



City of Fontana

Financial Performance Report

For the Month Ending March 31, 2018

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May 8, 2018

Executive Summary

Cash Balances:

The City's General Fund cash balance is currently in a favorable position at \$8.7 million, decreasing \$0.7 million from February's month-end. March 2018's cash balance is \$2.6 million lower than March 2017's cash balance.

Development Activity:

Residential development construction activity through March totals 218 single family dwelling (SFD) permits (47.5% of the budget of 459 SFDs). Last fiscal year a total of 559 SFDs permits were issued.

Revenues:

General Fund revenues through March 2018 are \$4.7 million higher than March 2017. Revenues are at **60.8%** of the current annual budget compared to a target of 75%, lagging primarily due to the Property Tax In-Lieu which delays receipt of a large portion of the Property Tax. Development related revenues have achieved **64.8%** of their annual budget.

Expenditures:

Expenditures for the fiscal year are under budget at **68.7%** compared to a target of 75%.

Investment Report:

The City's investments, through March 2018, have had a rate of return averaging **1.39%**; the City's investment policy benchmark of the "Two-Year Treasury Note" had a return of **1.65%**.

Special Reports:

Economic Development (page 26): In March, the City issued 111 new business licenses and has a total of 9,027 active businesses as of March 31st. Also in March, there were 17 residential dwellings ready for occupancy based on the number of new sewer hook-ups.

Capital Reinvestment Fund (page 27): For the fifteen years ending June 30, 2017, the City of Fontana expended \$195.3 million from the General Fund on capital improvement projects throughout the City. As of March 2018 \$7.4 million of General Fund money is budgeted in this fund on various improvement projects throughout the City. This excludes Non-General fund sources.

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Report Introduction

The following serves as an introduction to the Goals, Scope and Contents of this report.

Goals:

Consistent with the City Council Goals of:

To Operate in a Businesslike Manner; To Practice Sound Fiscal Management; and To Increase Citizen Involvement.

This general-purpose “User Friendly” financial report is designed to meet the following objectives:

To provide concise information needed to gain a fair understanding of the City’s financial position, results of operations and cash flows;

To serve as the critical link between accounting systems and the users they are designed to serve; and

To serve as an early warning document to indicate unfavorable financial events.

Scope:

Initially, this report’s primary focus is on the fiscal events of the City’s General Fund. This focus will be expanded to other financial activities of the City funds as they occur and this report matures. Current year, monthly and fiscal-year-to-date (F-Y-T-D) information is provided on all charts and prior year data is provided in those areas where trend analysis is applicable. This report is not a substitute for the Comprehensive Annual Financial Report (CAFR).

Frequency:

This report will be published monthly.

Contents:

This report consists of various sections as detailed on the previous page. Each schedule within these sections contains descriptive information about the schedule. Some of these reports contain graphs to aid the reader. These graphs include a current year and two prior year trend lines and, where available, a five-year averages trend line. These trend lines provide a meaningful comparison of current year data.

Other Focus Features: Periodically, special reports will appear highlighting such fiscal areas as debt, cost allocation, long range fiscal plans, etc.

Contacts...Questions...Suggestions:

Call Lisa Strong, Management Services Director/Deputy City Treasurer...350-7671.

Prepared by Dawn Brooks

General Fund Cash Balance and Cash Available

Cash Balance

Similar to a personal bank account, the City's "Cash Balance" is the amount of money in the bank at a certain date.

March's ending cash balance reflects a decrease of \$0.7 million as compared to February's ending balance.

Available Cash

When other funds temporarily "borrow" money from the General Fund, the remaining amount is called "Cash Available".

The City's General Fund "Cash Available" decreased by \$1.1 million since February. Other funds have temporarily borrowed **\$2,444,870** from the General Fund to offset **negative cash** balances. This advance is primarily attributable to: After School Programs **\$1,359,656**, Sewer Capital Project **\$389,115**, Measure I 2010-2040 Reimb **\$382,140**, Federal Law Enforcement Block Grant **\$249,959** and Fire District Grants **\$64,000**.

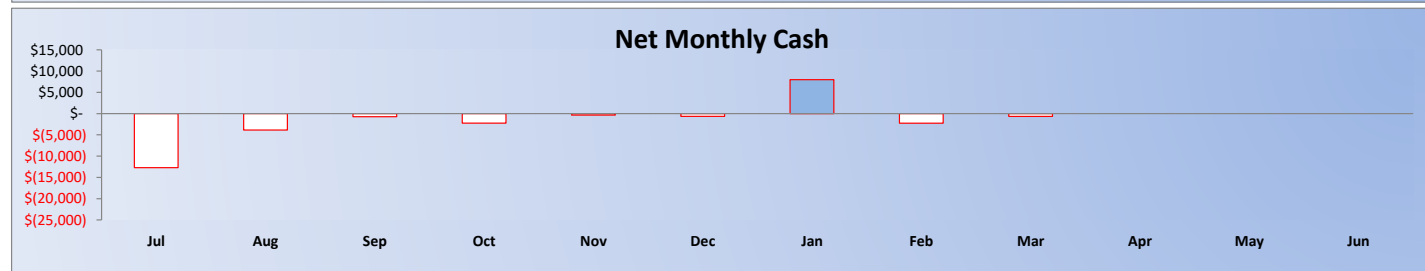
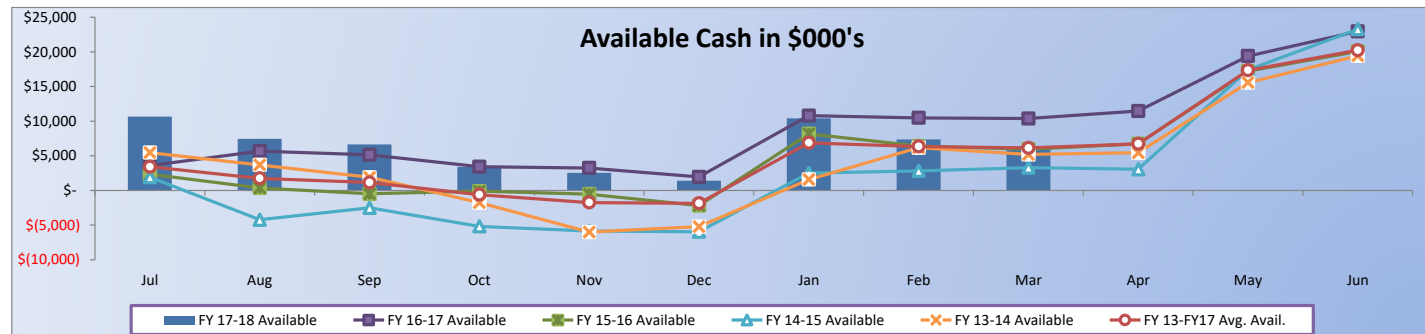
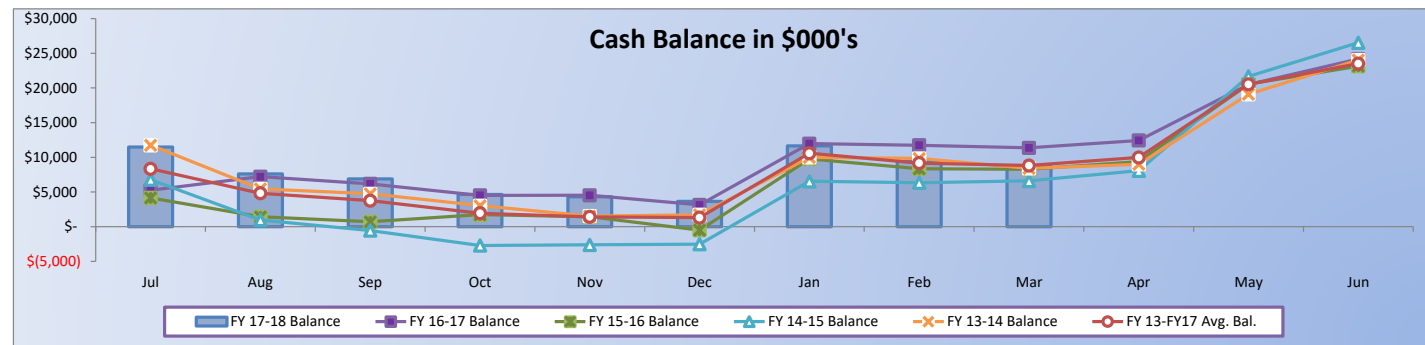
Repayments to the General Fund will be made as funds become available.

Net Monthly Cash

The "Net Monthly Cash" (blue columns) is the difference between the monthly revenues and expenditures.

Occasionally, more expenditures will be paid than revenues received during the month. When this occurs, the column drops below the zero line and turns **white**. If this situation were continuous, a cash flow problem would develop.

See page 20 for a listing of all funds with negative cash.



General Fund Cash	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Net Monthly Cash	\$ (12,709)	\$ (3,864)	\$ (726)	\$ (2,237)	\$ (343)	\$ (644)	\$ 7,992	\$ (2,249)	\$ (656)			
FY 17-18 Balance	11,474	7,610	6,884	4,647	4,304	3,660	11,652	9,403	8,747			
FY 17-18 Available	10,666	7,446	6,659	3,419	2,548	1,411	10,402	7,364	6,303			
FY 16-17 Balance	5,245	7,214	6,180	4,518	4,532	3,143	11,982	11,742	11,362	12,436	20,516	24,183
FY 16-17 Available	3,607	5,670	5,150	3,420	3,240	1,964	10,800	10,479	10,379	11,465	19,393	22,958

Development Activity . . . Residential

Residential Development activity often acts as a barometer of local economic conditions. The **brown thick line** on the chart represents last year's building activity within the City. This year's activity is represented by the **solid thick blue line**.

In March, the City issued **17** SFD building permits.

The following are all located north of Foothill and east of Interstate 15. The West End Development, West Gate, Summit Heights, Landings, Rancho Fontana, Sierra Lakes, Walnut Village, Northgate, Citrus Heights North (3), Bellgrove II, Fontana Star, Morningside, Stratham Homes, Promenade, Providence Point and Sierra Crest.

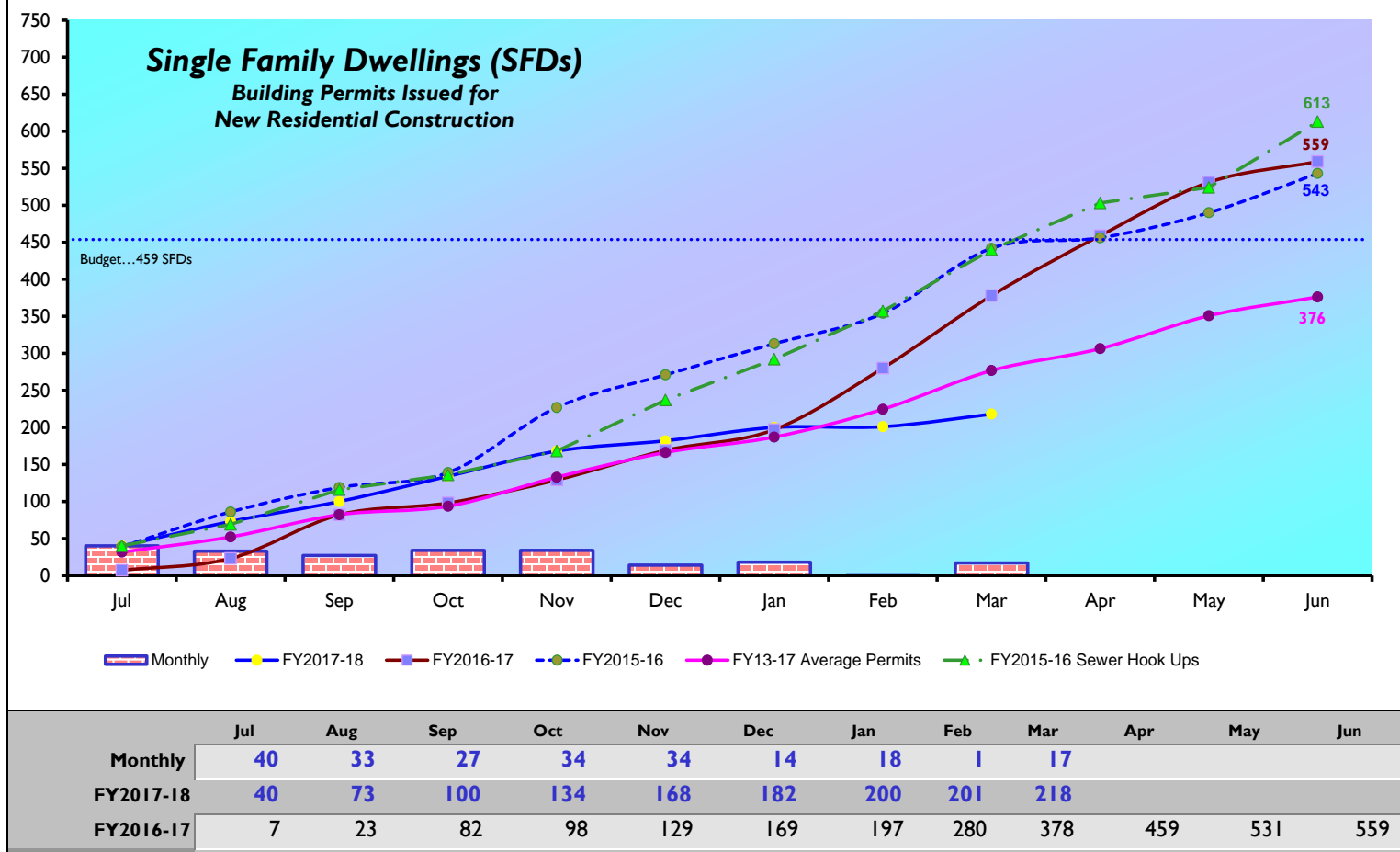
The Hunter's Ridge Development and Coyote Canyon Development are located north of Interstate 15.

