---|--|--|--|--|
| <b>SUCCESSOR AGENCY TO THE FONTANA REDEVELOPMENT AGENCY (FRA),<br/>FONTANA PUBLIC FINANCE AUTHORITY, AND<br/>FONTANA HOUSING AUTHORITY FUNDS:</b> |  |  |  |  |
| <b>FONTANA HOUSING AUTHORITY:</b>   |  |  |  |  |
| 297 Low and Moderate Income Housing Fund  | \$ 6,354,959                           | \$ 11,486,860                          | \$ 15,606,953                          | \$ 15,089,260                              |
| 638 Affordable Housing Trust  | 833,126                                | 1,822,245                              | 2,475,948                              | 3,000,916                                  |
| 697 Fontana Housing Authority   | 2,169,446                              | 2,333,421                              | 2,936,753                              | 2,874,913                                  |
| <b>Total Low/Mod Housing Funds</b>  | <b>9,357,531</b>                       | <b>15,642,526</b>                      | <b>21,019,654</b>                      | <b>20,965,089</b>                          |
| <b>FONTANA COMMUNITY FOUNDATION FUND:</b>   |  |  |  |  |
| 499 Fontana Community Foundation  | \$ 127,335                             | \$ 128,386                             | \$ 129,707                             | \$ 130,650                                 |
| <b>FONTANA FIRE DISTRICT:</b>   |  |  |  |  |
| 497 Fontana Fire District   | \$ 11,185,002                          | \$ 11,178,995                          | \$ 8,707,777                           | \$ 20,599                                  |
| 498 FFD - CFD 2002-2  | 2,707,724                              | 3,002,558                              | 3,303,053                              | 3,326,431                                  |
| 696 Fontana Capital Project   | 7,015,877                              | 4,239,646                              | 6,569,056                              | 6,029,658                                  |
| <b>Total Fontana Fire District Funds</b>  | <b>20,908,603</b>                      | <b>18,421,199</b>                      | <b>18,579,886</b>                      | <b>9,376,688</b>                           |
| <b>SUCCESSOR AGENCY TO THE FONTANA REDEVELOPMENT AGENCY:</b>  |  |  |  |  |
| 190 FRA - Administration  | \$ 1,279,080                           | \$ (26,259)                            | \$ (260,259)                           | \$ (260,259)                               |
| 290 FRA - Low/Mod   | 185,365                                | 186,887                                | 188,921                                | 190,295                                    |
| 591 FRA - Downtown Debt Service   | 789,454                                | 832,794                                | 779,036                                | 39,995                                     |
| 592 FRA - Jurupa Hills Debt Service   | 4,968,838                              | 4,910,241                              | 5,092,215                              | 851,992                                    |
| 593 FRA - No Fontana Debt Service   | 11,863,998                             | 12,078,796                             | 12,514,457                             | 571,626                                    |
| 594 FRA - Sierra Corridor Debt Svc  | 2,353,794                              | 3,461,160                              | 2,423,370                              | 16,132                                     |
| 595 FRA - SWIP Debt Service   | 2,605,971                              | 2,598,099                              | 1,891,224                              | (1,027,247)                                |
| 694 FRA - Sierra Corridor Project   | 140,000                                | 141,158                                | 145,918                                | 156,817                                    |
| 695 FRA - SWIP Project  | 0                                      | 28                                     | 14                                     | 8,313                                      |
| <b>Total Project/Debt Service Funds</b>   | <b>24,054,847</b>                      | <b>23,381,030</b>                      | <b>22,774,896</b>                      | <b>547,664</b>                             |
| <b>TOTAL OTHER AGENCIES FUNDS</b>   | <b>\$ 54,448,316</b>                   | <b>\$ 57,573,146</b>                   | <b>\$ 62,504,148</b>                   | <b>\$ 31,020,091</b>                       |
| <b>TOTAL CITY AND OTHER AGENCIES FUNDS</b>  | <b>\$ 259,071,779</b>                  | <b>\$ 298,898,218</b>                  | <b>\$ 325,016,315</b>                  | <b>\$ 265,164,488</b>                      |