The Country Club Estates Development and Sycamore Hills are located south of the Interstate 10 Fwy and east of Sierra Avenue.

The Southridge Development is located south of the Interstate 10 Fwy and west of Sierra Ave.

There was **14** permit issued in the City Wide & In-Fill Area, of which (**1**) was issued to independently owned property.

Certificates of Occupancy: New sewer hook-ups (FYTD 483) indicate that new construction is ready for occupancy. A large number of residential housing hook-ups follow a large number of previously issued building permits.



Specific Plan Developments Fiscal Y-T-D . . .

Bellgrove II												
California Landings												
City Wide					142							
Citrus Heights				3								
Country Club Estates												
Coyote Canyon												
Fontana Star												
Hunter's Ridge												
Landings												
Morningside												
New West												
Northgate												
Promenade									59			
Providence Point												
Rancho Fontana												
Sierra Crest												
Southridge												
Stratham Group												
Summit Heights												
Sycamore Hills												
Walnut Village										14		
West End												

...218

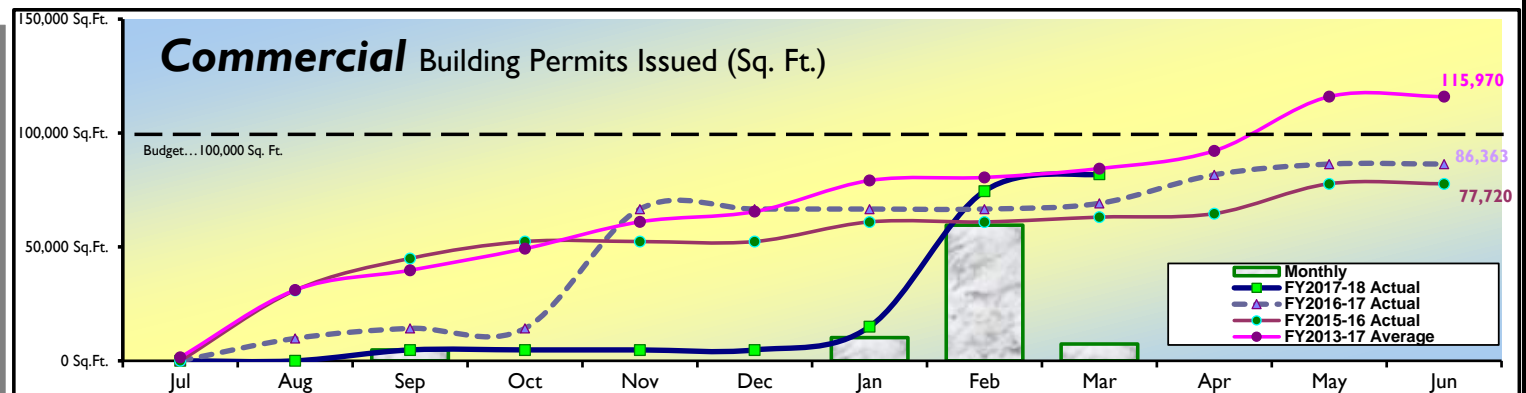
Development Activity . . . Commercial & Industrial

Commercial and Industrial Development activity, similar to residential development, acts as a barometer of the local economic conditions. New activity in these development categories initially creates construction jobs and ultimately provides for a permanent employment base for the community.

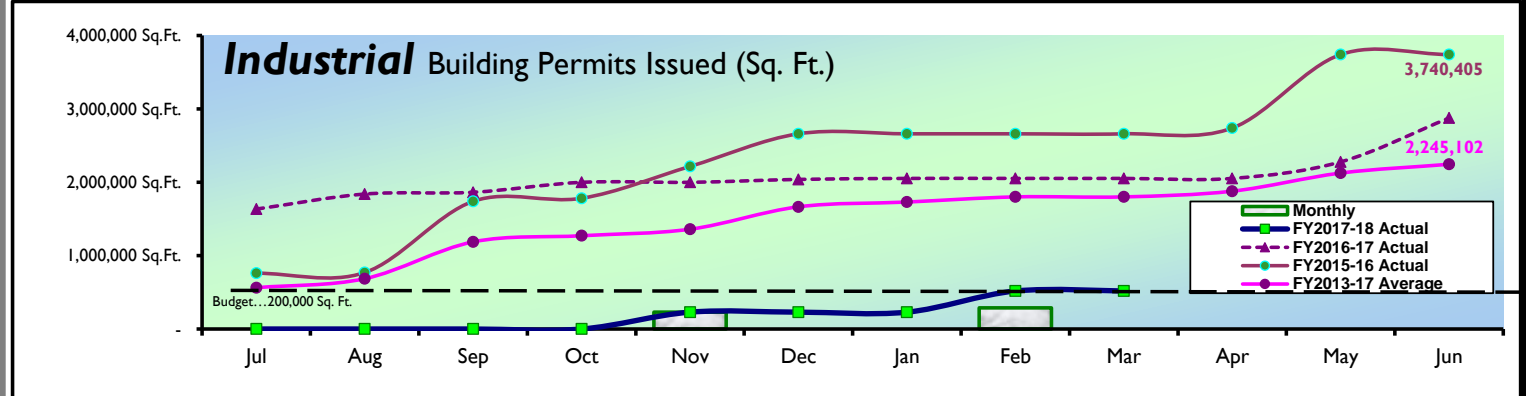
Development activity over the past several years has been light as the industry has sought existing vacant buildings. As these existing structures become occupied and the vacancy rate diminishes, new development activity starts to increase.

The City issued **1** commercial building permits in March.

The City issued **0** new industrial building permits in March.



Notes: July - none. August - none. September - 4,784 sq. ft. truck sales building @ 14675 Valley Blvd. October - none. November - none. December - none. January - 10,191 sq. ft. medical office building @ 16423 Sierra Lakes Pkwy. February - 5 permits issued for a total of 59,550 sq. ft. of restaurant and retail space at 16918-16984 South Highland Ave. March - 1,877 sq. ft. dental office @ 16540 Merrill Ave., 5,505 sq. ft. automatic carwash @ 14564 Foothill Blvd.



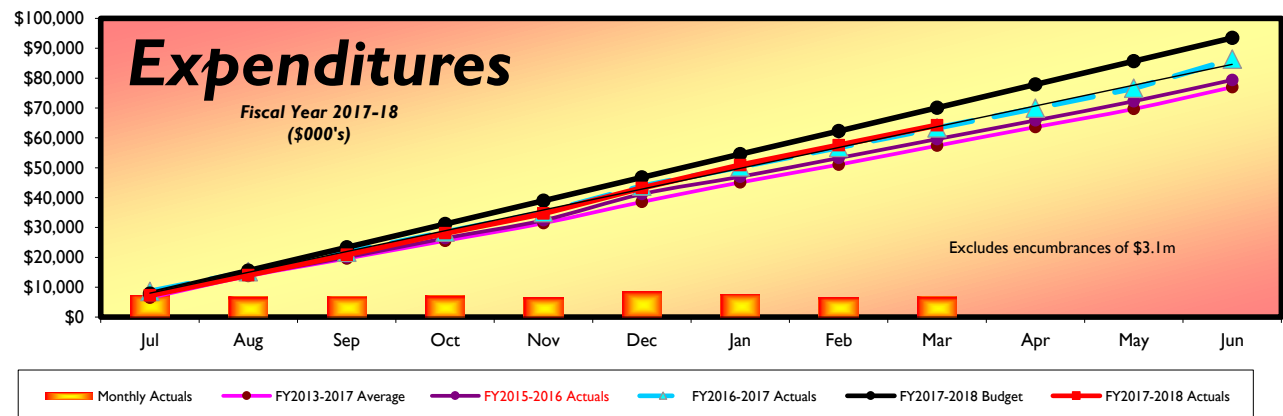
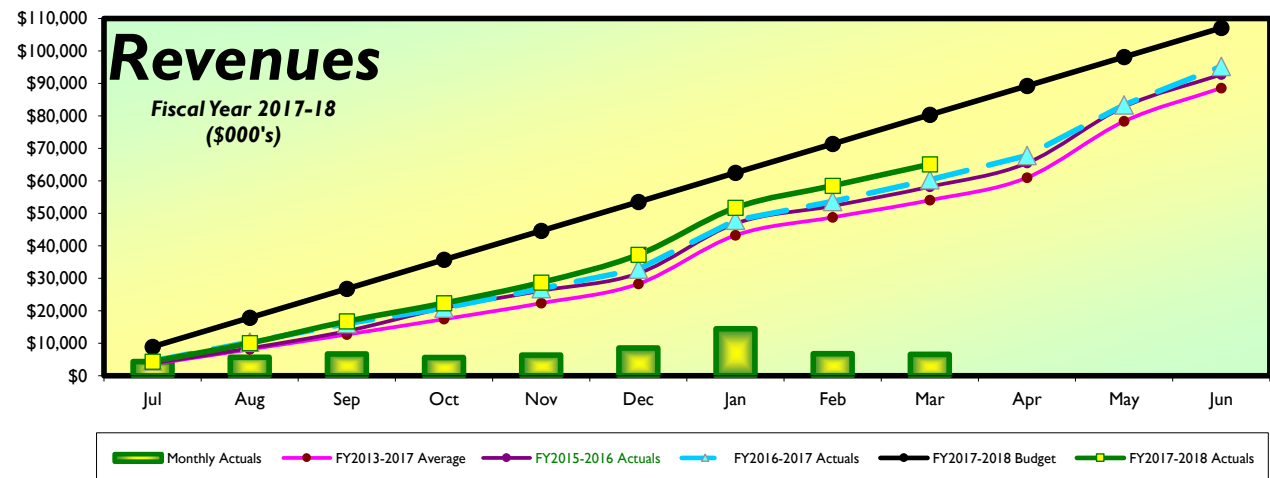
Notes: July - none. August - none. September - none. October - none. November - 229,810 sq. ft. tilt-up warehouse @ 11275 Banana Ave. December - none. January - none. February - 288,215 sq. ft. tilt-up building @ 16171 Santa Ana Ave. March - none.

General Fund Financial Summary

The **General Fund** is comprised of such general revenue sources as taxes, fines, licenses and fees. The fund provides for such services as Public Safety, Recreation, Legislative and City Administration. The use of money in this fund is generally not restricted to specific services and projects as is the case with other city funds.

Revenues - The **green solid line** on the adjacent chart, shows that the General Fund revenues are **60.8%** of the annual budget. Year-to-date total revenue is \$4.7 million higher than last year's revenue levels through March's month-end.

Expenditures - The **red solid line** represents the General Fund expenditures actually paid and do not include \$3.1 million of encumbrances (commitments made and agreed to be paid after obligations are fulfilled). The City's operating departments are on course with their expenditure plans. Additional details by department are listed on page 9.



Revenues

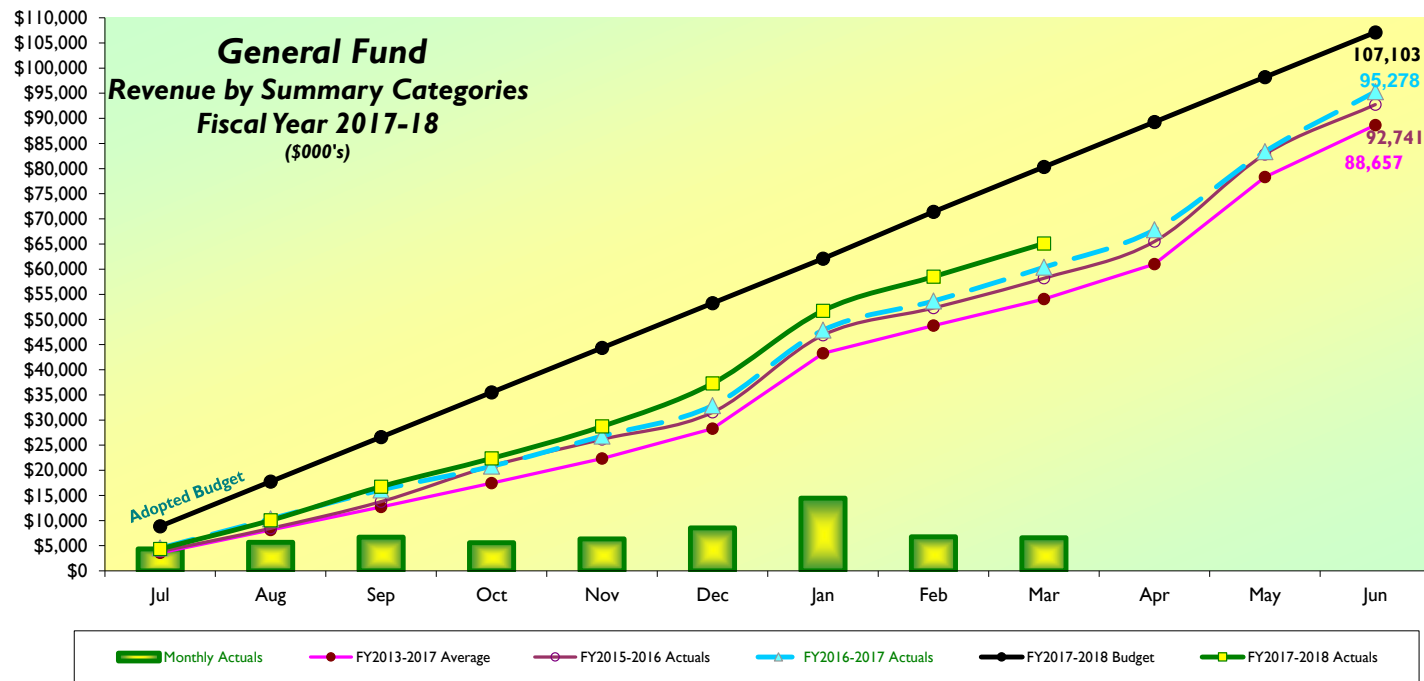
The General Fund's 140+ revenue accounts are categorized by like types of activity on the adjacent chart. In general, revenues can be further summarized into Taxes, Fees, State Subventions and other revenues.