## Amounts Due To/From City/FRA Funds and Approved Cash Flow Advances . . . Detail Listing

| <b>Amounts Due To/From</b>  |   |   |   |                              |
|---|---|---|---|------------------------------|
|   | <b>Principal<br/>Balances<br/>November 30, 2017</b> | <b>Unpaid Interest<br/>Balances<br/>November 30, 2017</b> | <b>Total Due To/From<br/>Balances<br/>November 30, 2017</b> |                              |
| <b>AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS:</b>                    |   |   |   |                              |
| 403 Landscape District #3-I - Empire Center                             | 272,100   | -   | 272,100   | Non-interest bearing advance |
| <b>TOTAL AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS</b>               | <b>\$ 272,100</b>                                   | <b>\$ -</b>   | <b>\$ 272,100</b>   |                              |
| <b>AMOUNTS DUE TO GENERAL FUND FROM FRA FUNDS:</b>                      |   |   |   |                              |
| 593 FRA/North Fontana Debt Service (Jr. Lien Bonds)                     | 29,159,450  | -   | 29,159,450  | 12.0% interest               |
| 691 FRA/Downtown Debt Service (Administrative Expenses Loan)            | 787,838   | -   | 787,838   | 10.0% interest               |
| <b>TOTAL AMOUNTS DUE TO GENERAL FUND FROM FRA FUNDS</b>                 | <b>\$ 29,947,288</b>                                | <b>\$ -</b>   | <b>\$ 29,947,288</b>  |                              |
| <b>TOTAL AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS AND FRA FUNDS</b> | <b>\$ 30,219,388</b>                                | <b>\$ -</b>   | <b>\$ 30,219,388</b>  |                              |
| <b>AMOUNTS DUE FROM MEASURE I AND CIRCULATION MITIGATION:</b>           |   |   |   |                              |
| 601 Capital Projects/Circulation Mitigation (630)                       | 3,167,132   | -   | 3,167,132   | Non-interest bearing advance |
| 603 Future Capital Projects/Circulation Mitigation (630)                | 11,121,498  | -   | 11,121,498  | Non-interest bearing advance |
| <b>TOTAL AMOUNTS DUE FOR SANBAG PROJECTS</b>                            | <b>\$ 14,288,630</b>                                | <b>\$ -</b>   | <b>\$ 14,288,630</b>  |                              |
| <b>AMOUNTS DUE TO FUTURE CAPITAL PROJECTS FOR DIF ADVANCEMENT:</b>      |   |   |   |                              |
| 603 Capital Projects/Circulation Mitigation Fund (630)                  | 31,370,091  | -   | 31,370,091  | Non-interest bearing advance |
| <b>TOTAL AMOUNTS DUE FOR DIF ADVANCEMENT</b>                            | <b>\$ 31,370,091</b>                                | <b>\$ -</b>   | <b>\$ 31,370,091</b>  |                              |
| <b>AMOUNTS DUE TO OTHER CITY FUNDS FROM FRA FUNDS:</b>                  |   |   |   |                              |
| 595 FRA ERAF payment due to Housing Authority # 297                     | \$ 5,343,707  |   | \$ 5,343,707  | Non-interest bearing advance |
| 592 FRA/Jurupa Hills Debt Service due to Sewer Capital Fund #702        | 3,305,829   | -   | 3,305,829   | 7.0% interest                |
| <b>TOTAL AMOUNTS DUE TO OTHER CITY FUNDS FROM FRA FUNDS</b>             | <b>\$ 8,649,536</b>                                 | <b>\$ -</b>   | <b>\$ 8,649,536</b>   |                              |

## Economic Development in Fontana

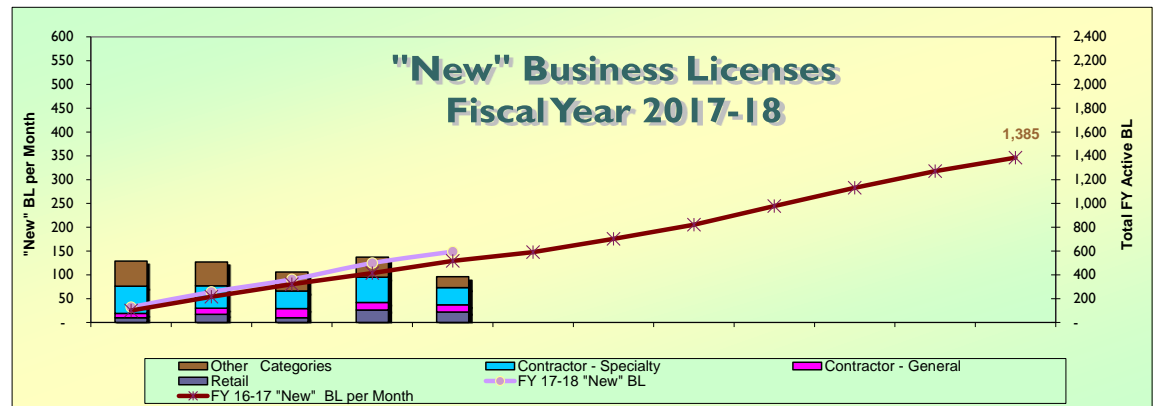
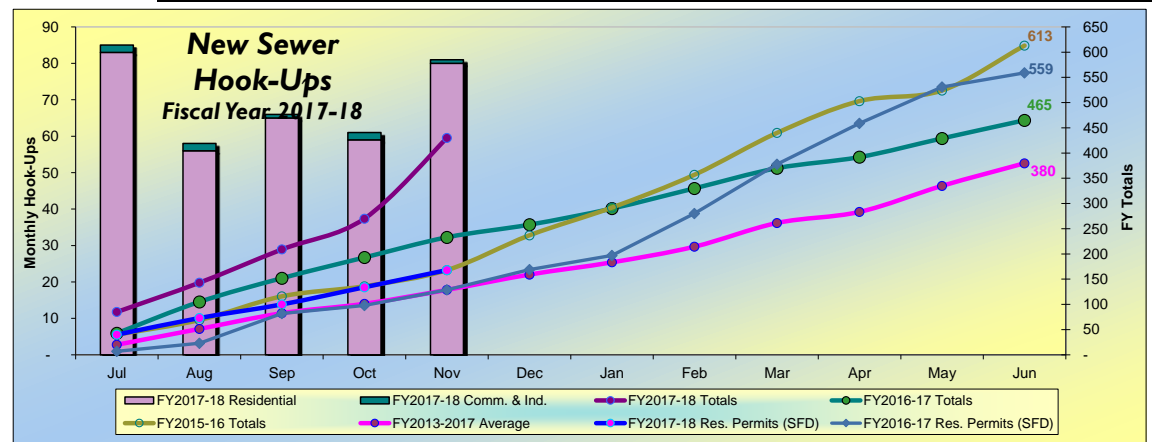
### Factors Indicating the City's Economic Growth:

**Business Licenses:** "New" businesses are those that first applied for a business license in that fiscal year. There were 9,082 active businesses in FY 2015-16. As of June 30, 2017 there were 8,933 active business licenses in the City. Businesses are recorded as renewals in the subsequent year.

During the month of November 2017, 96 new business licenses were issued, primarily to **Contractor-Specialty (36)**, **Contractor-General (15)** & **Retail (22)**. In addition to these 96, the City received 29 other business license applications that are pending approval. As of November 30, 2017, there are **9,126 active business licenses** representing an increase of 193 since June 30, 2017.

Business License accounts continue to be audited on a continuous basis and any accounts on delinquent status are removed from the Active status.

**New Sewer Hook-Ups:** New sewer hook-ups indicate that new construction is ready for occupancy. A large number of residential housing hook-ups follow a large number of previously issued building permits. In November 2017, there were 80 new residential hook-ups and 1 commercial/industrial hook-up.

[illegible]

|                         | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| FY2017-18 Comm. & Ind.  | 2   | 2   | 1   | 2   | 1   |     |     |     |     |     |     |     |
| FY2017-18 Residential   | 83  | 56  | 65  | 59  | 80  |     |     |     |     |     |     |     |
| <b>FY2017-18 Totals</b> | 85  | 143 | 209 | 270 | 430 |     |     |     |     |     |     |     |
| FY2016-17 Comm. & Ind.  | 2   | 1   | 2   | 2   | -   | -   | 1   | -   | 1   | 1   | 1   | -   |
| FY2016-17 Residential   | 41  | 61  | 45  | 39  | 40  | 25  | 31  | 40  | 39  | 21  | 36  | 36  |
| <b>FY2016-17 Totals</b> | 43  | 105 | 152 | 193 | 233 | 258 | 290 | 330 | 370 | 392 | 429 | 465 |