Over one-half of the City's General Fund revenues are derived from taxes. The top two budgeted tax revenue sources are Sales Tax (36% - \$38.6 million), and Property Tax (22% - \$23.7 million).

Through March 2018, the General Fund's actual revenues received are **60.8%** of the annual budget amount.

Development related revenues have achieved **64.8%** of their annual revenue budget. During January, construction permits were issued for **17** additional home.

MVLF revenues are being significantly affected by the economic downturn. State charges have grown far in excess of VLF collections. While state charges increased at about 10% per year, actual revenue collections have been declining. This decline, together with the State charges has caused a cash flow issue in recent months in which, following state charges, there were zero funds left to allocate to cities. All legislation efforts to restore the MVLF for the annexation areas within the City have failed.



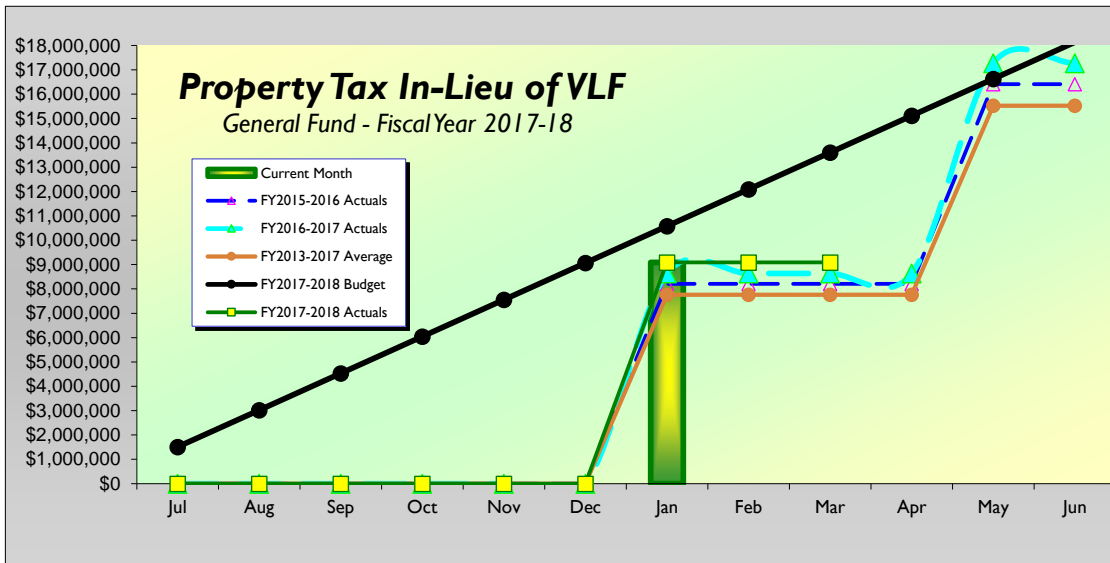
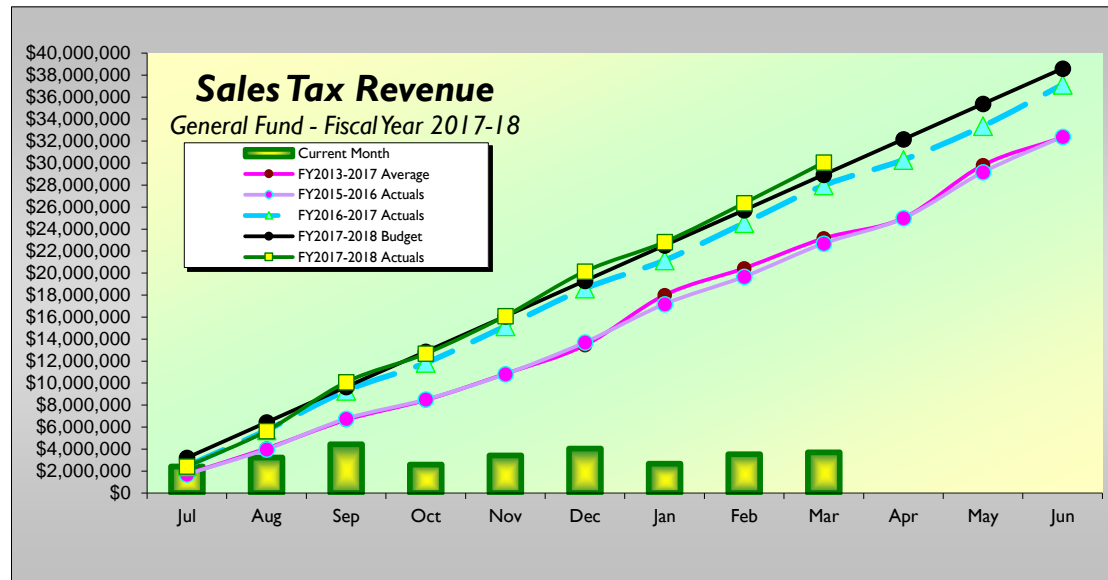
Revenues													Prior Yr		
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total FYTD	Budget	Actuals
Sales Tax	\$ 2,420	\$ 3,234	\$ 4,438	\$ 2,592	\$ 3,422	\$ 4,047	\$ 2,672	\$ 3,534	\$ 3,703				\$ 30,062	\$ 38,600	\$ 37,136
Business Tax	336	470	481	693	402	218	1,035	492	897				5,024	6,400	6,454
Property Tax	-	-	108	-	488	1,797	9,494	341	87				12,315	23,700	21,676
Franchise Fees	187	578	281	156	684	325	169	704	463				3,547	6,800	6,349
Motor Veh. In-Lieu	-	-	-	-	-	-	-	112	-				112	100	94
Development	437	492	470	973	617	668	263	551	549				5,020	7,750	7,097
Recreation	357	280	200	212	172	125	205	223	240				2,014	3,310	3,175
Int. and Rentals	60	52	51	105	57	15	96	74	53				563	4,200	4,263
Other Revenues	491	396	571	563	421	1,264	448	529	389				5,072	14,325	7,057
Reimbursables	80	181	107	311	95	88	81	220	208				1,371	1,918	1,977
Monthly Actuals	\$ 4,368	\$ 5,683	\$ 6,707	\$ 5,605	\$ 6,358	\$ 8,547	\$ 14,463	\$ 6,780	\$ 6,589				\$ 65,100	\$ 107,103	\$ 95,278
FY2017-2018 Actuals	4,368	10,051	16,758	22,363	28,721	37,268	51,731	58,511	65,100						
FY2017-2018 Budget	8,925	17,851	26,776	35,701	44,626	53,552	62,477	71,402	80,327	89,253	98,178	107,103			
FY2016-2017 Actuals	4,545	10,341	16,088	20,801	26,814	32,869	47,861	53,662	60,376	67,820	83,368	95,278			

General Fund Revenue . . . Highlights

Two of the most significant revenue sources for the General Fund are Sales Tax and Property Tax In-Lieu of VLF. These two sources account for 53% of the estimated General Fund revenues.

Sales Tax: Sales Tax revenues, fiscal year to date, are **\$26,358,630** or **68.3%** of the annual budget of \$38,600,000.

Property Tax in-Lieu of VLF: Property Tax In-Lieu of VLF revenues to date are **\$9,090,052** or **50%** of the total annual budget of \$18,134,000. This revenue is received one-half in January & one-half in May.



The Budget Act of 2004 contains a "swap" of city and county Vehicle License fee revenues for property tax revenues effective for the FY04-05 budget year.

This act, also known as the State's "Triple Flip" includes a permanent reduction of the VLF rate from 2% to 0.65%. The VLF backfill is eliminated and replaced with a like amount of property taxes, dollar-for-dollar payable in lump-sum payments twice a year in January and May.

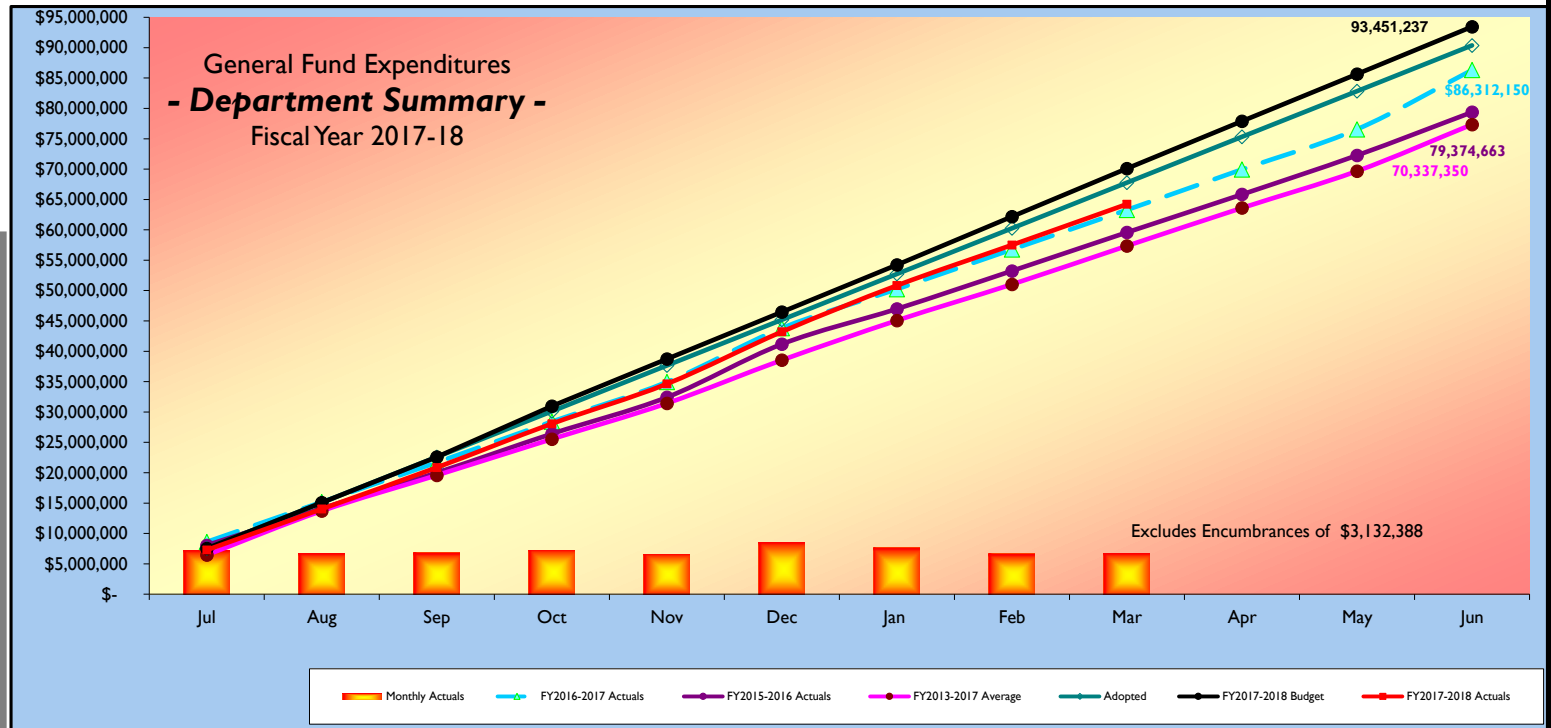
Subsequent to the FY04-05 and FY05-06 base years, each city's "property taxes in lieu of VLF" will increase in proportion to the growth in gross assessed valuation in the city.

Remaining VLF revenue is deposited in the Motor Vehicle License Fee Account. After the State administrative charges, there are zero funds left to allocate to cities.


General Fund Expenditure Summary by Department

At the end of March 2018, the Departments' expenditures are running below the estimated fiscal year to date budget as illustrated by the solid red line on the chart. These expenses do not include \$3.1 million of encumbrances.

The Departments are on track with their expenditure plans. To date, the Departments have spent 68.73% of their annual budgets compared to a target of 75.00%.



Departments	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
City Administration	\$ 123,140	\$ 161,215	\$ 219,014	\$ 109,412	\$ 194,351	\$ 217,467	\$ 164,499	\$ 132,231	\$ 196,019	\$ -	\$ -	\$ -
Human Resources	71,019	63,443	63,902	63,835	59,424	85,581	78,321	68,330	60,478	-	-	-
Administrative Svcs.	55,920	53,053	44,393	144,743	34,754	69,965	106,652	43,840	59,263	-	-	-
Community Services	1,158,421	961,551	775,260	903,020	765,342	916,387	816,484	829,099	778,918	-	-	-
Information Technology	252,805	227,652	228,745	227,053	227,723	330,574	244,975	236,700	218,681	-	-	-
Management Services	221,960	215,240	193,046	206,463	267,984	304,837	227,822	211,087	206,971	-	-	-
Office of the City Clerk	48,098	45,346	48,642	45,613	47,115	61,422	46,855	86,165	45,700	-	-	-
Development Services	92,608	61,975	61,445	62,631	62,483	93,265	66,688	61,697	66,687	-	-	-
Community Develop.	263,709	258,872	272,426	408,039	272,447	381,552	361,772	314,708	301,871	-	-	-
Engineering	191,831	203,104	197,167	195,916	195,139	266,434	219,184	230,948	214,762	-	-	-
Public Works	199,719	393,793	471,268	396,938	376,621	558,530	582,646	438,360	401,934	-	-	-
Police Department	4,593,615	4,110,814	4,261,778	4,442,874	4,056,048	5,300,343	4,699,161	4,017,698	4,174,357	-	-	-
Monthly Actuals	\$ 7,272,845	\$ 6,756,058	\$ 6,837,086	\$ 7,206,537	\$ 6,559,431	\$ 8,586,357	\$ 7,615,059	\$ 6,670,863	\$ 6,725,641			
FY2017-2018 Actuals	7,272,845	14,028,903	20,865,989	28,072,526	34,631,957	43,218,314	50,833,373	57,504,236	64,229,877			
FY2017-2018 Budget	7,787,603	15,575,206	23,362,809	31,150,412	38,938,015	46,725,619	54,513,222	62,300,825	70,088,428	77,876,031	85,663,634	93,451,237
FY2016-2017 Actuals	8,605,237	15,170,945	21,692,327	28,409,750	34,932,199	43,816,299	50,237,619	56,763,362	63,281,699	69,950,950	76,557,969	86,312,150

A background image showing a close-up, slightly blurred view of several US dollar bills, including a \$100 bill and a \$20 bill, scattered across the page.

Investment Report City of Fontana March 31, 2018

Prepared by:

A handwritten signature in dark ink, appearing to read 'Lisa A. Strong', written over a horizontal line.

Lisa A. Strong
Management Services Director
Deputy City Treasurer

Reviewed by:


A handwritten signature in dark ink, appearing to read 'Janet Koehler-Brooks', written over a horizontal line.

Janet Koehler-Brooks
City Treasurer

Contents

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- Summary of Investment Policy
 - Summary of Cash and Investments
 - Portfolio Analysis
 - Interest Rate Comparison
 - Actual to Model Comparison
 - Pooled Investments
 - Bond Investments

Summary of Investment Policy

- 
- Adopted by City Council January 24, 2017
 - Objectives: Safety, Liquidity & Yield
 - Benchmark: Two-Year Treasury Note
 - Target Duration: Two years
 - 10% of Portfolio in short-term investments
 - Requires diversification of maturities
 - Maximum maturity of five years

Summary of Cash and Investments

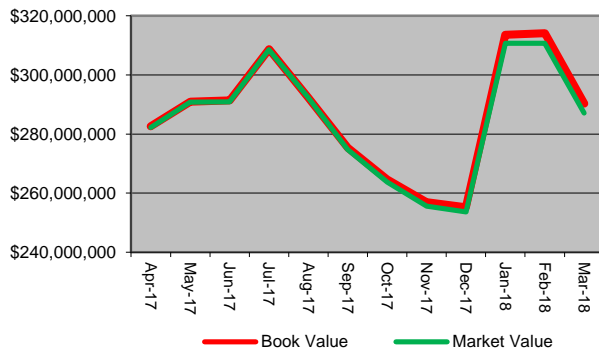
	Pooled Investments	Bond Funds	Other	Total
Money Market Funds	\$ 47,420,337.51	\$ 51,064,946.22	\$	\$ 98,485,283.73
Bankers Acceptances				0.00
Government Agency Issues	194,145,245.00			194,145,245.00
Medium-Term Notes	10,064,550.00			10,064,550.00
Local Agency Investment Fund (LAIF)	38,879,547.02			38,879,547.02
Investment Agreements		0.00		0.00
Fiscal Agent Cash Accounts		0.00		0.00
Bank of America - General Checking			1,243,034.48	1,243,034.48
Deferred Compensation Funds			28,360,861.00	28,360,861.00
Escrow Accounts			1,806.56	1,806.56
Petty Cash/Self Insurance			416,500.00	416,500.00
	<u>\$ 290,509,679.53</u>	<u>\$ 51,064,946.22</u>	<u>\$ 30,022,202.04</u>	<u>\$ 371,596,827.79</u>

This report reflects all cash and investments managed by the Management Services Department and is in conformity with the Investment Policy of the City of Fontana as approved by the City Council on January 24, 2017. The investment program herein shown provides sufficient cash flow liquidity to meet City liabilities for the next six months.

Portfolio Analysis

INVESTMENT COMPOSITION:

Original cost of investments held	\$290,509,679.53
Adjusted book value of investments held	\$290,266,268.53
Market value of investments held	\$287,101,124.51
Unrealized gain (loss) - amount	(\$3,165,144.02)
Unrealized gain (loss) - percentage	-1.09%
Weighted average portfolio life (final maturity)	1.89 years
Weighted average portfolio life (call dates)	1.89 years



Money Market Mutual Funds	16.32%
Government Agency Issues	66.83%
Medium Term Notes	3.47%
Local Agency Investment Fund (LAIF)	13.38%
	<u>100.00%</u>



RETURN ON INVESTMENTS:

	(July 1, 2017 to March 31, 2018)	Month-to-Date	Year-to-Date
Total investment earnings		\$348,263.79	\$2,985,227.34
Total realized gains (losses) on sales/calls		\$0.00	\$0.00
Total amortized premium/discount		\$198.61	\$8,720.16
Weighted average portfolio balance		\$306,349,397.27	\$287,211,116.56
Total return on investments annualized		1.34%	1.39%

COMPARATIVE MARKET RATES:

March 31, 2018

12-Month
Average

Three-Month Treasury Bills	1.73%
Six-Month Treasury Bills	1.93%
One-Year Treasury Bills	2.09%
Two-Year Treasury Notes	2.27%
Five-Year Treasury Notes	2.56%
LAIF	1.52%

HISTORICAL RATES OF RETURN:

City of Fontana

Fiscal Year 2008/09	2.87%
Fiscal Year 2009/10	2.25%
Fiscal Year 2010/11	2.20%
Fiscal Year 2011/12	1.85%
Fiscal Year 2012/13	1.07%
Fiscal Year 2013/14	1.01%
Fiscal Year 2014/15	0.97%
Fiscal Year 2015/16	1.08%
Fiscal Year 2016/17	1.15%
Fiscal Year 2017/18	1.39%

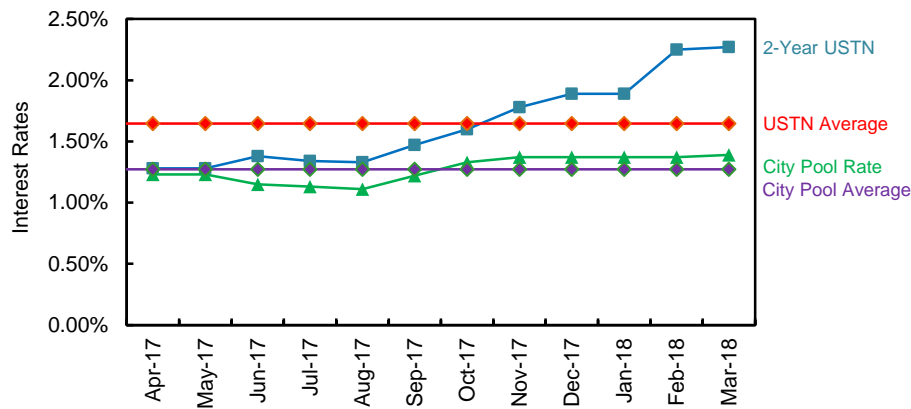
VARIANCE:	-0.93%	-0.26%
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To evaluate the performance of the City's portfolio, the Statement of Investment Policy has established the two-year treasury note as the benchmark for comparison purposes. It is expected that yields on City investments will regularly meet or exceed the benchmark; however, a variance of .50% (50 basis points) plus or minus is considered reasonable by the Investment Review Committee for evaluation purposes.

The Benchmark Rate currently exceeds the City Rate by
26 basis points.

Interest Rate Comparison

April 2017 - March 2018



	2-Year USTN	City Pool	Difference
04/30/17	1.28%	1.23%	-5 BPs
05/31/17	1.28%	1.23%	-5 BPs
06/30/17	1.38%	1.15%	-23 BPs
07/31/17	1.34%	1.13%	-21 BPs
08/31/17	1.33%	1.11%	-22 BPs
09/30/17	1.47%	1.22%	-25 BPs
10/31/17	1.60%	1.33%	-27 BPs
11/30/17	1.78%	1.37%	-41 BPs
12/31/17	1.89%	1.37%	-52 BPs
01/31/18	1.89%	1.37%	-52 BPs
02/28/18	2.25%	1.37%	-88 BPs
03/31/18	2.27%	1.39%	-88 BPs
Average	1.65%	1.27%	-37 BPs

Actual to Model Comparison

INVESTMENT PROGRAM:

The purpose of the investment program is to provide procedures which:

- 1) Adhere to the Statement of Investment Policy.
- 2) Prioritize safety and liquidity.
- 3) Determine risk and optimize return.
- 4) Provide for a system of due diligence in making investment decisions.

A "Model" investment portfolio has been developed to provide the strategic framework for managing and reporting on the investment portfolio. This model provides a system of due diligence and directs the tactical theme for how and why securities are bought and sold.

Liquidity	Actual	Model	Variance
Cash	29.71%	15.00%	14.71%
0-1 Year	3.46%	5.00%	-1.54%
Total	33.17%	20.00%	13.17%

Avg Maturity	Actual	Model	Variance
0-1 Year	33.17%	20.00%	13.17%
1-2 Years	15.14%	20.00%	-4.86%
2-3 Years	31.07%	20.00%	11.07%
3-4 Years	15.46%	20.00%	-4.54%
4-5 Years	5.16%	20.00%	-14.84%

(Based on final maturity dates)

Sector	Actual	Model	Variance
Cash	29.71%	15.00%	14.71%
Treasury/Agency	66.82%	55.00%	11.82%
Med Term Notes	3.47%	30.00%	-26.53%

Avg Maturity	Actual	Model	Variance
0-1 Year	33.17%	20.00%	13.17%
1-2 Years	15.14%	20.00%	-4.86%
2-3 Years	31.07%	20.00%	11.07%
3-4 Years	15.46%	20.00%	-4.54%
4-5 Years	5.16%	20.00%	-14.84%

(Based on call dates if market price is at a premium)

Pooled Investments

Face Value	CUSIP #	Security Description	Coupon Rate	Maturity Date	Invest Type	Purchase Date	Cost Basis	Purchase Yield	Estimated Mkt Value	Amort Prem/Disc
38,879,547		Local Agency Investment Fund	Varies		LAIF	Varies	38,879,547.02	Varies	38,879,547	0
47,420,338		BNY - Dreyfus Cash Mgmt Fund	Varies		MM	Varies	47,420,337.51	Varies	47,420,338	0
5,000,000	36962G6W9	General Electric Cap Corp	1.625%	04/02/18	MTN	05/14/13	5,057,900.00	1.379%	5,000,000	(57,835)
5,000,000	46625HJL5	JP Morgan Chase & Co	1.625%	05/15/18	MTN	05/15/13	5,006,650.00	1.597%	4,994,850	(6,486)
15,000,000	3136G4GE7	Fed Natl Mtg Assn	1.125%	11/15/19	FNMA	11/15/16	14,983,500.00	1.162%	14,726,550	7,549
15,000,000	3135G0R96	Fed Natl Mtg Assn	1.150%	11/29/19	FNMA	11/29/16	14,988,750.00	1.176%	14,726,400	5,003
14,000,000	3130A74D4	Fed Home Loan Bank	1.500%	02/03/20	FHLB	02/03/16	14,000,000.00	1.500%	13,785,240	0
15,000,000	3135G0D75	Fed Natl Mtg Assn	1.500%	06/22/20	FNMA	06/30/15	14,825,250.00	1.745%	14,709,750	96,550
15,000,000	3130A5Z77	Fed Home Loan Bank	1.830%	07/29/20	FHLB	10/29/15	15,205,245.00	1.529%	14,811,900	(205,245)
15,000,000	3134G9W37	Fed Home Loan Mtg Corp	1.450%	08/10/20	FHLMC	08/10/16	15,000,000.00	1.450%	14,659,350	0
15,000,000	3135G0H55	Fed Natl Mtg Assn	1.875%	12/28/20	FNMA	01/20/16	15,240,000.00	1.537%	14,784,150	(106,563)
15,000,000	3130ADC26	Fed Home Loan Bank	2.200%	01/29/21	FHLB	01/29/18	15,000,000.00	2.200%	14,901,600	0
15,000,000	3136G4KZ5	Fed Natl Mtg Assn	2.000%	02/23/21	FNMA	02/23/17	15,000,000.00	2.000%	14,720,100	0
15,000,000	3130ABXF8	Fed Home Loan Bank	2.000%	07/23/21	FHLB	07/28/17	15,000,000.00	2.016%	14,724,900	0
15,000,000	3130AABG2	Fed Home Loan Bank	1.875%	11/29/21	FHLB	01/27/17	14,902,500.00	2.016%	14,666,250	23,616
15,000,000	3134GB4N9	Fed Home Loan Mtg Corp	2.200%	12/08/21	FHLMC	12/08/17	15,000,000.00	2.200%	14,774,700	0
15,000,000	3134GSBV6	Fed Home Loan Mtg Corp	2.500%	01/30/23	FHLMC	01/30/18	15,000,000.00	2.500%	14,815,500	0
Total Pooled Investments							<u>290,509,679.53</u>		<u>287,101,125</u>	<u>(243,411)</u>

Market prices of securities are obtained from BNY Western Trust Company, A Subsidiary of The Bank of New York Company, Inc.