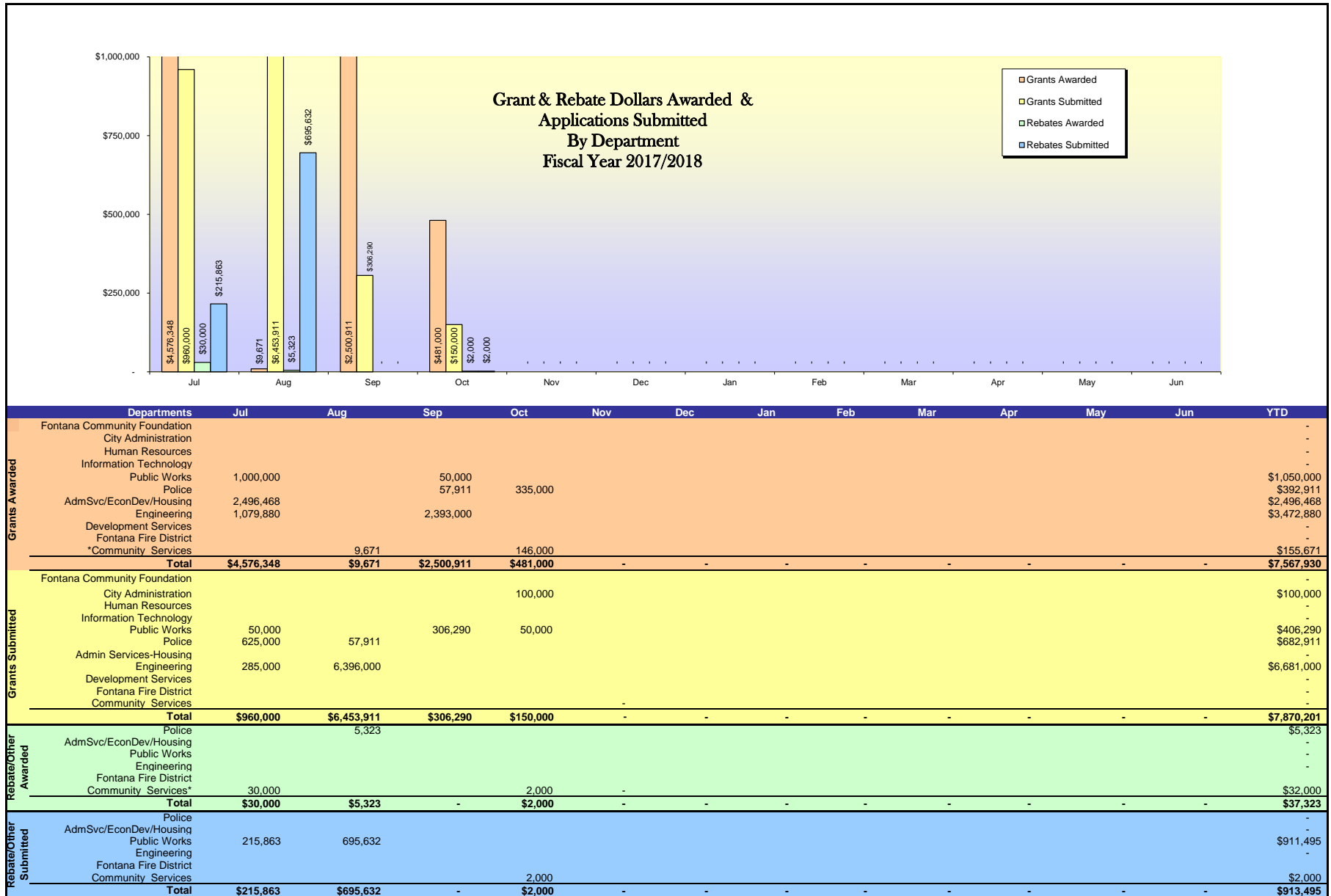
## Capital Reinvestment Fund #601

Fund Description: The Capital Reinvestment Fund was established in May 1998 to separate General Fund allocations for capital projects from operating funds. Its mission is to implement the City Council goal to invest 10% of the annual General Fund appropriations into discretionary infrastructure projects as defined in the Seven-Year Capital Improvement Program. Revenue Source: The Capital Reinvestment Fund's main source of revenue is the General Fund. In the past 15 fiscal years, Capital Projects actual expenditures have totaled **\$195,342,920** through June 30, 2017

|                        |                                     | As of November 30, 2017 |               |              |                  | Project |
|------------------------|-------------------------------------|-------------------------|---------------|--------------|------------------|---------|
| Job Number             | Description                         | Capital Budget          | Actuals       | Encumbrances | Remaining Budget | Notes   |
| Development Services   |                                     |                         |               |              |                  |         |
| 9325199601             | Valley Blvd Transition District     | 275,000                 | 589           | -            | 274,411          |         |
| 9332200601             | General Plan                        | 1,784,226               | 1,770,424     | 11,832       | 1,970            |         |
| Engineering            |                                     |                         |               |              |                  |         |
| 9308700601             | I-10/Cherry Interchange             | 264,413                 | 111,100       | -            | 153,313          |         |
| 931150X601             | Sawtooth Project                    | 2,800,619               | 2,291,526     | 10,884       | 498,209          |         |
| 9329700601             | Sierra at Metrolink Crossing        | 98,180                  | 30,230        | -            | 67,950           |         |
| 9334900601             | Auto Center Monument                | 1,000,000               | 36,331        | 69,122       | 894,547          |         |
| 9391700601             | I-15/Duncan Canyon                  | 1,543,041               | 1,385,881     | -            | 157,160          |         |
| Information Technology |                                     |                         |               |              |                  |         |
| 9102100601             | ERP System Replacement              | 1,000,000               | -             | -            | 1,000,000        |         |
| Public Works           |                                     |                         |               |              |                  |         |
| 9410301601             | Pavement Rehabilitation             | 34,407,108              | 30,889,706    | 415,922      | 3,101,480        |         |
| 9412400601             | San Bernardino Ave Paving - 2 Party | 8,440,800               | 7,379,786     | -            | 1,061,014        |         |
| 9432600601             | Sidewalk Rehab Projct               | 1,100,000               | 466,345       | 75,699       | 557,956          |         |
| 9433600601             | Storm Drain System Conversion       | 300,000                 | -             | -            | 300,000          |         |
|                        | Total:                              | \$ 53,013,387           | \$ 44,361,918 | \$ 583,459   | \$ 8,068,010     |         |

## Grants and Rebates

The City is aggressively pursuing Grant money as a source to fund projects throughout the City. The purpose of this graph and related information is to report on a monthly and year to date basis the status of grants and rebates that have been awarded during the fiscal year 2017/2018, as well as applications that have been submitted.



\* Community Services is expected to receive reimbursements of **\$3,419,250** for the 2017-2018 fiscal year from the Fontana Unified School District Prop. 49 After School Education and Safety (ASES) program.