Types of Investments:

FFC	Federal Farm Credit	INVAGRMT	Investment Agreement
FHLB	Federal Home Loan Bank	LAIF	Local Agency Investment Fund
FHLMC	Fed Home Loan Mortgage Corp	MM	Money Market Mutual Funds
FNMA	Federal National Mortgage Assn	MTN	Medium Term Note

Bond Investments

Face Value	Security Description	Coupon Rate	Maturity Date	Invest Rating	Invest Type	Purchase Date	Cost Basis	Yield to Maturity	Estimated Mkt Value	Amort Prem/Disc
Held By Fiscal Agent:										
0	Cash	Varies		NR		Varies	0.00	Varies	0	0
49,347,175	First American Treasury MM	Varies		Aaa	MM	Varies	49,347,175.11	Varies	49,347,175	0
930	BNY Hamilton Treasury MM	Varies		Aaa	MM	Varies	929.69	Varies	930	0
1,716,841	Wells Fargo Treasury Plus MM	Varies		Aaa	MM	Varies	1,716,841.42	Varies	1,716,841	0
Held By Management Services Department:										
0	Cash	Varies		NR		Varies	0.00	Varies	0	0
0	Fidelity Money Market Fund	Varies		Aaa	MM	Varies	0.00	Varies	0	0
Total Bond Investments							<u>51,064,946.22</u>		<u>51,064,946</u>	<u>0</u>

Market prices of securities are obtained from the fiscal agent holding the investment.

Types of Investments:

FFC	Federal Farm Credit	INVAGRMT	Investment Agreement
FHLB	Federal Home Loan Bank	LAIF	Local Agency Investment Fund
FHLMC	Fed Home Loan Mortgage Corp	MM	Money Market Mutual Funds
FNMA	Federal National Mortgage Assn	MTN	Medium Term Note

Liability Claims Status . . . Fund 106

Fiscal Year 2017-2018 Self-Insurance Fund Status

(Cash balances are based on daily estimates and are subject to change)

Fund Balance Goal and Cost Assumptions

Data Provided for March 31, 2018

Liability - Projected Annual Costs

Annual value of excess liability insurance	\$	389,416	
Other professional administrative costs		535,584	
Annual claims value administered by risk		1,500,000	
Legal services		1,300,000	
Miscellaneous Departmental Costs		12,000	
Total Liability - Projected Annual Costs	\$		3,737,000 (1)

Workers' Compensation - Projected Annual Costs

Annual value of excess liability insurance	\$	155,000	
Other professional administrative costs		335,000	
Annual claims value administered by risk		1,050,000	
Legal services		180,000	
Miscellaneous Departmental Costs		13,500	
Total Workers' Compensation - Projected Annual Costs	\$		1,733,500 (1)

Miscellaneous Services - Projected Annual Costs

Unemployment Insurance Expense	\$	200,000	
Total Miscellaneous Services - Projected Annual Costs	\$		200,000 (1)

Cash Reserves - Claims

Workers' Comp in reserve	\$	4,236,113	
Risk Liability in reserve		2,982,990	
Miscellaneous reserves - Risk cases		750,000	
CFD Litigation		-	
Total Cash Reserves - Claims	\$		7,969,103 (2)

Total Projected Annual Costs and Cash Reserves \$ 13,639,603

Risk Management is an important part of local government management with significant impact on public financial management. Risk management is interdisciplinary, involving finance, environmental management, public works, safety, transportation, parks, recreation, health, education, personnel, purchasing, and law.

Risk management results in more effective use of funds that might otherwise be diverted to purchasing unnecessary or expensive insurance, replacing damaged property, or paying liability or workers' comp claims.

Risk management identifies exposures that can be covered by means other than insurance-or that can be avoided completely.

Risk management can lower expenditures by reducing the overall "costs of risk."

Annette Henckel
Director H.R./Risk Management

4/2/18
Date

Year-End Cash Balance Forecast

Fiscal Year	Available Fund Balance July 1, 2017	Total Cash Reserves (2)	Budgeted Revenues	Budgeted Expenditures includes (1) from above	Payment of Extraordinary Settlement	Risk Liability Surplus/(Deficit) Cash Balance
2017/2018	\$ 579,708	\$ (7,969,103)	\$ 10,250,920	\$ (5,946,039)	\$ -	\$ (3,084,514)

Cash Balance and Cash Available . . . All funds . . . Detail Listing

CASH BALANCE FYs 2015 - 2018		Cash Balances June 30, 2015	Cash Balances June 30, 2016	Cash Balances June 30, 2017	Cash Balances March 31, 2018	
CITY FUNDS:						
101	General Fund	\$ 26,536,797	\$ 23,144,241	\$ 24,182,529	\$ 8,747,411	
OTHER FUNDS WITH DEFICIT CASH BALANCES:						
245	Measure I 2010-2040 Reimb	(389,474)	129,153	(9,454)	(382,140)	
702	Sewer Capital Projects	(387,230)	(241,318)	(13,263)	(389,115)	
Total Other Funds With Deficit Cash Balances		(776,704)	(112,165)	(22,717)	(771,255)	
GRANTS:						
321	Federal Law Enforcement Block Grant	(1,535,402)	(1,145,714)	(853,016)	(249,959)	General Fund will record contribution at year-end
385	After School Programs	(431,487)	(998,445)	(348,225)	(1,359,656)	Reimb requested monthly
385	Fire District Grants	0	0	0	(64,000)	Reimb requested monthly
Total Grant Funds With Deficit Cash Balances		(1,966,889)	(2,144,159)	(1,201,241)	(1,673,615)	
TOTAL DEFICIT CASH FUNDS		(2,743,593)	(2,256,324)	(1,223,958)	(2,444,870)	
GENERAL FUND CASH AVAILABLE		\$ 23,793,204	\$ 20,887,917	\$ 22,958,571	\$ 6,302,541	
OTHER GENERAL FUNDS:						
102	Equipment Replacement	\$ 1,528,622	\$ 1,427,627	\$ 1,640,163	\$ 1,187,112	
103	City Facility	1,700,993	1,770,054	1,766,788	1,076,988	
104	OES	2,726	2,726	46,640	38,851	
105	KFON	1,111,536	1,045,399	1,042,207	1,107,003	
106	Self-insurance - other	1,641,406	2,088,541	1,680,365	3,873,482	
107	Retirees Medical Benefits	18,336,862	21,095,805	22,959,202	23,528,205	
108	Supplemental Retirement Plan	18,536	19,387	19,672	6,958	
110	General Fund Operating Project	387,942	285,230	164,522	113,062	
125	Storm Water Compliance Fund	211,460	241,183	187,803	201,525	
TOTAL OTHER FUNDS		24,940,083	27,975,952	29,507,362	31,133,186	
INTERNAL SERVICE FUNDS:						
751	Fleet Operations	2,018,252	2,971,862	4,097,037	5,334,197	
GENERAL FUND CASH AVAILABLE WITH OTHER GENERAL FUNDS		\$ 50,751,539	\$ 51,835,731	\$ 56,562,970	\$ 42,769,924	

Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)

CASH BALANCE FYs 2015 - 2018		Cash Balances June 30, 2015	Cash Balances June 30, 2016	Cash Balances June 30, 2017	Cash Balances March 31, 2018
OTHER CITY FUNDS:					
201	Municipal Services Fiscal Impact	17,400,676	18,138,643	18,424,919	18,481,584
222	Crime Prevention Seizure	64,322	55,081	50,874	49,884
223	Federal Seizure	2,658,745	3,751,229	5,595,271	4,105,426
224	Police Seizure	104,384	155,802	200,216	239,096
225	F-STOP	99,176	151,958	464,533	664,260
241	AQMD	966,773	804,758	790,448	733,518
243	Traffic Safety	1,588,091	1,177,673	723,256	369,478
244	Prop IB	(521,143)	(521,143)	130,265	131,814
246	Measure I Local Pass-Thru	8,558,823	10,489,420	15,994,361	17,106,447
281	Gas Tax	2,169,351	1,670,757	1,695,480	586,718
282	Solid Waste Mitigation	2,739,636	4,031,936	2,286,333	1,862,115
283	Road Maintenance & Rehab	-	-	-	277,899
301	Grants (Public Safety, Parks, etc.)	2,524,318	2,619,580	2,805,582	2,355,602
322	State Grant AB3229	78,540	271,178	383,323	133,996
362	Housing/Community Development Block Grants	1,417,364	(168,959)	99,962	559,679
363	Home Program	53,544	67,313	10,457	62,500
601	Capital Reinvestment	4,845,723	8,543,423	6,041,559	6,497,059
602	Capital Improvement Program	242,532	65,345	77,207	8,788,771
603	Future Capital Projects	565,592	9,816,976	11,659,963	24,635,536
620	San Sevaine Flood Control	709,435	881,930	1,077,952	556,579
621	Upper Etiwanda Flood Control	43,227	43,590	44,065	44,589
622	Storm Drainage	13,853,046	16,814,171	15,597,619	14,568,706
623	Sewer Expansion	7,871,826	10,802,010	6,038,747	8,541,366
630	Traffic Mitigation	18,235,236	19,851,656	26,461,664	21,448,869
631	Fire Assessment	315,964	711,906	679,677	753,455
632	General Government Capital	2,198,948	4,735,070	5,845,420	7,338,424
633	Landscape Improvements	277,501	2,161,836	3,011,841	4,278,521
634	Library Capital	560,250	1,075,517	1,344,852	1,598,589
635	Parks Development	3,239,892	5,866,908	7,553,104	6,089,330
636	Police Capital Improvements	301,912	1,275,924	1,684,634	2,090,007
637	Underground Utilities	61,061	59,667	43,267	43,808
701	Sewer Maintenance & Operations	336,978	6,039,065	6,468,457	3,260,340
701	Sewer Hook-up Deposits	637,348	724,238	731,087	744,091
703	Sewer Replacement	19,851,516	14,139,999	13,320,147	13,139,622
710	Water Operations	202,288	280,377	348,102	419,321
901	Refundable Deposits	2,963,957	4,297,084	12,441,965	6,018,766
TOTAL OTHER CITY FUNDS		\$ 121,627,839	\$ 155,366,827	\$ 170,126,609	\$ 178,575,765

Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)

CASH BALANCE FYs 2015 - 2018		Cash Balances June 30, 2015	Cash Balances June 30, 2016	Cash Balances June 30, 2017	Cash Balances March 31, 2018	
CFD/LMD DISTRICT FUNDS:						
401	Landscape Maint Dist #1	\$ 2,774,188	\$ 2,801,038	\$ 2,906,582	\$ 2,732,637	General Fund subsidy \$272,100
402	Landscape Maint Dist #2 - Heritage	463,934	781,102	1,006,851	847,270	
403	Landscape Maint Dist #3-1 - Empire Center	149,898	167,148	184,518	182,336	
404	Landscape Maint Dist #3 - Hunter's Ridge	2,341,670	2,526,397	2,661,346	2,514,306	
406	Lighting District #3 - Hunter's Ridge	45,904	43,920	40,562	28,032	
407	CFD #1 - Southridge	7,236,902	7,380,498	7,548,874	6,430,181	
408	CFD #6 - The Landings	2,660,000	2,783,247	2,923,413	2,967,616	
409	CFD #6-1 Stratham	618,573	615,871	622,914	532,364	
410	CFD #6-2 North Morningside	198,972	196,562	188,957	173,525	
411	CFD #6-3A Bellgrove II	151,719	126,466	102,962	82,383	
412	CFD #7 - County Club Estates	352,214	369,719	401,135	407,848	
413	CFD #8 - Presley Development	1,089,950	1,119,908	1,143,790	1,128,843	
414	CFD #9M - Morningside	480,870	458,888	436,004	402,580	
415	CFD #10M Jurupa Industrial Center	197,680	209,807	226,722	227,495	
416	CFD #12 Sierra Lakes	1,315,002	1,306,048	1,072,990	1,038,914	
417	CFD #13M Summit Heights	1,620,270	1,676,934	1,815,078	1,751,113	
418	CFD #14M Sycamore Hills	550,085	561,259	556,103	517,162	
419	CFD #15M Silver Ridge	336,150	319,296	307,703	248,921	
420	CFD #16M Ventana Pointe	175,315	175,968	175,048	163,579	
421	CFD #18M Badiola Homes	26,116	28,492	30,920	30,731	
422	CFD #20M Cottages I	177,949	173,973	174,117	154,885	
423	CFD #21M Western Division	171,542	177,978	186,976	169,823	
424	CFD #23 CDS Homes	25,788	23,284	20,614	51,124	
425	CFD #24M	140,314	146,736	156,928	129,610	
426	CFD #25M	301,978	315,807	313,285	285,472	
427	CFD #27M	65,425	59,318	53,150	38,830	
428	CFD #28M	537,457	558,390	584,562	502,777	
429	CFD #29M	88,742	85,060	81,689	69,684	
430	CFD #30M	626,618	658,255	689,216	605,730	
431	CFD #34 Empire Detention Basin	152,056	166,099	184,348	188,868	
432	CFD #33M Empire Lighting District	147,510	89,555	107,669	105,315	
433	CFD #31M	458,211	473,502	471,493	396,570	
434	CFD #32M	67,322	71,492	76,138	74,291	
435	CFD #35M	1,935,404	1,874,917	1,789,770	1,575,464	
436	CFD #36M	61,997	59,171	56,179	50,975	
437	CFD #38M	629,698	695,473	736,588	691,119	
438	CFD #37 Montelago	298,793	311,322	297,252	268,616	
439	CFD #39M	72,008	70,552	65,504	58,404	
440	CFD #40M	32,097	34,047	38,819	42,182	
441	CFD #41M	90,899	96,438	101,192	98,562	
442	CFD #42M	232,370	230,321	247,451	243,880	
443	CFD #44M	32,585	32,949	31,841	30,170	
444	CFD #45M	334,586	357,491	363,582	338,541	
SUBTOTAL CFD/LMD FUNDS		\$ 29,466,761	\$ 30,410,698	\$ 31,180,835	\$ 28,578,728	

Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)

CASH BALANCE FYs 2015 - 2018		Cash Balances June 30, 2015	Cash Balances June 30, 2016	Cash Balances June 30, 2017	Cash Balances March 31, 2018
CFD/LMD DISTRICT FUNDS:					
445	CFD #46M	207,926	223,361	239,265	230,268
446	CFD #47M	20,545	19,866	17,479	17,793
447	CFD #48M	326,907	350,310	357,092	346,187
448	CFD #49M	30,178	32,715	31,807	33,129
449	CFD #50M	84,618	88,675	88,099	82,600
450	CFD #51M	156,526	172,479	180,460	165,240
453	CFD #53M	39,283	43,642	47,683	48,025
454	CFD #54M	65,215	69,577	69,641	68,901
455	CFD #55M	32,759	36,117	39,073	39,842
456	CFD #56M	51,654	59,090	80,460	92,779
457	CFD #57M	51,828	55,447	57,123	55,251
458	CFD #58M	6,950	7,210	7,485	9,160
459	CFD #59M	7,125	4,774	7,232	3,690
460	CFD #60M	60,589	64,212	67,220	69,757
461	CFD #61M	245,806	270,222	288,312	294,940
462	CFD #62M	17,541	17,685	17,857	15,249
463	CFD #63M	223,732	245,672	268,461	295,946
464	CFD #64M	30,151	35,340	40,646	41,583
465	CFD #65M	115,745	131,796	152,352	152,056
467	CFD #67M	163,428	170,274	167,956	158,265
468	CFD #68M	71,028	93,009	113,135	96,917
469	CFD #69M	94,938	249,251	403,564	490,683
470	CFD #70M	132,540	164,524	188,198	173,768
471	CFD #71M	110,557	213,067	307,386	264,174
472	CFD #72M	10,774	21,621	29,776	26,923
473	CFD #73M	65,759	131,124	193,895	186,426
474	CFD #74M	84,954	170,565	168,065	57,504
475	CFD #75M	14,362	28,824	40,641	39,326
476	CFD #76M	33,512	67,256	95,000	92,825
477	CFD #77M	12,947	25,984	37,056	35,693
478	CFD #78M	-	35,158	103,887	85,058
479	CFD #79M	-	-	(300)	46,195
480	CFD #80M	-	-	211,945	314,058
481	CFD #81M	-	-	0	51,146
483	CFD #83M	-	-	0	31,677
484	CFD #84M	-	-	0	19,554
657	CFD #31 Citrus Heights North	97,232	98,050	99,118	11,963
658	CFD #37 Montelago	24,538	24,745	25,014	5,768
659	CFD #70 Avellino	19,946	8,506	737	760
950	CFD #2 Village of Heritage	-	-	-	332,970
951	CFD #3 Hunter's Ridge - Debt Service	-	184,100	184,100	188,769
962	CFD #81 Gabriella	-	-	-	131,863
SUBTOTAL CFD/LMD FUNDS		2,777,324	3,711,816	4,641,753	4,904,681
TOTAL CFD/LMD FUNDS		\$ 32,244,085	\$ 34,122,514	\$ 35,822,588	\$ 33,483,409
TOTAL CITY FUNDS		\$ 204,623,463	\$ 241,325,072	\$ 262,512,167	\$ 254,829,098

Cash Balance and Cash Available . . . All funds . . . Detail Listing (Continued)

CASH BALANCE FYs 2015 - 2018		Cash Balances June 30, 2015	Cash Balances June 30, 2016	Cash Balances June 30, 2017	Cash Balances March 31, 2018
SUCCESSOR AGENCY TO THE FONTANA REDEVELOPMENT AGENCY (FRA), FONTANA PUBLIC FINANCE AUTHORITY, AND FONTANA HOUSING AUTHORITY FUNDS:					
FONTANA HOUSING AUTHORITY:					
297	Low and Moderate Income Housing Fund	\$ 6,354,959	\$ 11,486,860	\$ 15,606,953	\$ 17,342,813
638	Affordable Housing Trust	833,126	1,822,245	2,475,948	3,190,495
697	Fontana Housing Authority	2,169,446	2,333,421	2,936,753	2,671,726
Total Low/Mod Housing Funds		9,357,531	15,642,526	21,019,654	23,205,034
FONTANA COMMUNITY FOUNDATION FUND:					
499	Fontana Community Foundation	\$ 127,335	\$ 128,386	\$ 129,707	\$ 131,179
FONTANA FIRE DISTRICT:					
497	Fontana Fire District	\$ 11,185,002	\$ 11,178,995	\$ 8,707,777	\$ 5,971,804
498	FFD - CFD 2002-2	2,707,724	3,002,558	3,303,053	3,503,933
696	Fontana Capital Project	7,015,877	4,239,646	6,569,056	5,409,277
Total Fontana Fire District Funds		20,908,603	18,421,199	18,579,886	14,885,014
SUCCESSOR AGENCY TO THE FONTANA REDEVELOPMENT AGENCY:					
190	FRA - Administration	\$ 1,279,080	\$ (26,259)	\$ (260,259)	\$ -
290	FRA - Low/Mod	185,365	186,887	188,921	191,168
591	FRA - Downtown Debt Service	789,454	832,794	779,036	1,455
592	FRA - Jurupa Hills Debt Service	4,968,838	4,910,241	5,092,215	80,021
593	FRA - No Fontana Debt Service	11,863,998	12,078,796	12,514,457	4,481,355
594	FRA - Sierra Corridor Debt Svc	2,353,794	3,461,160	2,423,370	7,075
595	FRA - SWIP Debt Service	2,605,971	2,598,099	1,891,224	(183,397)
694	FRA - Sierra Corridor Project	140,000	141,158	145,918	677
695	FRA - SWIP Project	0	28	14	22
Total Project/Debt Service Funds		24,054,847	23,381,030	22,774,896	4,578,376
TOTAL OTHER AGENCIES FUNDS		\$ 54,448,316	\$ 57,573,146	\$ 62,504,148	\$ 42,799,603
TOTAL CITY AND OTHER AGENCIES FUNDS		\$ 259,071,779	\$ 298,898,218	\$ 325,016,315	\$ 297,628,701

Amounts Due To/From City/FRA Funds and Approved Cash Flow Advances . . . Detail Listing

Amounts Due To/From				
	Principal Balances March 31, 2018	Unpaid Interest Balances March 31, 2018	Total Due To/From Balances March 31, 2018	
AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS:				
403 Landscape District #3-1 - Empire Center	272,100	-	272,100	Non-interest bearing advance
TOTAL AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS	\$ 272,100	\$ -	\$ 272,100	
AMOUNTS DUE TO GENERAL FUND FROM FRA FUNDS:				
593 FRA/North Fontana Debt Service (Jr. Lien Bonds)	29,159,450	-	29,159,450	12.0% interest
691 FRA/Downtown Debt Service (Administrative Expenses Loan)	787,838	-	787,838	10.0% interest
TOTAL AMOUNTS DUE TO GENERAL FUND FROM FRA FUNDS	\$ 29,947,288	\$ -	\$ 29,947,288	
TOTAL AMOUNTS DUE TO GENERAL FUND FROM OTHER FUNDS AND FRA FUNDS	\$ 30,219,388	\$ -	\$ 30,219,388	
AMOUNTS DUE CAPITAL PROJECTS FOR SBCTA PROJECTS:				
601 Capital Projects/Circulation Mitigation (630)	3,167,132	-	3,167,132	Non-interest bearing advance
TOTAL AMOUNTS DUE FOR SBCTA PROJECTS	\$ 3,167,132	\$ -	\$ 3,167,132	
AMOUNTS DUE TO FUTURE CAPITAL PROJECTS FOR CPNA ARTERIAL PROJECTS:				
603 Capital Projects/Circulation Mitigation Fund (630)	2,740,247	-	2,740,247	Non-interest bearing advance
TOTAL AMOUNTS DUE FOR CPAN ARTERIAL PROJECTS	\$ 2,740,247	\$ -	\$ 2,740,247	
AMOUNTS DUE TO FUTURE CAPITAL PROJECTS FOR DIF ADVANCEMENT:				
603 Capital Projects/Circulation Mitigation Fund (630)	25,000,000	-	25,000,000	Non-interest bearing advance
TOTAL AMOUNTS DUE FOR DIF ADVANCEMENT	\$ 25,000,000	\$ -	\$ 25,000,000	
AMOUNTS DUE TO OTHER CITY FUNDS FROM FRA FUNDS:				
592 FRA/Jurupa Hills Debt Service due to Sewer Capital Fund #702	3,305,829	-	3,305,829	7.0% interest
TOTAL AMOUNTS DUE TO OTHER CITY FUNDS FROM FRA FUNDS	\$ 3,305,829	\$ -	\$ 3,305,829	

Economic Development in Fontana

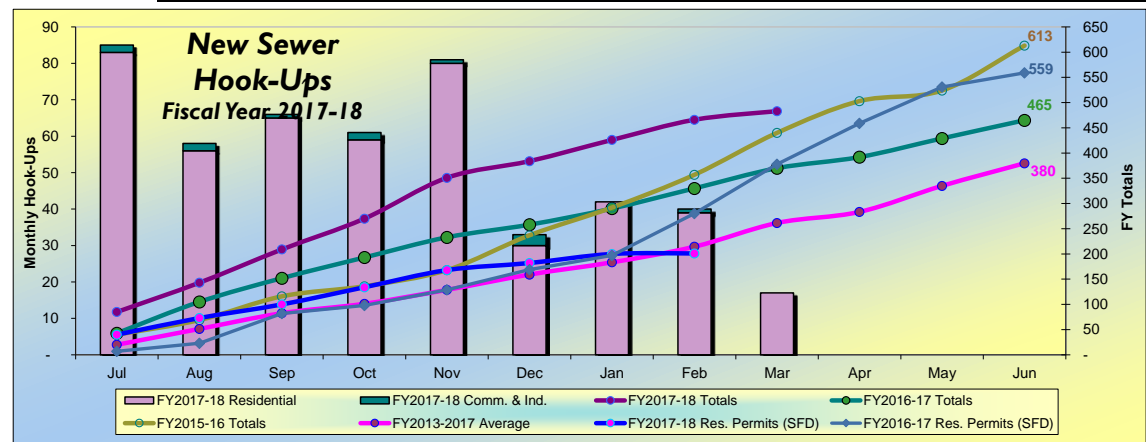
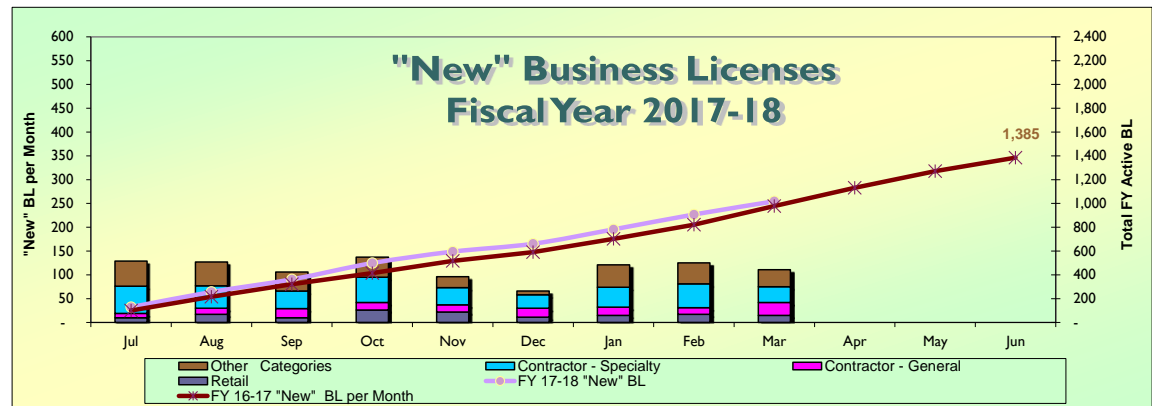
Factors Indicating the City's Economic Growth:

Business Licenses: "New" businesses are those that first applied for a business license in that fiscal year. There were 9,082 active businesses in FY 2015-16. As of June 30, 2017 there were 8,933 active business licenses in the City. Businesses are recorded as renewals in the subsequent year.

During the month of March 2018, 111 new business licenses were issued, primarily to **Contractor-Specialty (33)**, **Contractor-General (27)** & **Retail (15)**. In addition to these 111, the City received 35 other business license applications that are pending approval. As of March 31, 2018, there are **9,027 active business licenses** representing an increase of 94 since June 30, 2017.

Business License accounts continue to be audited on a continuous basis and any accounts on delinquent status are removed from the Active status.

New Sewer Hook-Ups: New sewer hook-ups indicate that new construction is ready for occupancy. A large number of residential housing hook-ups follow a large number of previously issued building permits. In March 2018, there were **17** new residential hook-ups and **0** commercial/industrial hook-ups.