Note: Amounts above include grants awarded in this Fiscal Year. These figures do not include any carryover funds or multi-year grants awarded in prior fiscal years.

| GRANTS AWARDED   |                |        |                |                    |
|--|----------------|--------|----------------|--------------------|
| Grant Name   | Funding Source | Fund # | Date           | Amount             |
| <b>Fontana Community Foundation</b>  |                |        |                |                    |
| <b>Human Resources</b>   |                |        |                |                    |
| <b>Information Technology</b>  |                |        |                |                    |
| <b>Public Works</b>  |                |        |                |                    |
| CA Depts. Of Parks and Recreation - 2016 Youth Soccer Program (Central City) | STATE          | 301    | JULY 2017      | \$1,000,000        |
| SBCTA TDA Article 3 Maintenance - AB Miller High School Sidewalk Repairs     | COUNTY         | 301    | SEPTEMBER 2017 | \$50,000           |
| <b>Police</b>  |                |        |                |                    |
| 2017 Edward Byrne Memorial Justice Grant (JAG)                               | FEDERAL        | 321    | SEPTEMBER 2017 | \$57,911           |
| OTS Selective Traffic Enforcement Program (STEP) 2017-18                     | STATE          | 225    | OCTOBER 2017   | \$335,000          |
| <b>Administrative Services/Economic Development/Housing</b>                  |                |        |                |                    |
| Community Development Block Grant (CDBG) Program 17/18                       | FEDERAL        | 362    | JULY 2017      | \$1,849,155        |
| HOME Investment Partnerships Program (HOME) 17/18                            | FEDERAL        | 363    | JULY 2017      | \$477,403          |
| Emergency Solutions Grant (HESG) Program 17/18                               | FEDERAL        | 362    | JULY 2017      | \$169,910          |
| <b>Engineering</b>   |                |        |                |                    |
| 2016 Earmark Repurposing Appropriation Act                                   | FEDERAL        | 301    | JULY 2017      | \$1,079,880        |
| ATP Safe Routes to Schools Project   | STATE          | 301    | SEPT 2017      | \$1,918,000        |
| SBCTA TDA Article 3 SRTS Alder Middle School                                 | COUNTY         | 301    | SEPT 2017      | \$250,000          |
| Systemic Safety Analysis Report Program                                      | STATE          | 301    | SEPT 2017      | \$225,000          |
| <b>Development Services</b>  |                |        |                |                    |
| <b>Fontana Fire District</b>   |                |        |                |                    |
| <b>Community Services</b>  |                |        |                |                    |
| AARP Community Challenge Grant   | PRIVATE        | 101    | AUGUST 2017    | \$9,671            |
| FTA Section 5310 Grant Funding FY2016/17                                     | FEDERAL        | 301    | OCTOBER 2017   | \$146,000          |
| Total through June 2018  |                |        |                | <b>\$7,567,930</b> |

| GRANT APPLICATIONS SUBMITTED   |         |     |                |                    |
|--|---------|-----|----------------|--------------------|
| <b>Fontana Community Foundation</b>                                      |         |     |                |                    |
| <b>City Administration</b>   |         |     |                |                    |
| Bloomberg Philanthropies Mayor's Challenge                               | PRIVATE | 101 | OCTOBER 2017   | \$100,000          |
| <b>Human Resources</b>   |         |     |                |                    |
| <b>Information Technology</b>  |         |     |                |                    |
| <b>Public Works</b>  |         |     |                |                    |
| SBCTA TDA Article 3 Maintenance - AB Miller High School Sidewalk Repairs | COUNTY  | 301 | JULY 2017      | \$50,000           |
| SCE Charge Ready Program   | PRIVATE | 103 | SEPTEMBER 2017 | \$306,290          |
| US Soccer Foundation Safe Places to Play                                 | PRIVATE |     | OCTOBER 2017   | \$50,000           |
| <b>Police</b>  |         |     |                |                    |
| 2017 DOJ COPS Hiring Grant   | FEDERAL | 101 | JULY 2017      | \$625,000          |
| 2017 Edward Byrne Memorial Justice Grant (JAG)                           | FEDERAL | 321 | AUGUST 2017    | \$57,911           |
| <b>Administrative Services/Economic Development/Housing</b>              |         |     |                |                    |
| <b>Engineering</b>   |         |     |                |                    |
| SBCTA Transit Stop Access Improvements                                   | COUNTY  | 301 | JULY 2017      | \$35,000           |
| SBCTA TDA Article 3 SRTS Alder Middle School                             | COUNTY  | 301 | JULY 2017      | \$250,000          |
| ATP San Sevaine Trail Ph. 2  | STATE   | 301 | AUGUST 2017    | \$4,478,000        |
| ATP Safe Routes to Transit Project                                       | STATE   | 301 | AUGUST 2017    | \$1,918,000        |
| <b>Development Services</b>  |         |     |                |                    |
| <b>Fontana Fire District</b>   |         |     |                |                    |
| <b>Community Services</b>  |         |     |                |                    |
| Total through June 2018  |         |     |                | <b>\$7,870,201</b> |