	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
FY2017-18 Comm. & Ind.	2	2	1	2	1	3	-	1	-			
FY2017-18 Residential	83	56	65	59	80	30	42	39	17			
FY2017-18 Totals	85	143	209	270	351	384	426	466	483			
FY2016-17 Comm. & Ind.	2	1	2	2	-	-	1	-	1	1	1	-
FY2016-17 Residential	41	61	45	39	40	25	31	40	39	21	36	36
FY2016-17 Totals	43	105	152	193	233	258	290	330	370	392	429	465

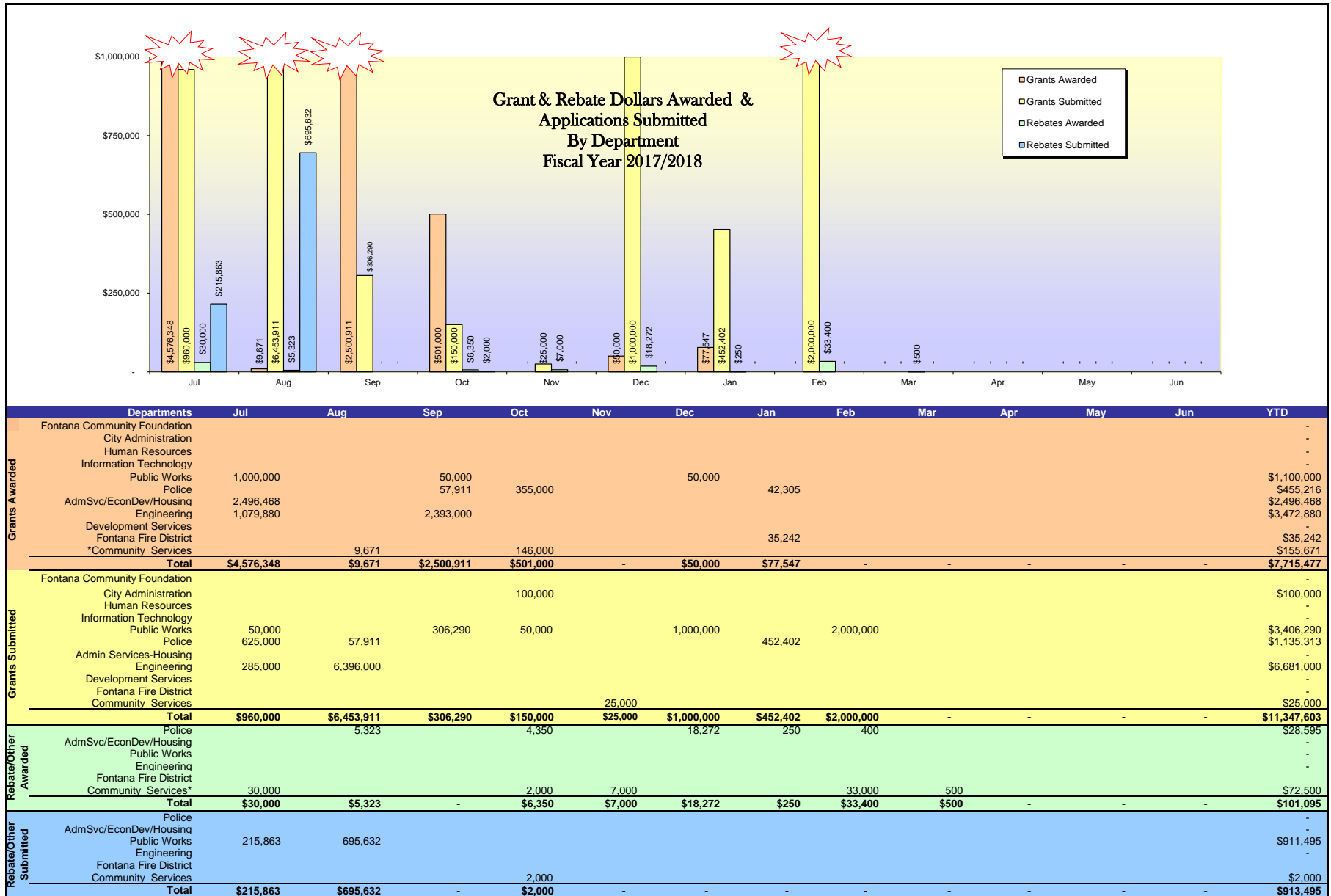
Capital Reinvestment Fund #601

Fund Description: The Capital Reinvestment Fund was established in May 1998 to separate General Fund allocations for capital projects from operating funds. Its mission is to implement the City Council goal to invest 10% of the annual General Fund appropriations into discretionary infrastructure projects as defined in the Seven-Year Capital Improvement Program. Revenue Source: The Capital Reinvestment Fund's main source of revenue is the General Fund. In the past 15 fiscal years, Capital Projects actual expenditures have totaled **\$195,342,920** through June 30, 2017

		As of March 31, 2018				Project
Job Number	Description	Capital Budget	Actuals	Encumbrances	Remaining Budget	Notes
Development Services						
9325199601	Valley Blvd Transition District	275,000	589	-	274,411	
9332200601	General Plan	1,784,226	1,772,189	11,832	205	
Engineering						
9308700601	I-10/Cherry Interchange	264,413	111,100	-	153,313	
931150X601	Sawtooth Project	2,862,420	2,353,808	38,807	469,805	
9329700601	Sierra at Metrolink Crossing	98,180	30,230	-	67,950	
9334900601	Auto Center Monument	1,000,000	57,863	55,410	886,727	
9391700601	I-15/Duncan Canyon	543,041	385,881	-	157,160	
Information Technology						
9102100601	ERP System Replacement	1,000,000	-	-	1,000,000	
Public Works						
9336901601	Route Maint-AB Miller HS	18,262	-	-	18,262	
9410301601	Pavement Rehabilitation	34,407,108	31,105,588	763,615	2,537,905	
9412400601	San Bernardino Ave Paving - 2 Party	8,440,800	7,379,786	-	1,061,014	
9432600601	Sidewalk Rehab Projct	969,738	509,800	10,695	449,243	
9433600601	Storm Drain System Conversion	300,000	-	-	300,000	
	Total:	\$ 51,963,188	\$ 43,706,834	\$ 880,359	\$ 7,375,995	

Grants and Rebates

The City is aggressively pursuing Grant money as a source to fund projects throughout the City. The purpose of this graph and related information is to report on a monthly and year to date basis the status of grants and rebates that have been awarded during the fiscal year 2017/2018, as well as applications that have been submitted.



* Community Services is expected to receive reimbursements of **\$3,419,250** for the 2017-2018 fiscal year from the Fontana Unified School District Prop. 49 After School Education and Safety (ASES) program.

Note: Amounts above include grants awarded in this Fiscal Year. These figures do not include any carryover funds or multi-year grants awarded in prior fiscal years.

GRANTS AWARDED

<u>Grant Name</u>	<u>Funding Source</u>	<u>Fund #</u>	<u>Date</u>	<u>Amount</u>
Public Works				
CA Depts. Of Parks and Recreation - 2016 Youth Soccer Program (Central City)	STATE	301	JULY 2017	\$1,000,000
SBCTA TDA Article 3 Maintenance - AB Miller High School Sidewalk Repairs	COUNTY	301	SEPTEMBER 2017	\$50,000
US Soccer Foundation Safe Places to Play	PRIVATE	635	DECEMBER 2017	\$50,000
Police				
2017 Edward Byrne Memorial Justice Grant (JAG)	FEDERAL	321	SEPTEMBER 2017	\$57,911
2018 Selective Traffic Enforcement Program (STEP)	STATE	225	OCTOBER 2017	\$355,000
2018 Homeland Security Grant Program	STATE	301	JANUARY 2018	\$42,305
Administrative Services/Economic Development/Housing				
Community Development Block Grant (CDBG) Program 17/18	FEDERAL	362	JULY 2017	\$1,849,155
HOME Investment Partnerships Program (HOME) 17/18	FEDERAL	363	JULY 2017	\$477,403
Emergency Solutions Grant (HESG) Program 17/18	FEDERAL	362	JULY 2017	\$169,910
Engineering				
2016 Earmark Repurposing Appropriation Act	FEDERAL	301	JULY 2017	\$1,079,880
ATP Safe Routes to Schools Project	STATE	301	SEPT 2017	\$1,918,000
SBCTA TDA Article 3 SRTS Alder Middle School	COUNTY	301	SEPT 2017	\$250,000
Systemic Safety Analysis Report Program	STATE	301	SEPT 2017	\$225,000
Fontana Fire District				
FY2017 Homeland Security Grant	FEDERAL	301	JANUARY 2018	\$35,242
Community Services				
AARP Community Challenge Grant	PRIVATE	101	AUGUST 2017	\$9,671
FTA Section 5310 Grant Funding FY2016/17	FEDERAL	301	OCTOBER 2017	\$146,000
Total through June 2018				\$7,715,477

GRANT APPLICATIONS SUBMITTED

City Administration				
Bloomberg Philanthropies Mayor's Challenge	PRIVATE	101	OCTOBER 2017	\$100,000
Public Works				
SBCTA TDA Article 3 Maintenance - AB Miller High School Sidewalk Repairs	COUNTY	301	JULY 2017	\$50,000
SCE Charge Ready Program	PRIVATE	103	SEPTEMBER 2017	\$306,290
US Soccer Foundation Safe Places to Play	PRIVATE	635	OCTOBER 2017	\$50,000
Land & Water Conservation Fund	FEDERAL	635	FEBRUARY 2018	\$2,000,000
CEC Microgrid	PRIVATE		DECEMBER 2017	\$1,000,000
Police				
2017 DOJ COPS Hiring Grant	FEDERAL	101	JULY 2017	\$625,000
2017 Edward Byrne Memorial Justice Grant (JAG)	FEDERAL	321	AUGUST 2017	\$57,911
2018 Homeland Security Grant Program	STATE	301	JANUARY 2018	\$42,305
2019 Selective Traffic Enforcement Program (STEP)	STATE	225	JANUARY 2018	\$410,097
Engineering				
SBCTA Transit Stop Access Improvements	COUNTY	301	JULY 2017	\$35,000
SBCTA TDA Article 3 SRTS Alder Middle School	COUNTY	301	JULY 2017	\$250,000
ATP San Sevaine Trail Ph. 2	STATE	301	AUGUST 2017	\$4,478,000
ATP Safe Routes to Transit Project	STATE	301	AUGUST 2017	\$1,918,000
Community Services				
Robert Wood Johnson Foundation Culture fo Health Prize 2018	PRIVATE	101	NOVEMBER 2017	\$25,000
Total through June 2018				\$11,347,603

Rebates, Donations & other Awards Detail

City of Fontana. Financial Performance Report

Awarded					
Name	Funding Source	Fund #	Date	Cash Amount	Value Amount
Police					
National Night Out - Palm Springs Aerial Tramway	PRIVATE	101	AUGUST 2017		\$52
National Night Out - Medieval Times Dinner & Tournament	PRIVATE	101	AUGUST 2017		\$124
National Night Out - Laser Island	PRIVATE	101	AUGUST 2017		\$90
National Night Out - LA County Fair	PRIVATE	101	AUGUST 2017		\$56
National Night Out - Ontario Improv	PRIVATE	101	AUGUST 2017		\$160
National Night Out - Morongo Casio & Resort	PRIVATE	101	AUGUST 2017		\$62
National Night Out - IHOP	PRIVATE	101	AUGUST 2017		\$120
National Night Out - San Manuel Casio	PRIVATE	101	AUGUST 2017		\$50
National Night Out - Fiesta Village	PRIVATE	101	AUGUST 2017		\$52
National Night Out - Walgreens	PRIVATE	101	AUGUST 2017		\$120
National Night Out - Ram's Organization	PRIVATE	101	AUGUST 2017		\$200
National Night Out - Sam's Club	PRIVATE	101	AUGUST 2017		\$25
National Night Out - San Bernardino Symphony Orchestra	PRIVATE	101	AUGUST 2017		\$120
National Night Out - Titan Industrial Metal Corp	PRIVATE	101	AUGUST 2017	\$250	
National Night Out - Center Stage	PRIVATE	101	AUGUST 2017		\$94
National Night Out - Fontana Recycling Center	PRIVATE	101	AUGUST 2017	\$200	
National Night Out - Target	PRIVATE	101	AUGUST 2017	\$500	
National Night Out - Gold Coast Las Vegas	PRIVATE	101	AUGUST 2017		\$300
National Night Out - Bakers Drive Thru	PRIVATE	101	AUGUST 2017		\$50
National Night Out - Dave & Busters	PRIVATE	101	AUGUST 2017		\$40
National Night Out - Staples	PRIVATE	101	AUGUST 2017		\$2,359
National Night Out - Trader Joe's	PRIVATE	101	AUGUST 2017		\$50
National Night Out - Costco	PRIVATE	101	AUGUST 2017		\$100
National Night Out - Bimbo Bakeries USA	PRIVATE	101	AUGUST 2017		\$50
National Night Out - SBC-More	PRIVATE	101	AUGUST 2017		\$25
National Night Out - Roberto Perea	PRIVATE	101	AUGUST 2017		\$50
National Night Out - Army Recruiters	PRIVATE	101	AUGUST 2017		\$25
PD Volunteer Christmas Party - Police Benefit Association	PRIVATE	101	OCTOBER 2017	\$275	
PD Volunteer Christmas Party - Police Officer Association	PRIVATE	101	OCTOBER 2017	\$250	
PD Volunteer Christmas Party - Police Management Association	PRIVATE	101	OCTOBER 2017	\$225	
PD Volunteer Christmas Party - Home Depot	PRIVATE	101	OCTOBER 2017		\$100
Fontana Pumpkin Delivery - Cardenas Market	PRIVATE	101	OCTOBER 2017		\$2,500
Shop with a Senior - Target	PRIVATE	101	OCTOBER 2017	\$1,000	
PD Volunteer Christmas Party - Rancho Cucamonga Quakes	PRIVATE	101	DECEMBER 2017		\$40
PD Volunteer Christmas Party - San Manuel Band of Mission Indians	PRIVATE	101	DECEMBER 2017		\$225
PD Volunteer Christmas Party - Walgreens	PRIVATE	101	DECEMBER 2017		\$40
PD Volunteer Christmas Party - Tibbies Center Stage	PRIVATE	101	DECEMBER 2017		\$120
PD Volunteer Christmas Party - Hilton Graden Inn	PRIVATE	101	DECEMBER 2017		\$179
PD Volunteer Christmas Party - IHOP	PRIVATE	101	DECEMBER 2017		\$800
PD Volunteer Christmas Party - Red Hill	PRIVATE	101	DECEMBER 2017		\$200
PD Volunteer Christmas Party - Dickey's BBQ	PRIVATE	101	DECEMBER 2017		\$168
PD Volunteer Christmas Party - Jessie Sandoval	PRIVATE	101	DECEMBER 2017	\$25	
PD Volunteer Christmas Party - Sam's Club	PRIVATE	101	DECEMBER 2017		\$25
Shop with a Senior - Police Officer Association	PRIVATE	101	DECEMBER 2017	\$2,000	
Shop with a Senior - Police Management Association	PRIVATE	101	DECEMBER 2017	\$1,000	
Children's Christmas Programs - Target	PRIVATE	101	DECEMBER 2017	\$5,000	
Children's Christmas Programs - Ronald & Ruth Randall	PRIVATE	101	DECEMBER 2017	\$300	
Children's Christmas Programs - SB County Professional Firefighters Local 935	PRIVATE	101	DECEMBER 2017	\$1,200	
Children's Christmas Programs - Red Hill Coffee Shop	PRIVATE	101	DECEMBER 2017	\$100	
Children's Christmas Programs - Fontana Rotary	PRIVATE	101	DECEMBER 2017		\$400
Children's Christmas Programs - Cycling Connection	PRIVATE	101	DECEMBER 2017		\$6,450
PD Volunteers Awards Banquet - Police Officers Association	PRIVATE	101	JANUARY 2018	\$250	