## Rebates, Donations & other Awards Detail

City of Fontana, Financial Performance Report

| Awarded   |                |         |              |                    |                     |
|---|----------------|---------|--------------|--------------------|---------------------|
| Name  | Funding Source | Fund #  | Date         | Cash Amount        | Value Amount        |
| <b>Information Technology</b>                               |                |         |              |                    |                     |
| <b>Public Works</b>   |                |         |              |                    |                     |
| <b>Police</b>   |                |         |              |                    |                     |
| National Night Out - Palm Springs Aerial Tramway            |                |         | AUGUST 2017  |                    | \$52                |
| National Night Out - Medieval Times Dinner & Tournament     |                |         | AUGUST 2017  |                    | \$124               |
| National Night Out - Laser Island                           |                |         | AUGUST 2017  |                    | \$90                |
| National Night Out - LA County Fair                         |                |         | AUGUST 2017  |                    | \$56                |
| National Night Out - Ontario Improv                         |                |         | AUGUST 2017  |                    | \$160               |
| National Night Out - Morongo Casio & Resort                 |                |         | AUGUST 2017  |                    | \$62                |
| National Night Out - IHOP                                   |                |         | AUGUST 2017  |                    | \$120               |
| National Night Out - San Manuel Casio                       |                |         | AUGUST 2017  |                    | \$50                |
| National Night Out - Fiesta Village                         |                |         | AUGUST 2017  |                    | \$52                |
| National Night Out - Walgreens                              |                |         | AUGUST 2017  |                    | \$120               |
| National Night Out - Ram's Organization                     |                |         | AUGUST 2017  |                    | \$200               |
| National Night Out - Sam's Club                             |                |         | AUGUST 2017  |                    | \$25                |
| National Night Out - San Bernardino Symphony Orchestra      |                |         | AUGUST 2017  |                    | \$120               |
| National Night Out - Titan Industrial Metal Corp            |                |         | AUGUST 2017  | \$250              |                     |
| National Night Out - Center Stage                           |                |         | AUGUST 2017  |                    | \$94                |
| National Night Out - Fontana Recycling Center               |                |         | AUGUST 2017  | \$200              |                     |
| National Night Out - Target                                 |                |         | AUGUST 2017  | \$500              |                     |
| National Night Out - Gold Coast Las Vegas                   |                |         | AUGUST 2017  |                    | \$300               |
| National Night Out - Bakers Drive Thru                      |                |         | AUGUST 2017  |                    | \$50                |
| National Night Out - Dave & Busters                         |                |         | AUGUST 2017  |                    | \$40                |
| National Night Out - Staples                                |                |         | AUGUST 2017  |                    | \$2,359             |
| National Night Out - Trader Joe's                           |                |         | AUGUST 2017  |                    | \$50                |
| National Night Out - Costco                                 |                |         | AUGUST 2017  |                    | \$100               |
| National Night Out - Bimbo Bakeries USA                     |                |         | AUGUST 2017  |                    | \$50                |
| National Night Out - SBC-More                               |                |         | AUGUST 2017  |                    | \$25                |
| National Night Out - Roberto Perea                          |                |         | AUGUST 2017  |                    | \$50                |
| National Night Out - Army Recruiters                        |                |         | AUGUST 2017  |                    | \$25                |
| <b>Administrative Services/Economic Development/Housing</b> |                |         |              |                    |                     |
| <b>Engineering</b>  |                |         |              |                    |                     |
| <b>Fontana Fire District</b>                                |                |         |              |                    |                     |
| <b>Community Services</b>                                   |                |         |              |                    |                     |
| Fontana Foundation of Hope                                  | PRIVATE        | 101     | JULY 2017    | \$30,000           |                     |
| 2018 Fontana Car Show - Seidner's Collision Center          | PRIVATE        | 101     | OCTOBER 2017 | \$2,000            |                     |
| Total through June 2018                                     |                |         |              | <u>\$32,950</u>    | <u>\$4,373</u>      |
| <b>Applications Submitted</b>                               |                |         |              | <b>Cash Amount</b> | <b>Value Amount</b> |
| <b>Information Technology</b>                               |                |         |              |                    |                     |
| <b>Public Works</b>   |                |         |              |                    |                     |
| SCE Charge Ready Program                                    | PRIVATE        |         | AUGUST 2017  | \$30,632           |                     |
| SBREP Street Light LED Retrofit Incentive (LS-1)            | AGENCY         |         | AUGUST 2017  | \$665,000          |                     |
| SCE HVAC Optimization Program                               | AGENCY         |         | JULY 2017    | \$109,944          |                     |
| City Owned LED Street Light Conversion (LS-2)               | AGENCY         | 602/281 | JULY 2017    | \$105,919          |                     |
| <b>Police</b>   |                |         |              |                    |                     |
| <b>Administrative Services/Economic Development/Housing</b> |                |         |              |                    |                     |
| <b>Engineering</b>  |                |         |              |                    |                     |
| <b>Fontana Fire District</b>                                |                |         |              |                    |                     |
| <b>Community Services</b>                                   |                |         |              |                    |                     |
| Seidner's Collision Center                                  | PRIVATE        | 101     | OCTOBER 2017 | \$2,000            |                     |
| Total through June 2018                                     |                |         |              | <u>\$913,495</u>   | <u>\$0</u>          |

## Development Services Organization Customer Service Quality Assurance

*Each month the Development Services Organization sends 150 surveys to a random sampling of customers. There were 12 survey cards received in November*

*The surveys request a rating of the level of customer assistance that was received.*

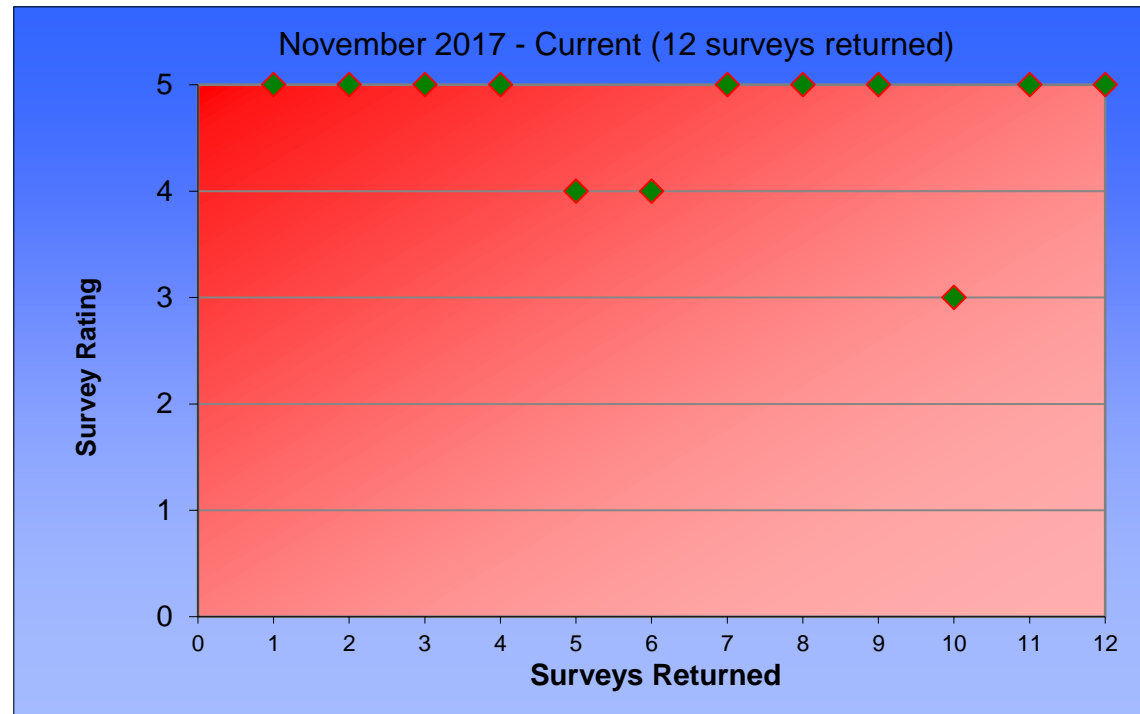
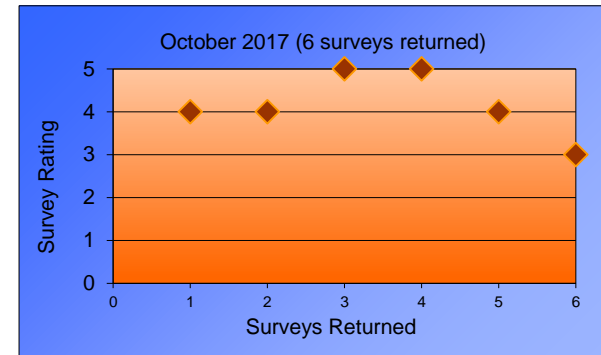
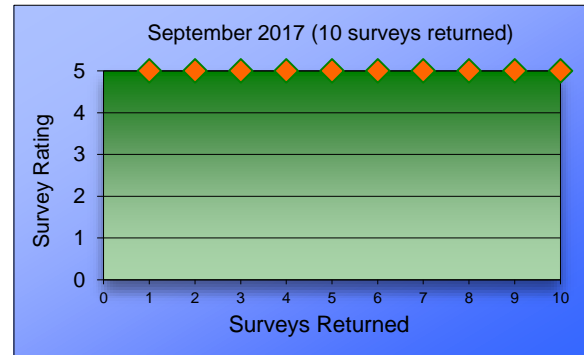
*A rating of 1 is below expectations.*

*A rating of 5 is above expectations.*

*The survey also invites the customer to comment on the service that was received.*