Awarded

<u>Name</u>	<u>Funding Source</u>			<i>City of Fontana, Financial Performance Report</i>	
	<u>Fund #</u>	<u>Date</u>	<u>Cash Amount</u>	<u>Value Amount</u>	
PD Volunteers Awards Banquet - Police Management Association	PRIVATE	101	FEBRUARY 2018	\$200	
PD Volunteers Awards Banquet - Police Benefit Association	PRIVATE	101	FEBRUARY 2018	\$200	
Community Services					
Fontana Foundation of Hope	PRIVATE	101	JULY 2017	\$30,000	
2018 Fontana Car Show - Seidner's Collision Center	PRIVATE	101	OCTOBER 2017	\$2,000	
Festival of Winter - Mariscos El Pais	PRIVATE	101	NOVEMBER 2017	\$1,000	
Festival of Winter - Thompsons Building Material	PRIVATE	101	NOVEMBER 2017	\$2,500	
Let's Move on the Trail - Kaiser Permanente	PRIVATE	101	NOVEMBER 2017	\$2,500	
Let's Move on the Trail - Inland Empire Health Plan	PRIVATE	101	NOVEMBER 2017	\$500	
Let's Move on the Trail - WalMart Community Grants Team & Facility #6619	PRIVATE	101	NOVEMBER 2017	\$500	
Fontana Days Run - Thompson Building Materials	PRIVATE	101	FEBRUARY 2018	\$7,000	
Fontana Days Run - Caremore	PRIVATE	101	FEBRUARY 2018	\$25,000	
Fontana Car Show - State Farm	PRIVATE	101	FEBRUARY 2018	\$1,000	
Mayor's Youth Advisory Council - Teamsters	PRIVATE	101	MARCH 2018	\$500	
Total through June 2018			\$85,475	\$15,620	

Applications Submitted

				<u>Cash Amount</u>	<u>Value Amount</u>
Public Works					
SCE Charge Ready Program	PRIVATE		AUGUST 2017	\$30,632	
SBREP Street Light LED Retrofit Incentive (LS-1)	AGENCY		AUGUST 2017	\$665,000	
SCE HVAC Optimization Program	AGENCY		JULY 2017	\$109,944	
City Owned LED Street Light Conversion (LS-2)	AGENCY	602/281	JULY 2017	\$105,919	
Community Services					
Seidner's Collision Center	PRIVATE	101	OCTOBER 2017	\$2,000	
Total through June 2018			\$913,495	\$0	

Development Services Organization Customer Service Quality Assurance

Each month the Development Services Organization sends 150 surveys to a random sampling of customers. There were 20 survey cards received in March

The surveys request a rating of the level of customer assistance that was received.

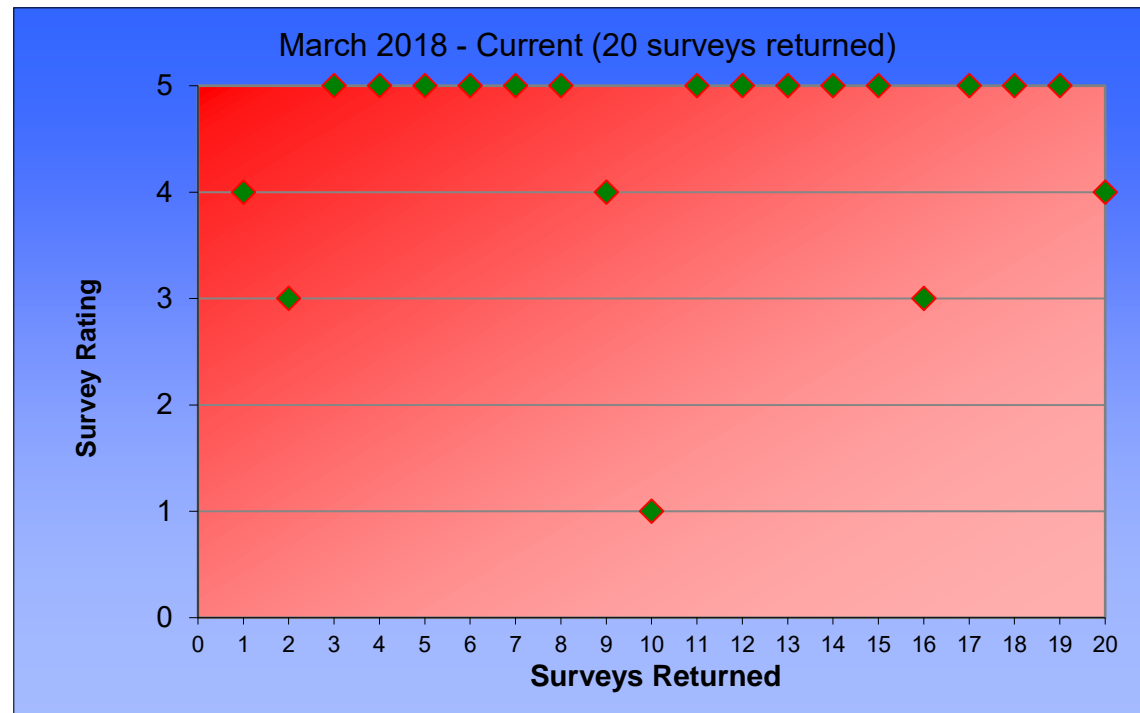
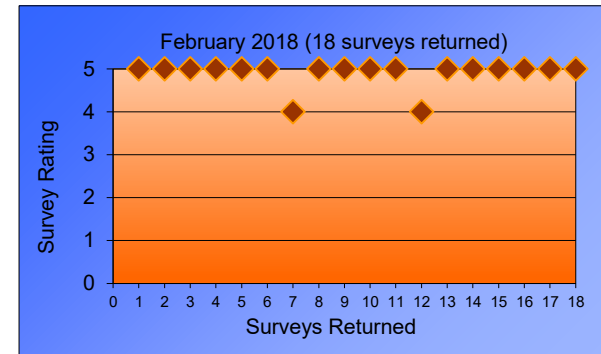
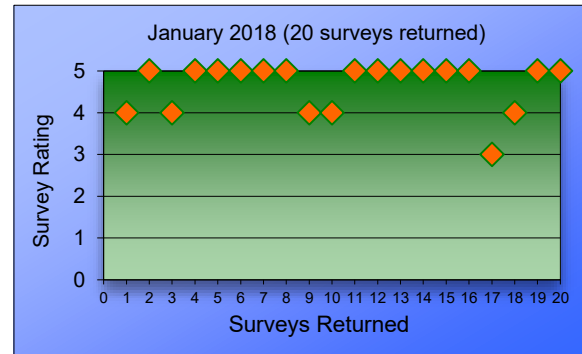
A rating of 1 is below expectations.

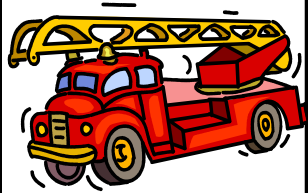
A rating of 5 is above expectations.

The survey also invites the customer to comment on the service that was received.

The following charts summarize the responses received.

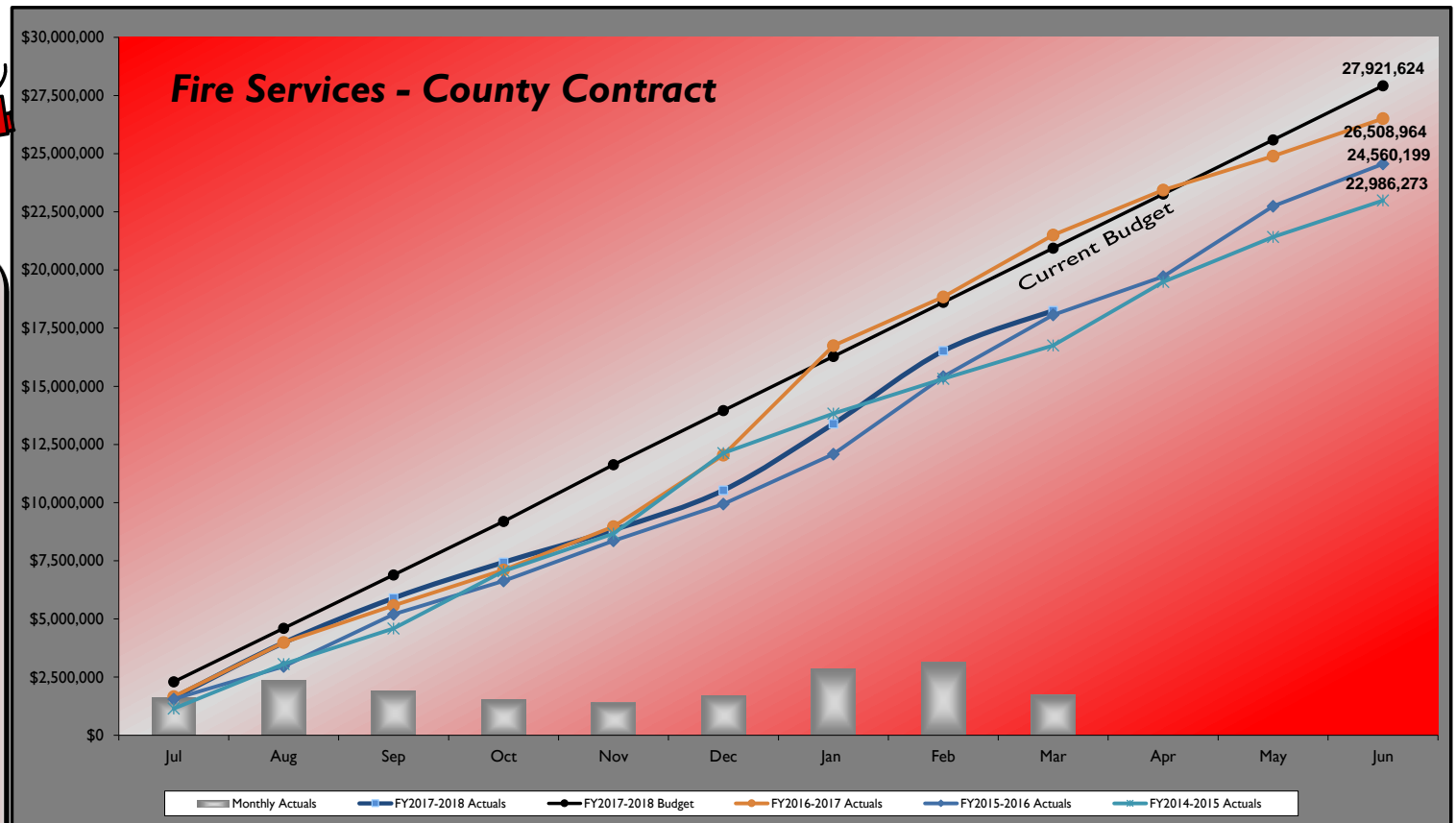
The Development Services front counter staff assisted 1,910 customers in March which equates to 112 customers per day.





As of March 31, 2018, Fire has spent 65.37% of their annual contract compared to a target of 75%.

SIGNIFICANT ITEMS:



Expenditure Categories	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Salaries & Benefits	\$ 1,473,732	\$ 2,376,649	\$ 1,555,418	\$ 1,512,016	\$ 1,268,714	\$ 1,643,761	\$ 2,244,634	\$ 1,427,066	\$ 1,615,343			
Operating Expenses	9,974	(1,067)	283,104	5,979	48,874	14,144	530,272	1,039,655	34,437			
Station Expenses	131,539	(14,741)	75,836	18,710	77,884	45,753	79,372	99,481	82,827			
Fire Prevention Services	2,200	751	4,221	535	-	-	54	163	101			
Admin Overhead	-	-	-	-	-	-	-	565,805	-			
Monthly Actuals	\$ 1,617,445	\$ 2,361,592	\$ 1,918,579	\$ 1,537,240	\$ 1,395,472	\$ 1,703,658	\$ 2,854,332	\$ 3,132,170	\$ 1,732,708			
FY2017-2018 Actuals	1,617,445	3,979,037	5,897,616	7,434,856	8,830,328	10,533,986	13,388,318	16,520,488	18,253,196			
FY2017-2018 Budget	2,326,802	4,653,604	6,980,406	9,307,208	11,634,010	13,960,812	16,287,614	18,614,416	20,941,218	23,268,020	25,594,822	27,921,624
FY2016-2017 Actuals	1,663,276	3,988,560	5,580,779	7,104,784	8,965,576	12,045,128	16,747,725	18,845,210	21,505,536	23,432,055	24,893,599	26,508,964

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