*The following charts summarize the responses received.*

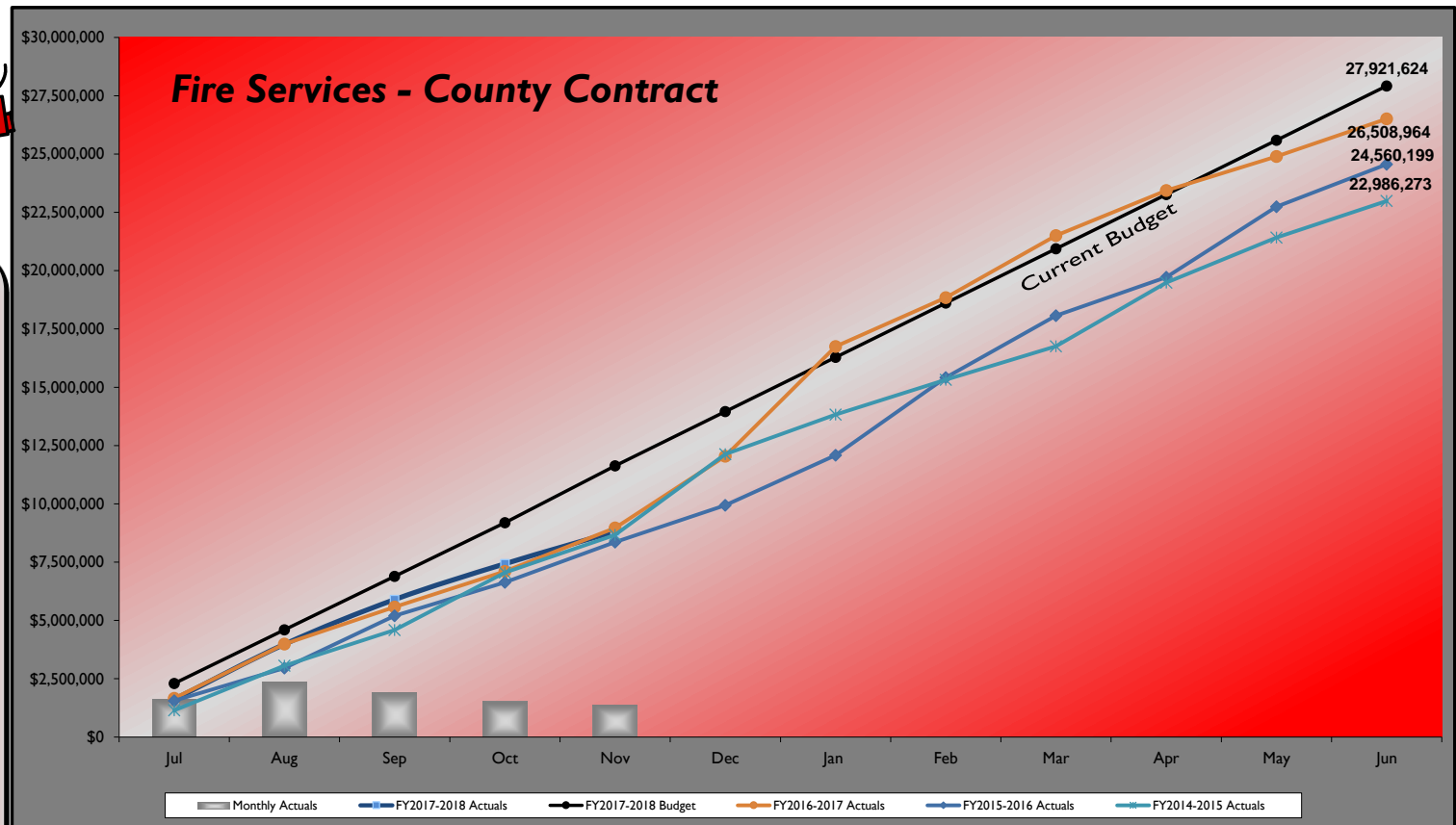
*The Development Services front counter staff assisted 1,721 customers in November which equates to 96 customers per day.*





As of November 30, 2017, Fire has spent 31.57% of their annual contract compared to a target of 41.67%.

**SIGNIFICANT ITEMS:**



| Expenditure Categories   | Jul          | Aug          | Sep          | Oct          | Nov          | Dec        | Jan        | Feb        | Mar        | Apr        | May        | Jun        |
|--------------------------|--------------|--------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|------------|------------|
| Salaries & Benefits      | \$ 1,473,732 | \$ 2,376,649 | \$ 1,555,418 | \$ 1,512,016 | \$ 1,268,714 |            |            |            |            |            |            |            |
| Operating Expenses       | 9,974        | (1,067)      | 283,104      | 3,238        | 48,874       |            |            |            |            |            |            |            |
| Station Expenses         | 131,539      | (14,741)     | 75,836       | 16,433       | 66,703       |            |            |            |            |            |            |            |
| Fire Prevention Services | 2,200        | 751          | 4,221        | 535          | -            |            |            |            |            |            |            |            |
| Admin Overhead           | -            | -            | -            | -            | -            |            |            |            |            |            |            |            |
| Monthly Actuals          | \$ 1,617,445 | \$ 2,361,592 | \$ 1,918,579 | \$ 1,532,222 | \$ 1,384,291 |            |            |            |            |            |            |            |
| FY2017-2018 Actuals      | 1,617,445    | 3,979,037    | 5,897,616    | 7,429,838    | 8,814,129    |            |            |            |            |            |            |            |
| FY2017-2018 Budget       | 2,326,802    | 4,653,604    | 6,980,406    | 9,307,208    | 11,634,010   | 13,960,812 | 16,287,614 | 18,614,416 | 20,941,218 | 23,268,020 | 25,594,822 | 27,921,624 |
| FY2016-2017 Actuals      | 1,663,276    | 3,988,560    | 5,580,779    | 7,104,784    | 8,965,576    | 12,045,128 | 16,747,725 | 18,845,210 | 21,505,536 | 23,432,055 | 24,893,599 | 26,508,964 |

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